and the second				BBA		
Pro	gramme : BBA	Batch 2019 Batch – V and VI Semester 2018 Batch- III and IV Semester 2017 Batch – I and II Semester				
Course Code	Course Title			eed	Rationale	
		Local	National	Regional	Global	
17 UBM513	Core-: XIII: Entrepreneurs hip & Project Management		~			To execute entrepreneurial skills and knowledge in project identification and its selection process
17UBM514	Core-: XIV: Research Methods for Management				~	To apply the knowledge's of the research through various tests
17 UBMS15	Core-: XV: Insurance Principles & Practices		~			To know the various kinds of insurance plans
17UBM516	Core-: XVI: International Business & Export Management		V			Toi analyze the issues and challenges in the global trade
17UBM517	Major Elective- I: PC Software(MS Office) Theory				and the second	To know the various applications of MS Office
17UBM518	Major Elective- II: PC Software (MS Office) Practical				and the second second second	To excecute and know the various applicationsd of
17UBM5SI/	SBE: (Major Services Marketing/		~			To recognize the statergies for managing and marketing of service
17 UBM5S2	Concepts of Rural Marketing Management		~		Í	To analyze the marketing statergies that are unique to rural India
7 UBM619	Core-XVII: Investment and Portfolio Management				t	To impart the know about functioning and importance of Portfolio Management
	Core-XVIII: Consumer Behaviour		~			To Excecute the Knowledge obtained to innovate the product
and the second sec	Core-XIX: Advertising and Sales		~			Fo evoke idea about adverising and sales Promotion

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7UBM622	Core-XX: Business Environment					To analyze difference between Business and Government
7 UBM623	Core-XXI: Project Work and Viva-Voce					
7 UBM624	Major Elective- III: Internet and E- Commerce & Information Security					To recognize applications and significanze of E- business
.7 UBM6254	Major Elective- IV: HTML Practical	~				To excecute Markup language in markup design
17 UBM6S3/	SBE: (Major)Logistic s Management/				. ✓	To apprehend the logistics method storage systems and material Handling
17UBM6S4	Agricultural Marketing Management			~		To evaluate the knowledge of Students In agricultural Marketing Role of Credit Agenices in India
18 UBM 305	Core-V: Taxation		~			To Get Knowledge about Direct, Indirect Taxes and Various Source of Income
18 UBM 306	Core-VI: Financial Management				✓	To analyze and make decsions regarding cash inflows amd outflows in Business
18 UBM 307	Core-VII: Marketing Management					To Imapart the Knowledge to Students to recollect various Concepts of Marketing
18 UBM 308	Core-VIII: Mercantile Law		~			To Understand the ethical and Professional Framework of Business and Company Law
18 UBM 3A3	Allied III: Mathematical Techniques - II				V	To Forumulate Complex Mathematical Decision making in business
18 UBM 3NI/	NME: Intellectual Property Rights					To recognize Patents,Trademarks, copyrights, Industrial Design Rights.
18 UBM 3N2	Rural Consumer Behaviour		~			To Understand Consumer Profile and pattern of buying
18 UBM409	Core-IX: Personnel Management & Industrial Relations		V			To study the concepts of Human Resource Management

	Core-X: Production & Materials Management.		~			To study the various principles and practcies involved in Prodcution and Materials Management
18 UBM411	Core-XI: Cost & Management Accounting				~	To evaluate the concepts of Accounting Systems
18 UBM412	Core-XII: Banking Theory Law & Practice		~			To learn the legal procedures and policies in banking business transcations
18 UBM4A4	Allied-IV: Management Information		~			To study the various social and ethical issues in Management information System
18 UBM4N3/	system NME: Retail			~		To understand retail Trends and challenges
18 UBM4N4	Management/ Supply Chain			√ ·		To know the legal aspects in Supply Chain Management
19 UBM 101	Management CORE-1: Principles of Business Management and & Business				~	To know the different types of business organizations Principles and Procedures
19 UBM 102	Organization CORE-II: Business Communicatio n				~	To analyze the nusage of current technology related to communication field and Communicates Ethically
19 UBM 1A1					~	To analyze Mathemtaical and Statstical Tools Used in business
19 UBM 203					~	To undertstand the organizational behavior issues in the context principles, concepts, theories and models
19 UBM 204	CORE-IV: Financial Accounting		~			To impart knowledge to students to prepare various Types of Accounting
19 UBM 2A3	2 ALLIED-II: Business Economics				~	To Recognize Economic Behavior Of the society.
BOS CHAIRIN	IAN		OD	1	Dra	PRINCIPAL R. MUTHUKUMARAN, M.A., M.Phil., B.Ed., Ph.D., PRINCIPAL
CHAIR Board of Studies in Busin Nallamuthu Gounder Mahaling Pollachi - G	ness Administration am College (Autonomous)	Bu to the total	BBA	dministration *	N.G	A.M. College, Poliachi - 642 001 Coimbatore District

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