#### **UNDER GRADUATE PROGRAMME: COMMERCE (E-COMMERCE)**

#### **CHOICE BASED CREDIT SYSTEM**

For the students admitted from 2021-2024 Batch



# DEPARTMENT OF B.COM (E-COMMERCE) NGM COLLEGE

(Anautonomous college Affiliated to BharathiarUniversity, Coimbatore)

POLLACHI - 642 001

REVISED SCHEME OF EXAMINATIONS AND SYLLABUS

#### **Department of Commerce (E-Commerce)**

#### Vision

- To make the students well versed in the domain of Electronic Commerce
- To enrich the communicative ability of the students
- To increase the employability skills

#### Mission

The curriculum is qualitatively outstanding and innovative. Theory and application oriented E-Commerce Technology papers are offered which is directed at the present and – as far as it is foreseeable – future requirement of the business to pursue knowledge through Academic, Co-curricular and extra-curricular activities.

#### **Program Educational Objectives:**

PEO1	Students will be able to understand the concepts of Commerce with E-Commerce
PEO2	Programme aims to develop professional knowledge which is required for Commerce graduates
PEO3	Students will acquire necessary skills to work in E-Commerce Industry
PEO4	Students will be able to get trained in various programming languages
PEO5	Students can do Commerce and E-commerce operations simultaneously. They can become entrepreneurs in E-Commerce Sector or become highly valued industrial experts in this digital era

#### **Program Outcomes:**

PO1	To replicate the concepts, principles and theories in the field of Commerce,
	E-Commerce, Accounting, Finance, Law and Taxation with necessary technical
	skills which promote the growth of their professional career and entrepreneurship
PO2	To qualify the students to meet the requirements of the society and enlightening the
	education of global standards
PO3	To enable to students to acquaint knowledge by applying Information Technology in
	order to meet the future challenges of Business with Zeal and Confident.
PO4	To nurture the students in intellectual, personal, interpersonal and social skills with a

	focus on relevant professional career particularly, to maximize professional growth.
PO5	To Empower the students with necessary IT-based accounting skills for prospective
	employment across many industries.
PO6	To equip the students with the skills required to lead top managerial position
PO7	To create awareness among the students about the emerging trends in the digital era
PO8	To infuse skills relating to Electronic business and to enable students to become
	E-Entrepreneurs

#### **Program Specific Outcomes:**

PSO - 01	To develop the conceptual knowledge and application skills in the domain of Commerce and E-Commerce
PSO - 02	To expose the students knowledge in various provisions of Law, computer practical's, e-filing and preparation of project reports

#### N.G.M College - Curriculum Development Cell B.Com (E-Commerce) Scheme of Examination For 2021 - 2022 Choice Based Credit System & OBES

#### For Part I and Part II in First & Second Semesters Only

#### **SEMESTER - I**

	Code		Hr We		Hrs / Sem.		Maxii Mai		arks	ts
Part	Subject Code	Title of the Paper	L	P	Т	Exam Hrs.	Internal	External	Total Marks	Credits
	21UTL101 /	Tamil Paper - I /	6	-	-					
I	21UHN101/	Hindi Paper - I /	6	-	-	3	30	70	100	3
	21UFR101	French Paper - I	6	-	-					
II	21UEN101	English Paper - I ( Level I )	5	-	-	3	30	70	100	3
11	21UEN102	English Paper - I ( Level II )	5	-	-	3	30	70	100	
	21UEC101	Core - I: Principles of Accounting	5	-	-	3	30	70	100	4
TTT	21UEC102	Core - II : Business Application Software	4	-	_	3	30	70	100	4
III	21UEC1A1	Allied - I : Business Economics	4	-	-	3	30	70	100	4
	21UEC103	Core Lab - I: Programming Laboratory – I: MS – Office	-	4	-	3	40	60	100	2
TT 7	21UHR101	Human Rights	1	_	-	2	-	50	50	2
IV	21HEC101	Human Excellence - Personal Values & SKY Yoga Practice- I	1	-	-	2	25	25	50	1
V		Extension Activities – Annexure I	-	-	-	-	-			-
VI	21VAD101	Communicative English (Fluency) - I	-	-	-	-	_	-	-	Gr
V 1		Online Course (Optional) (MOOC / NPTEL /SWAYAM)	-	-	_	-	-	-	-	Gr
		Total	26	4	-	-	215	485	700	23

		SEMESTER - II								
	Code		Hrs / Week		Hrs / Sem.		Maximum Marks		arks	ts
Part	Subject Code	Title of the Paper	L	P	Т	Exam Hrs.	Internal	External	Total Marks	Credits
	21UTL201 /	Tamil Paper - II /	6	-	-					
I	21UHN201/	Hindi Paper - II /	6	-	-	3	30	70	100	3
	21UFR201	French Paper - II	6	-	-					<u> </u>
II	21UEN201	English Paper - II ( Level I )	5	-	-	3	30	70	100	3
	21UEN201	English Paper - II ( Level II )	5	-	-					<u> </u>
	21UEC204	Core - III : Business Communication	4	-	-	3	30	70	100	4
111	21UEC205	Core - IV: Fundamentals of E-commerce	4	-	-	3	30	70	100	4
III	21UEC2A2	Allied - II : Principles of Management	4	-	-	3	30	70	100	4
	21UEC206	Core Lab - II: Programming Laboratory – II: Accounting Package Tally	-	4	-	3	40	60	100	2
IV	21EVS201	Environmental Studies	2	-	-	2	-	50	50	2
1 1 1	21HEC202	Human Excellence - Family Values & SKY Yoga Practice - II	1	-	-	2	25	25	50	1
V		Extension Activities - Annexure I	-	-	-	1	-	-	1	-
	21VAD201	Communicative English (Fluency) - II	-	-	-	1	_	-	1	Gr
VI	21VAD202	Manaiyiyal Mahathuvam - I	1*	_	-	2	-	50*	50*	Gr
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	21VAD203	Uzhavu Bharatham - I	1*	-	-	2	-	50*	50*	Gr
		Online Course (Optional) (MOOC / NPTEL /SWAYAM)	-	-	-	-	-	-	-	Gr
		Total	26	4	-	•	215	485	700	23

		SEMESTER - III	[							
	Code	Code	Hrs / Week		Hrs / Sem.	_	Maxii Ma		arks	ts
Part	Subject Code	Title of the Paper	L	P	Т	Exam Hrs.	Internal	External	Total Marks	Credits
	21UEC307	Core - V : Modern Marketing	6	-	-	3	30	70	100	4
	21UEC308	Core - VI : Object Oriented Programming with C++	5	-	-	3	30	70	100	4
III	21UEC309	Core - VII: Advanced Accounting	7	-	-	3	30	70	100	4
	21UEC3A3	Allied - III: Business Mathematics and Statistics	6	-	-	3	30	70	100	4
	21UEC310	Core Lab - III : Programming Laboratory – III: Object oriented programming with C ++	-	4	-	3	40	60	100	2
IV	21UEC3N1/ 21UEC3N2	Non Major Elective - I : Dynamics in E-commerce Non Major Elective - I : E-Banking	1	-	-	2	-	50	50	2
	21HEC303	Human Excellence - Professional Values & Ethics - III	1	-	-	2	25	25	50	1
V		Extension Activities - Annexure I	-	-	-	-	-	-	-	-
	21VAD301	Communicative English (Fluency) - III	-	_	-	-	-	_	-	Gr
VI	21VAD302	Manaiyiyal Mahathuvam - II	1*	-	-	2	-	50*	50*	Gr
VI	21VAD303	Uzhavu Bharatham - II	1*	-	-	2	-	50*	50*	Gr
	21UEC304	Business Ethics for Young Entrepreneurs	1*							Gr
		Total	26	4	-	-	185	415	600	21

		SEMESTER - IV								
42	Code			rs / eek	Hrs / Sem.	_	Maximum Marks		arks	ts
Part	Subject Code	Title of the Paper	L	P	Т	Exam Hrs.	Internal	External	Total Marks	Credits
	21UEC411	Core - IX: Financial Markets and Institutions	6	-		3	30	70	100	5
	21UEC412	<b>Core - X :</b> Software Development with Visual Basics	5	-		3	30	70	100	4
III	21UEC413	Core - XI : Cost Accounting	7	_		3	30	70	100	4
111	21UEC4A4	Allied - IV: Banking and Insurance	6	_		3	30	70	100	4
	21UEC414	<b>Core Lab - IV :</b> Programming Laboratory – IV : Software Development with Visual Basics	-	4		3	40	60	100	2
IV	21 UEC4N21/ 21UEC4N22	Non-Major Elective – II Applications of E-commerce Non-Major Elective – II E-Commerce	1	-	-	2	-	50	50	2
	21HEC404	Human Excellence - Social Values & SKY Yoga Practice - IV	1	-	-	2	25	25	50	1
V		Extension Activities - Annexure I	-	-	-	-	-	-	-	1
	21VAD401	Communicative English (Fluency) - IV	-	-	_	-	-	-	-	Gr
	21VAD402	Manaiyiyal Mahathuvam - III	1*	-	-	2	-	50*	50*	Gr
VI	21VAD403	Uzhavu Bharatham - III	1*	-	-	2	-	50*	50*	Gr
	21UEC404	E-Business for Young Graduates	1*							Gr
	•	Total	26	4	-	-	185	415	600	23

		SEMESTER - V								
	Code	Subject Code Title of the Paper		Hrs / Week		_	Maximum Marks		arks	ts
Part	Subject			P	T	Exam Hrs.	Internal	External	Total Marks	Credits
	21UEC515	Core - XII: Income Tax Law and Practice	5	-	-	3	30	70	100	5
	21UEC516	Core - XIII : Skill Enhanced Course: Research Methods	5	-	-	3	30	70	100	4
	21UEC517	Core - XIV: Internet & Web Designing	5	-	-	3	30	70	100	4
III	21 UEC 5E11	<b>Core Elective - I</b> : Information Security & E-commerce Technology								
111	21 UEC5E12	Core Elective - I : Software Engineering	5	-	-	3	30	70	100	5
	21 UEC5E13	Core Elective - I : Industrial Relations								
	21UEC518	<b>Core Lab - V :</b> Programming Laboratory – V: Internet & Web Designing	-	4	-	3	40	60	100	2
	21UEC519	Software Project Viva – Voce	2	-	-	3	20	80	100	2
	21UEC5AL1	<b>Advanced Learner Course - I :</b> Organisational Behaviour	1	-	-	3	30	70	100*	5*
	21 UEC 5S11	Skill Based Elective I: Commercial law/								
IV	21 UEC 5S12	Skill Based Elective I: Fundamentals of Entrepreneurship	3 H	ours	-	2	-	50	50	3
l v	21HEC505	Human Excellence - National Values & SKY Yoga Practice - V	1	-	-	2	25	25	50	1
	21GKL501	General Awareness - Self Study	S	SS		2	-	50*	50*	Gr
V		Extension Activities - Annexure I	-	-	-	-	-	-	-	-
VI	21VAD501	Communicative English (Fluency) - V	-	-	-	-	-	-	-	Gr

21VAD502	Soft Skills Development - I	-	-	-	-	_	-	- [	Gr	l
	Total	26	4	-	-	205	495	700	26	l

		SEMESTER - VI								
		Subject Code Title of the Paper		Hrs / Week			Maximum Marks		arks	ts
Part	Subject Code			P	T	Exam Hrs.	Internal	External	Total Marks	Credits
	21UEC620	Core - XV : Skill Enhanced Course Investment Management	6	-	_	3	30	70	100	5
	21UEC621	Core - XX : Java Programming	5	-	-	3	30	70	100	4
	21 UEC 6E21	Core Elective - II: Management Accounting/								
	21 UEC 6E22	Core Elective - II: Corporate Accounting	6		_	3	30	70	100	5
III	21 UEC 6E23	Core Elective - II: Customer Relationship Management					30	70		3
	21 UEC 6E31	Core Elective - III: E-Commerce Strategy and Applications						-0	100	_
	21 UEC 6E32	Core Elective - III: Open Source Technologies	6	-	-	3	30	70	100	5
	21 UEC 6E33	Core Elective – III: Corporate Governance								
	21UEC622	Core Lab - VI: Programming Laboratory – VI: Java	-	4	-	3	40	60	100	2
	21 UEC 6AL2	Advanced Learner Course – II: Digital Marketing	-	-	-	3	30	70	100	5*
	21 UEC 6S21	Skill Based Elective - II : Company Law	2 H	lours	_	2	_	50	50	2
IV	21 UEC 6S22	Skill Based Elective - II: Project management	2 11	lours		2		30	50	2
	21HEC606	Human Excellence - Global Values & SKY Yoga Practice - VI	1	-	-	2	25	25	50	1
V		Extension Activities - Annexure I	-	-	-	-	-	-	-	-
VI	21VAD601	Communicative English (Fluency) - VI	-	-	_	-	_	-	-	Gr

21VAD602	Soft Skills Development - II		-	ı	-	-	ı	-	-	Gr
	Total		26	4	-		185	415	600	24
Grand Total								3900	140	

ALC - Advanced Learner Course (Optional) \*Extra Credits

**Grand Total = 3900; Total Credits = 140** 

# Question Paper Pattern (Based on Bloom's Taxonomy)

K1-Remember; K2- Understanding; K3- Apply; K4-Analyze; K5- Evaluate

#### 1. Theory Examinations: 70 Marks (Part I, II, & III)

#### (i) Test- I & II, ESE:

Knowledge	Section	Marks	Description	Total
Level				
K1 & K2	A (Q 1 – 5 MCQ)	10 x 1 = 10	MCQ Define	
(Q 1 -10)	(Q 6–10 Define/Short Answer)	10 X 1 = 10		
K3 (Q 11-15)	B (Either or pattern)	5 x 4 = 20	Short Answers	70
K4 & K5 (Q 16 – 21)	C ( Q -16 is Compulsory and Q 17 – 21 answer any 3)	4 x 10 = 40	Descriptive/ Detailed	

#### 2. Theory Examinations: 50 Marks (Part IV)

Knowledge	Knowledge Section		Description	Total
Level				
K1 & K2	A (Q 1 – 5 MCQ)	10 x 1 = 10	MCQ Define	
(Q 1 -10)	(Q 6–10 Define / Short Answer)	10 x 1 = 10	MCQ Define	50
K3, K4 & K5	B (Answer 5 out of 8)	5 x 8 = 40	Short Answers	30
(Q 11-18)	D (Allower 5 out of 6)	J A 0 – 40	Short Answers	

#### 3. Practical Examinations: 100/50 Marks

Knowledge	Criterion	External/Internal	Total
Level		Marks	
К3	Record work &	60/40	100
K4	Practical		
K5		30/20	50

# **4.** Components of Continuous Assessment

Components	Calculation	CIA Total	
Test 1	70		
Test 2 (Model)	70		
Seminar	20	70+70+20+20+20+10	30
Assignment / Digital Assignment	20	7	
Group Task : GD, Role Play, APS	20		
Information Acquisition	10		

#### STUDENT SEMINAR EVALUATION RUBRIC

# **Grading Scale:**

D	C	В	A
01 - 05	06 - 10	11 - 15	16 - 20

CRITERIA	D - Inadequate	C - Average	B - Admirable	A - Outstanding	Score
Organization of presentation	Hard to follow; sequence of information jumpy	Most of information presented in sequence	Information presented in logical sequence; easy to follow	Information presented as interesting story in logical, easy to follow sequence	
Knowledge of subject & References	Does not have grasp of information; answered only rudimentary Questions & Material not clearly related to topic OR background dominated seminar	At ease with information; answered most questions & Material sufficient for clear understanding but not clearly presented	At ease; answered all questions <b>but</b> failed to elaborate & Material sufficient for clear understanding <b>AND</b> effectively presented	Demonstrated full knowledge; answered all questions with elaboration & Material sufficient for clear understanding AND exceptionally presented	
Presentation Skills using ICT Tools	Uses graphics that rarely support text and presentation	Uses graphics that relate to text and presentation	Uses graphics that explain text and presentation	Uses graphics that explain and reinforce text and presentation	
Eye Contact	Reads most slides; no or just occasional eye contact	Refers to slides to make points; occasional eye contact	Refers to slides to make points; eye contact majority of time	Refers to slides to make points; engaged with audience	
Elocution - not ability to speak English language	Mumbles and/or Incorrectly pronounces some terms Voice is low;	Incorrectly pronounces some terms Voice fluctuates from low to clear;	Incorrectly pronounces few terms Voice is clear with few fluctuations; audience	Correct, precise pronunciation of all terms Voice is clear and steady; audience	

difficult to hear	difficult to hear	can hear well most of	can hear well at	
	at times	the time	all times	

#### WRITTEN ASSIGNMENT GRADING RUBRIC

# **Grading Scale:**

F	D	C	В	A
01 - 04	05 - 08	09 - 12	13 - 16	17 - 20

CRITERION	A - Excellent	B - Good	C - OK	D - Below Standard	F - Missing
Content & Focus	Hits on almost all content exceptionally clear	Hits on most key points and writing is interesting	Hits in basic content and writing is understandable	Hits on a portion of content and/or digressions and errors	Completely off track or did not submit
Sentence Structure & Style	* Word choice is rich and varies * Writing style is consistently strong * Students own formal language	* Word choice is clear and reasonably precise * Writing language is appropriate to topic * Words convey intended message	* Word choice is basic  * Most writing language is appropriate to topic  * Informal language	* Word choice is vague  * Writing language is not appropriate to topic  * Message is unclear	* Did not include
Sources	Sources are cited and are used critically	Sources are cited and some are used critically	Some sources are missing	Sources are not cited	Did not include
Neatness	Typed; Clean; Neatly bound in a report cover; illustrations provided	Legible writing, well-formed characters; Clean and neatly bound in a report cover	Legible writing, some ill-formed letters, print too small or too large; papers stapled together	Illegible writing; loose pages	Same as below standard
Timeliness	Report on time	Report one class period late	Report two class periods	Report more than one week late	Did not include

	late	

#### <u>Guidelines for Project / Internship – Commerce, Management & Social Work</u>

The final year Commerce, Management & social work students should undergo a project work during V / VI semester

- ❖ The period of study is for 4 weeks.
- Project/Internship work has to be done in an industrial organization (or) work on any industrial problem outside the organization is allowed.
- ❖ Students are divided into groups and each group is guided by a mentor.
- ❖ The group should not exceed four students, also interested student can undergo individually.
- ❖ A problem is chosen, objectives are framed, and data is collected, analyzed and documented in the form of a report / Project.
- ❖ Viva Voce is conducted at the end of this semester, by an external examiner and concerned mentor (Internal Examiner).
- ❖ Project work constitutes 100 marks, out of which 40 is internal and 60 is external marks.

#### Mark Split UP

Internal	External	Total
20	80	100

S. No	Internal Components	Marks
1	Review - I	05
2	Review - II	05
3	Review - III	05
4	Rough Draft Submission	05
	Total	20

S. No	External Components	Marks
1	Originality of Idea	10
2	Relevance to Current Trend	10
3	Candidate Involvement	10
4	Thesis Style / Language	10

5	Presentation of Report	10
6	Viva-Voce	30
	80	

# $Annexure-I: List \ of \ Part-V \ Subjects$

S.No	Subject Code	Subjects
1.	21 UNC 401	NCC
2.	21 UNS 402	NSS
3.	21 USG 403	Sports and Games
4.	21 URO 404	Rotract Club
5.	21 URR 405	Red Ribbon Club
6.	21 UYR 406	Youth Red Cross
7.	21 UCA 407	Consumer Awareness Club
8.	21 UED 408	Entrepreneurship Development Cell
9.	21 UCR 409	Center for Rural Development
10.	21 USS 410	Student Guild of Service
11.	21 UGS 411	Green Society
12.	21 UEO 412	Equal Opportunity Cell
13.	21 UFA 413	Fine Arts Club
14.	21 UAM 414	Arutchelvar Students Thinkers Forum
15.	21 USV 415	Swami Vivekanandar Students Thinkers Forum

# **List of Part III Subjects (Core Elective Papers)**

S.No	Subject Code	Subjects
	21 UEC 5E11	Core Elective - I : Information Security & E-commerce Technology
	21 UEC5E12	Core Elective - I : Software Engineering
1	21 UEC5E13	Core Elective - I : Industrial Relations
	21 UEC 6E21	Core Elective - II: Management Accounting/
2	21 UEC 6E22	Core Elective - II : Corporate Accounting
	21 UEC 6E23	Core Elective - II : Customer Relationship Management
	21 UEC 6E31	Core Elective - III: E-Commerce Strategy and Applications
	21 UEC 6E32	Core Elective - III: Open Source Technologies
	21 UEC 6E33	Core Elective – III: Corporate Governance

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UE	C101	Title	Batch:	2021 - 2024	
				D :	Semester:	I
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	65	Principles of Accounting	Credits:	04

To impart the students to learn principles, concepts and conventions of accounting frame work.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	To acquire fundamental knowledge about the concepts and conventions of accounting.	K1
CO2	To understand the various methods of depreciation.	K2
CO3	To execute the knowledge about bank reconciliation statement.	К3
CO4	To acquire knowledge on hire purchase system and bill of exchange.	K4
CO5	To gain knowledge about preparation of final Accounts	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Accounting concepts and conventions - Journal – Ledger – Trial Balance – Final Accounts of Sole trading concerns with adjustments	13
Unit II	Depreciation – Meaning – Causes – features, Methods of depreciation – Straight line method-Written down value method-Annuity method – Sinking fund method – Insurance Policy method.	13
Unit III	Bank reconciliation Statement - rectification of errors.	13
Unit IV	Hire purchase and Installment system – Computation of interest – Repossession –Complete Repossession – Partial Repossession - Installment Purchase System (excluding hire purchase trading account)	13
Unit V	Bills of Exchange – Bills Honored on due date–Renewal and Dishonor of Bills – Accommodation (Simple problems only)	13
	Total Contact Hrs	65

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC101

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Reddy T.S. and Murthy.A	Financial Accounting	Chennai Margham Publication	2016

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Jain .S.P and Narang K.L	Advanced Accounting	Kalyani Publishers, New Delhi.	2014
2	Dr.Maheshwari S.N	Financial and Management Accounting	Sultan Chand and Sons-New Delhi.	2014
3	N.Vinayakam, P.L.Mani, K.L.Nagarajan	Principles of Accountancy	S.Chand & Company Ltd.,	2012
4	T.S.Grewal	Introduction to Accountancy	S.Chand & Company Ltd.,	2012

	R.L.Gupta,	Financial	Sultanchand & sons	2011
5	V.K.Gupta,	Accounting		
	M.C.Shukla			

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
Signature:	Signature:

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of commerce	f Commerce with E-
<b>Course Code:</b>	21UEC102			Title	Batch:	2021 - 2024
			D.	Semester:	I	
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	Business Application Software	Credits:	04

To impart the students about MS office in business decision making.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the basic concepts computer applications using MS-Office applications for the business transactions.	K1
CO2	Understand the system of drafting the customers list using mail merge for sending letters to the respondents at a time.	K2
CO3	Apply various statistical tools available in Ms-excel for the business enterprise transactions.	К3
CO4	Gaining knowledge making effective presentation for the business meeting using power point presentation.	K2
CO5	Understand the database using Ms-Access	K2

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Introduction to computers – Introduction to windows - Introduction to word – Editing a document – Move and copy text  –Formatting text and paragraph – finding and replacing text- spelling and grammar checking.	10
Unit II	Using tabs - enhancing documents - Columns, tables and other features – using graphics, templates and wizards – using mail merge – miscellaneous features of word.	12
Unit III	Introduction to worksheet and excel - Getting started with excel - Editing cells and using commands and functions — Moving and copying inserting and deleting rows and columns — Formatting a worksheet - Printing the worksheet - Creating charts - using date and time — naming ranges and using simple statistical and mathematical functions — additional formatting commands and drawing toolbars — miscellaneous commands and functions.	10
Unit IV	Access-Databases and tables-Creating Tables for storing data  Relationship between tables—Selection with queries - Building user interface with forms—Displaying data with reports.	10
Unit V	Introduction to power point – Creating a presentation different views in power point – Running a slide show – Animation and sound – Importing objects from other applications Automated presentations – Printing the presentations – Modifying and integrating presentations.	10
	Total Contact Hrs	52

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

#### Text Book 21UEC102

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Nellai Kannan	MS Office	Nels Publications, New Delhi	2011

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	'	
		Boon	EDITION	PUBLICATION
1	Dorling Kindersky	MS.Office-2007	Seventh Edition,	2012
			Pearsons (India)pvt	
			Ltd.,New Delhi.	
2	Taxalli.R.K	PC Software for	2nd Edition,The Mc	2014
		windows made	Graw Hill Co	
		simple		
3	Russell Stultz.A	Learn Microsoft	Wordware; Pap/Dis	1997
		Office 97	Edition	
4	Wallace Wang	Microsoft Office	Wiley	2019
		2019		
5	Scott Basham	Word 2019	Kindle Edition	2019

Course Designed by	Verified by Module Coordinator		
Name and Signature	Name and Signature		
Name: Dr.M.V.Sathiyabama	Name:		
Signature:	Signature:		

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce		
<b>Course Code:</b>	21UEC1A1			Title	Batch:	2021 - 2024	
			D	Semester:	I		
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	Business Economics	Credits:	04	

To enable students to examine the importance of economic analysis for business decision making.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To apply an ethical understanding and perspective to business situations.	K1
CO2	To understand marginal analysis for decision making.	K2
CO3	To keep in mind the various concepts of cost and its relationship with output.	К3
CO4	To analyses various pricing policy method.	K4
CO5	To evaluate the techniques of national income and capital budgeting operations.	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	М	M	Н	Н	Н

Units	Content	Hrs
Unit I	Economics – Definition – Micro and Macro Economics – Business Economics –Definition Scope of Business Economics – Economic Concepts Applied in Business Economics – <i>Role and Responsibilities</i> of a Business Economist.	10
Unit II	Law of Demand – <i>Determinants of Demand</i> – Indifference Curve Analysis – Consumer's Equilibrium – Elasticity of Demand – Types – Demand Forecasting – Methods of Demand Forecasting - Consumer Surplus – Measurement of Consumer Surplus.	12
Unit III	Cost Concepts – Cost – Output Relationship –Production–Function–Isoquants – Law of variable Proportions – Returns to Scale –Producer's Equilibrium.	10
Unit IV	Market Structure – Price and Output Determination under Perfect Competition – Monopoly Discrimination Monopoly–Monopolistic Competition – Oligopoly: Cartels, Price Leadership and Price Rigidity.	10
Unit V	Pricing Policy – Objectives of pricing policy – Pricing policy methods – Capital Budgeting – Importance – Evaluation techniques National Income – Definition - Concepts Methods.	10
	Total Contact Hrs	52

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

#### Text Book 21UEC1A1

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Reddy P.N and	Principles of	S.Chand &	2013
1	Appanniah H.R	Business	Company Ltd. New	
		Economics	Delhi	

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Andrew Prentice Lara Bryan	Economics for Beginners	Kindle Edition	2020
2	V.C.Sinha	Business Economics	SBPD Publishing House	2020
3	Shankaran.S	Business Economics	Progressive Corporation Private Ltd	2019
4	S K Agarwal	Business Economics	S. Chand Publishing	2018
5	Mankar V.G	Business Economics	Chennai, McMillan Publishers	2013

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: T.Kiruthika	Name:
Signature:	G:
	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UEC103			Title	Batch:	2021 - 2024
				D	Semester:	I
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	Programmi ng laboratory- I:MS- Office	Credits:	02

To enable the students to gain adequate knowledge on MS Word, MS Excel, MS Power point, MS Access.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the basic concepts computer applications using MS-Office applications for the business transactions.	K1
CO2	Understand the system of drafting the customers list using mail merge for sending letters to the respondents at a time.	K2
CO3	Apply various statistical tools available in Ms-excel for the business enterprise transactions.	К3
CO4	Gaining knowledge making effective presentation for the business meeting using power point presentation.	K2
CO5	Understand the database using Ms-Access	K2

#### **Mapping**

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

#### MS Word

- 1. Document with Alignment Header and Footer
- 2. Document with Special Effects Insert Pictures
- 3. Creation of Table
- 4. Resume using Templates
- 5. Mail Merge
- 6. Macro

#### MS Excel

- 1. Increment Abstract and Inventory Control
- 2. Salary Abstract
- 3. Individual Mark sheet
- 4. Sales Budget
- 5. Break Even Chart
- 6. Sub Total
- 7. Auto Filter
- 8. Advance Filter
- 9. Pivot Table
- 10. Draw different graphs Column Chart, Line Chart, Pie Chart, Bar Chart, Area Chart, Scatter Chart, for a sample data.

#### MS Power Point

- 1. Sales Slide and Graphical Presentation
- 2. Advertisement Slide
- 3. Design a college day invitation using PowerPoint
- 4. Create different slides in PowerPoint with organizational chart and present a slideshow using Custom animation
- 5. Create different slides in PowerPoint advertising a product with audio connection and present a slideshow using Custom animation and slide transition

#### MS Access

- 1. Table and Records
- 2. Employees Salary using Table and Queries
- 3. Employees Salary using Reports and forms

#### **Pedagogy and Assessment Methods:**

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce		
Course Code:	21UEC204			Title	Batch:	2021 - 2024	
			ъ.	Semester:	I		
Lecture Hrs./Week	04		52	Business		4	
or		Tutorial Hrs./Sem.		Communica	Credits:		
Practical Hrs./Week				tion			

To impart the students to demonstrate writing and speaking processes through invention, organization, drafting, revision, editing, and presentation.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember fundamentals understanding of business communication.	<b>K</b> 1
CO2	To get the idea about various formats and purpose of business communication.	K2
CO3	To apply the knowledge about the correct format, style and tone for various business letters.	К3
CO4	To analyze and define basic rules for correct sentence and paragraph formation .	K4
CO5	To evaluate the objectives and techniques of various types of interview	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Business Communication – Meaning – Importance of Effective Business  Communication - Modern Communication Methods –Business Letters:  Need – Functions – Kinds – Essentials Of Effective Business Letters – Lay	10
11-24 11	out.  Trade Enquiries – Orders and their Execution – Credit and Status enquiries	10
Unit II	Complaints and Adjustments – Collection Letters – Sales -Letters – Circular	10
Unit III	Letters. (E-mail Ethics, Correspondence)  Company Secretarial Correspondence (Includes Agenda, Minutes	12
Unit IV	and Reports Writing)	10
Unit V	Application Letters – Preparation of Resume – Interview: Meaning – Objectives and Technique of various types of Interviews – Characteristics of good speech – <i>Individual Report</i> - Business Reports Presentations.	10
	Total Contact Hrs	

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

#### Text Book 21UEC204

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Rajendra Pal, &	Essentials of	Sultan Chand & Co.	2018
1	Korahalli J.S	Business	New Delhi.	
		Communications		

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Ramesh, MS, & C.C.Pattanshetti	Business Communications	SChand& Co, New Delhi.	2017
2	R. K. Madhukar	Essentials of Business Communications	Vikas Publishing Company.	2016
3	Lesikar,R.V.& Flatley, M.E.	Basic Business Communication Skills	Tata McGraw Hill Publishing Company Ltd. New Delhi.	2003
4	Rodriquez M V	Effective Business Communication Concept	Vikas Publishing Company	2003
5	Adair J.	Effective Communication	Pan Memillan	2003

Course Designed by	Verified by Module Coordinator			
Name and Signature	Name and Signature			
Name: M.Ragaprabha	Name:			
Signature:	Signature:			

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce	
Course Code:	21UEC205			Title	Batch:	2021 - 2024
				Fundamentals	Semester:	II
Lecture Hrs./Week	04		52	of E-Commerce		04
or		Tutorial Hrs./Sem.			Credits:	
Practical Hrs./Week						

To impart the students about the conceptual and theoretical knowledge of E – Commerce, mechanisms involved in the models of E-commerce.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the fundamental understanding of Information Technology	<b>K</b> 1
CO2	To understand the basic concept of E- Commerce and its applications	K2
CO3	To understand the difference between traditional commerce and e- commerce	K2
CO4	To apply the acquired knowledge about various models of e- commerce	К3
CO5	To analyse the legal provisions relating to internet security	K4

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	Н	Н	M	Н	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	Н	Н	Н	Н	Н

Units	Content	Hrs
Unit I	Introduction to information technology – characteristics – uses of information – flow of information in organization – levels – categories.	10
Unit II	Internet and Extranet: Definition of Internet-Advantages and Disadvantages of the Internet-Component of a Internet Information technology structure - Development of a Intranet & Extranet and Intranet Difference.	10
Unit III	Introduction to E- commerce: Meaning and concept – E- commerce v/s  Traditional Commerce – History of E- Commerce – features & benefits of  E- Commerce – Impacts, Challenges & Limitations of E- Commerce –  Applications of E- commerce.	10
Unit IV	Business models of E – Commerce: Business to Business – Business to customers – customers to customers – Business to Government – Business to employee– Influencing factors of successful E- Commerce – E- Business – Introduction – Meaning & definition – E- Business Architecture.	12
Unit V	Internet Security: Secure Transaction -Computer Monitoring -Privacy on Internet - Corporate Email privacy -Computer Crime( Laws , Types of Crimes - Threats - Attack on Computer System - Hacking- Computer Virus- Software Packages for privacy .	10
	Total Contact Hrs	52

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC205

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	C.S.Rayudu	E-Commerce & E-	Himalaya	2019
1		Business	Publishing House,	
			New Delhi	

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr.Sushila Madan	E-Commerce	Scholar Tech Press	2020
2	Sanjeeb Kumar Dey	Introduction to E-Commerce	VK Global Publications Pvt. Ltd	2020
3	Parameswaran.R, Sarvana Kumar, Jayalakshi. T	A Text book of Information Technology	S.Chand Group, New Delhi	2014
4	G.S.V.Murthy	E-Commerce Concepts, Models, Strategies	Himalaya Publishing House,New delhi.	2014
5	Kamlesh K Bajaj and Debjani Nag	Electronic commerce	Tata McGraw Hill Publishing Company Ltd,New Delhi.	2012

Course Designed by	Verified by Module Coordinator			
Name and Signature	Name and Signature			
Name: B.Indirapriyadharshini	Name:			
Signature:	Signature:			

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce		
Course Code:	21UEC2A2			Title	Batch:	2021 - 2024	
				D : 1 6	Semester:	II	
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	Principles of Management	Credits:	04	

To make the students to understand the conceptual framework of business management.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the fundamental understanding of management.	K1
CO2	To get the idea to implement the planning strategy in management.	K2
CO3	To apply the management concepts by students in business.	К3
CO4	To interpret the students to develop the management etiquette.	K4
CO5	To apply various techniques of control in business	K2

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	M	Н	Н	Н	M	M	Н	Н
CO4	Н	M	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	M	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Management – Meaning and Definition-Nature and Scope – Importance – Functions of Management – Management as an Art, Science and Profession – Contributions of FW Taylor, Fayol, Management by Objectives (MBO) – Management by Exception (MBE)	12
Unit II	Planning – Meaning and Definition – Nature – Objectives Advantages and Disadvantages –Process – Types of Planning.	10
Unit III	Organization – Meaning and Definition – Formal and informal Organization – Importance – Principles of Sound Organization – Departmentation – Delegation and Decentralization – Line, Functional and Staff Organization – Span of Control.	10
Unit IV	Staffing – Sources of recruitment – Maslow's Theory of Motivation- Leadership – Functions and Types – X, Y and Z Theories – Qualities of a Good Leader –Decision Making – Traditional and Modern Techniques – Steps Involved in Decision Making.	10
Unit V	Control –Process of Control – Techniques of Control Communication– Types, <i>Channels of Communication</i> – Barriers of Communication.	10
	Total Contact Hrs	52

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC2A2

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dinkar Pagare	Principles of Management	New Delhi: Sultan Chand & Sons.	2020

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Gupta C.B	Business Management	Sultan Chand & Sons.	2020
2	Atreyee Ganguly and Joyeta Bhadury	Principles of Management	Cengage Learning India Pvt. Ltd.	2019
3	Vibrant-Publishers	Principles of Management	Vibrant- Publishers	2018
4	RN Gupta	Principles of Management	Sultan Chand & Sons.	2015
5	P.C.Tripatti & P.N.Reddy	Principles of Management	New Delhi: Tata McGraw Hill Publishing Company Ltd	2014

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UE	C206		Title Programmi	Batch: Semester:	2021 - 2024 I1
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	ng Laboratory- II:Accounti ng Package Tally	Credits:	02

To enable the students to gain adequate knowledge on Tally. It helps to know how to create vouchers, Cost categories and cost centers and preparation of final accounts.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To recollect the usage of computers and why tally is essential components in business and society.	K1
CO2	To get the idea of work with voucher creation	K2
CO3	To gain the technical knowledge on preparation of final accounts	K2
CO4	To understand the method of preparation of stock summary	K1
CO5	To attain knowledge on cost categories and cost center	К3

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

- 1. Company Creation & Alteration
- 2. Creating and Displaying Ledger
- 3. Voucher Creation
- 4. Voucher Alteration and Deletion
- 5. Final Accounts without Adjustments
- 6. Final Accounts with Adjustments
- 7. Inventory Information
- 8. Bank Reconciliation Statement
- 9. Creating and Displaying Godowns
- 10. Bill wise Statement
- 11. Cost Categories and Cost Center

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UEC307			Title	Batch:	2021 - 2024
				3.6.1	Semester:	III
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	78	Modern Marketing	Credits:	04

To endow students with the knowledge of Marketing. To endure the concepts and conventions of Modern marketing.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the modern marketing concepts	K1
CO2	To understand the marketing strategy in achieving firm's goals	K2
CO3	To implement and evaluate trends, changes and opportunities presented in the promotions field for product and service, consumer and industrial markets	K5
CO4	To analyze the consumer rights and consumer exploitation	К3
CO5	Explaining the emerging trends in marketing and the regulatory mechanisms	K3

/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	M	M	Н	Н	Н	Н	M
CO2	Н	Н	M	M	Н	Н	Н	Н	Н	Н
CO3	Н	Н	M	M	Н	Н	Н	Н	Н	Н
CO4	Н	M	M	M	Н	M	Н	M	M	M
CO5	Н	Н	Н	Н	M	Н	Н	Н	Н	Н

Units	Content	Hrs
Unit I	Market – Marketing – Definition – Objectives and Importance of Marketing – Modern Marketing Concept – Global Marketing – Telemarketing –Recent Development in Marketing Concept – Marketing Functions - Career Opportunities in Marketing.	16
Unit II	Product Policy- Product Planning and Development - Product Life Cycle  -Product Mix - Branding - Features - Types - Functions. Packaging - Features - Types - Advantages - Brand Name and Trademark.	15
Unit III	Pricing – Definition – Objectives –Factors affecting Price Determinations  – Methods of Setting Prices – Cost – Demand and Competition - Pricing  Policies and Strategies- Market Segmentation – Basis – Criteria –  Benefits.	16
Unit IV	Sales Promotion – Objectives and Importance of Sales Promotion – Distribution Channels- Types of Channels – Factors affecting Choice of Distribution - Personal Selling – Advertising– Meaning – Objectives – Functions and Importance – Kinds of Media – Direct Marketing – Multi-level marketing.	15
Unit V	Marketing Ethics- Consumerism – Meaning – Evolution – Types of Exploitation – Consumer Rights –Laws protecting the consumer interest - Consumer Protection Act – Consumer Courts. E-marketing-traditional marketing vs. e-marketing - Internet marketing-e - advertising-new trends in internet marketing.	16
	Total Contact Hrs	78

Text Book 21UEC

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Pillai R.S.N	Modern	New Delhi S.	2012
1	&Bagavathi	Marketing	Chand& co PV Ltd.	
		Principles and		
		Practice		

S.NO	AUTHOR	TITLE OF THE PUBLISHERS \ BOOK EDITION		YEAR OF PUBLICATION
1	Rajan Saxena	Marketing Management	Mcgraw Hill Publishing	2019
2	Dr.Rajan Nair	Rajan Nair Marketing management		2016
3	PhilipKotler,	Principles of Marketing,	New Delhi, Prentice Hall of India.	2014
4	William Stanton	Fundamentals of Marketing	Mcgraw Hill Publishing	2012
5	Pingali Venugopal	Marketing management	SAGE Publication,New Delhi.	2010

Course Designed by	Verified by Module Coordinator		
Name and Signature	Name and Signature		
Name: Dr.M.V.Sathiyabama	Name:		
Signature:	Signature:		

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UEC308			Title	Batch:	2021 - 2024
			01: 4	Semester:	III	
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	65	Object Oriented programmin	Credits:	04
				g with C++		

To promote the knowledge of OOPs Concepts with applications in business such as structure of C++, Array of Object, Inheritance and managing console I/O Operations through C++.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind the various concepts of object oriented programming.	K1
CO2	To comprehend the procedures and associatively of operators.	K2
CO3	To execute the deterministic and in-deterministic loops.	К3
CO4	To analyze the numerical methods and functions.	K4
CO5	To evaluate the file stream operations in OOPs	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

Units	Content	Hrs
Unit I	OOPs, A New Paradigm – Evaluation of Programming Paradigm – Objects – Classes – Encapsulation and Data Abstraction – Inheritance – Dynamic Binding – Polymorphism – Message Communication – Popular OOPs Languages – Merits and Demerits of OOPs Methodology – Application of OOPs.	13
Unit II	Introduction To C++-Application Of C++ -Structure Of C++ Program-Tokens, Expression- Basic Data Types- Symbolic Constants-Declaring Data types- Reference Variables-Operator in C++-Scope Resolution Operator-Expressions And Implicit Conversions-Control Structures – Function in C++-Call By Reference-Call By Value- Inline Functions-Default Arguments- Constant Arguments-Classes And Objects-Defining Member Functions- Nesting Member Function-Private Member Function-Static Member Function.	13
Unit III	Array of Object – Friend Function – Returning Object – Constant Member  Function – Pointed to Members – Constructors with Default Arguments –  Copy Constructor – Dynamic Constructor – Destructor – Operator  Overloading and Type Conversions – Rules for Operator Overloading –  Function Overloading – Function Overloading with Arguments – Special  Features of Function Overloading.	13
Unit IV	Inheritance – Single Inheritance – Types of Base Classes – Types of Derivation – Public – Private – Protected Inheritance – Multilevel Inheritance – Multiple Inheritance – Hierarchical Inheritance – Hybrid Inheritance – Polymorphism – Virtual Functions – Pure Virtual Function –Pointer to Derived Classes.	13
Unit V	Managing Console I/O Operations – C++ Streams – Stream Classes – Input stream- Output stream – f stream, if stream, of stream, file buff, istr stream, ostr stream – Unformatted I/O Operation – Classes for File Stream Operations – Opening and Closing a file.	13
	Total Contact Hrs	65

## **Mapping**

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	Н	Н	Н	Н	Н	Н	Н
CO2	Н	M	Н	Н	Н	M	M	Н	Н	Н
CO3	Н	M	Н	Н	Н	Н	Н	Н	M	Н
CO4	M	Н	Н	Н	Н	M	Н	M	Н	M
CO5	M	Н	Н	Н	Н	Н	Н	Н	Н	Н

## **Pedagogy and Assessment Methods:**

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC308

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Balagurusamy.E	Object Oriented	Delhi: Tata	2020
1		Programming with	McGraw Hill	
		C++ (8 <sup>th</sup> edition)	Pulishing Company	
			Ltd	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Kamthane	Programming in C++	Pearson Education India Publication	2018
2	Mike Mcgrath	C++ Programming in Easy Steps	BPB Publishers	2017
3	Herbert Schildt	The complete reference C++ (4 <sup>th</sup> edition)	Tata McGraw Hill Pulishing Company Ltd	2017

	Ravichandran.D	Programming with C++	Tata McGraw Hill	2012
4			Pulishing	
			Company Ltd	
	Govindaraj.K	Object Oriented Programming with	New Century	2011
5		C++	Book House Pvt	
			Ltd, Chennai.	

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UE	C 309	Title	Batch:	2021 - 2024	
			A.11	Semester:	III	
Lecture Hrs./Week or Practical Hrs./Week	07	Tutorial Hrs./Sem.	91	Advanced Accounting	Credits:	04

This course emphasizing various aspects of accounting Partnership accounts and Company accounts.

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To recollect the fundamentals of partnership.	K1
CO2	To understand the admission and retirement of partnership accounts for critical thinking and problem solving.	K2
CO3	To implement the adjustments in profit sharing ratio and methods valuation of goodwill.	К3
CO4	To analyze knowledge of company accounts.	K4
CO5	To evaluate the companies final accounts and marginal of remuneration.	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

## Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Partnership Fundamentals: Meaning – Definition – Partnership deed – Interest on Capital, Drawings – Profit and Loss Appropriation Account – Partners capital Account (Fixed and Fluctuating capital Method).	18
Unit II	Admission of Partner: Adjustment in profit sharing Ratio – calculation of sacrificing Ratio – Goodwill – Methods of valuation of goodwill – treatment of Goodwill at the time of Admission.	18
Unit III	Retirement of Partner: Adjustment in profit Sharing Ratio – Calculation of Gaining ratio – distinction between Sacrificing ratio and Gaining ratio – treatment of Goodwill at the time of retirement – Revaluation of Assets and Liabilities settlement to the retiring partner.	19
Unit IV	Company Accounts – Issue of Shares – At Par, At Premium, At Discount – Forfeiture of Shares and Re-Issue of Shares	18
Unit V	Company Final Accounts— Managerial Remuneration-Perquisites to be Included In Managerial Remuneration.	18
	Total Contact Hrs	91

# **Pedagogy and Assessment Methods:**

Text Book 21UEC309

S.NO	AUTHOR	ВООК		YEAR OF PUBLICATION
1	ReddyT.S. and Murthy.A	Financial Accounting	Chennai Margham Publication,Chennai.	2020

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Jain .S.P and Narang.K.L	Advanced Accounting	Publishers, New, Delhi.	2018
2	Guptha.R.L and Radhaswamy M.	Advanced Accountancy	Sultan Chand and Sons-New Delhi.	2016
3	S.Anil Kumar,V.Rajesh Kumar andB.Mariyappa	Advanced Accountancy	Himalaya Publishing House, New Delhi.	2016
4	M.C Shukla	Advanced Accountancy	Sultan Chand and Sons-New Delhi.	2014
5	T.S. Grewal	Advanced Accountancy	Sultan Chand and Sons-New Delhi.	2014

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
Signature:	Signature:

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of with E-cor	of Commerce nmerce
Course Code:	21UE	C3A3	Title	Batch:	2021 - 2024	
				Business	Semester	III
				Mathematics	:	
Lecture Hrs./Week				and Statistics		04
or	06	Tutorial Hrs./Sem.	<b>78</b>	332232 25 36642662	<b>Credits:</b>	
Practical Hrs./Week						

It enable students to understand the applications of business mathematics and statistics in business decision

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind how to arrive logical conclusions to common business maths problems.	K1
CO2	To understand the problem in the area of business finance and matrix.	K2
CO3	To implement appropriate statistical methods in various data analysis problems.	K2
CO4	To apply the concept of correlation in business	К3
CO5	To understand the usage of Index numbers in business forecasting	K2

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	М	M	Н	Н	Н

Units	Content	Hrs
Unit I	Mathematics of finance: Simple Interest - Compound Interest - Depreciation	15
Unit II	Matrix Algebra – Addition, Subtraction & Multiplication of matrix – Rank of a matrix – inverse of matrix; Determinants and solution of simultaneous linear equations - Application to business.	15
Unit III	Meaning and Scope of Statistics - Characteristics and Limitation - Measures of central tendency – Mean, Median, Mode, Geometric mean, Harmonic mean. Measures of Dispersion– Range, Quartile deviation, Standard deviation & Mean Deviation.	18
Unit IV	Correlation: Simple correlation – Interpretation of coefficient of correlation- Coefficient of concurrent deviation- Ranking methods of correlation.	15
Unit V	Index numbers (Price index only) – Method of consumption – Wholesale and Cost of living indices, weighted index number – Lasperes Method, Paasches Method, Fishers Ideal Index (excluding tests of adequacy of index number formulae).	15
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

## Text Book 21UEC3A3

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Navanitham.P.A	Business mathematics & Statistics	Jai Publishers, Thirchy	2020

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Sanchetti.D.C & Kapoor. V.K	Business Mathematics	Sultan Chand & Sons, New Delhi	2020
2	Gupta S.P. and Gupta M.P	Business Statistics	Sultan Chand & Sons, New Delhi	2020
3	Hazarika Padmalochan	A Textbook of Business Mathematics	S Chand & Company	2016
4	Gupta S.P.	Statistical methods	Sultan Chand & Sons, New Delhi	2014
5	Sundaresan & Jayaseelan	Introduction to Business Mathematics	Jai Publishers ,Trichy	2014

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indirapriyadharshini	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce	
Course Code:	21UEC310			Title Programmi	Batch: Semester:	2021 - 2024 III
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	ng Laboratory  - III: Object Oriented programmin g with C++	Credits:	02

To equip the students to write a programming language for developing a system based computer project for the business enterprises

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the Oops concepts	K1
CO2	To understand the various member function operations	K2
CO3	To apply the object oriented programming in various real life situations.	К3
CO4	To analyze the quality techniques in terms of experience.	K4
CO5	To evaluate the functions and concepts in object oriented programming.	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

#### **Mapping**

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

- 1. Write a program to display the "Sum of two numbers".
- 2. Write a program to display the "Default Argument".
- 3. Write a program to display the "Calculating of Class Object".
- 4. Write a program to display the "Counting the number of Vowels in given String".
- 5. Write a program to display the "Constructor with Destructor".
- 6. Write a program to display the "Call by Reference".
- 7. Write a program to display the "Inline Function".
- 8. Write a program to display the "Nesting Member Function".
- 9. Write a program to display the "Array of an Object".
- 10. Write a program to display the "Operator Overloading".
- 11. Write a program to display "Friend Function".
- 12. Write a program to display the "Calculating of Class Object"

#### **Pedagogy and Assessment Methods:**

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.co	m E-commerce	Programme Title:	Bachelor of with E-com	f Commerce imerce	
Course Code:	21UEC3N1			Title Non Major	Batch: Semester:	2021 - 2024 III
Lecture Hrs./Week or Practical Hrs./Week	01	Tutorial Hrs./Sem.	13	Elective Subject – 1  Dynamics in ECommerce	Credits:	02

To enable students to understand the current scenario about E-commerce business models, online share trading and e-filing.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the scope of E-Commerce.	K1
CO2	To understand the models of E-Commerce.	K2
CO3	To implement electronic business.	К3
CO4	To analyze the knowledge acquired to filing online PAN application and E-Filing.	K4
CO5	To evaluate online share transaction	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н

CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	E-Commerce - Scope of E-Commerce - Definition of E-commerce- Framework of e- commerce - Advantages and disadvantages.	3
Unit II	E-commerce business models – Business to Business – Consumer to Consumer to Consumer E-Commerce – Business to employee E-commerce.	3
Unit III	E-Business – Introduction – Internet bookshops - Grocery supplies – software supplies- Electronic newspapers.	3
Unit IV	Online share trading – Online ticketing- Railway and airway ticket reservation	2
Unit V	E-Filing – Profile creation – Online PAN application – ITR validation – ITR submission –ITR acknowledgement.	2
	Total Contact Hrs	13

Text Book 21UEC3N1

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Ravi	Frontiers of	Dorling	2018
1	Kalakota&Andrew	Electronic	Kindersley(India)	
	B.Whinston	Commerce	Pvt.Ltd.	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr.C.S.Rayudu	E-Commerce &E-Business	Himalaya Publishing House New Delhi.	2020
2	Bharat Bhasker	Electronic Commerce	Tata McGraw Hill Publishing Co Ltd, New Delhi.	2014
3	Daniel Minoli & Emma Minoli	Web Commerce Technology Handbook,	TataMcGraw Hill Publishing, New Delhi.	2012
4	CSV Murthy	E-Commerce – Concepts, Models Strategies	Himalaya Publishing House, 1st Edition	2011
5	Intel Kamlesh K Bajaj and Debjani Nag	e-Commerce the cutting edge of business	Tata McGraw Hill Sixth reprint	2008

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce merce
Course Code:	21UEC3N2			Title	Batch:	2021 - 2024
				Non Major	Semester:	III
Lecture Hrs./Week				Elective		
or	01	Tutorial Hrs./Sem.	13	Subject – 1	Credits:	02
Practical Hrs./Week			E-Banking			

To enhance students knowledge about the computer technology in banks.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind the computer technology used in banks.	K1
CO2	To get an idea to differentiate traditional banking and e-banking.	K2
CO3	To apply electronic funds transfer in business.	К3
CO4	To analyze the security considerations in internet banking.	K4
CO5	To evaluate the wallet application	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Technology in Banking – Need for innovation in banking – Benefits – Issues involved in technology – orientation of banks.	3
Unit II	Computer technology in banks: Brief history of computers of early computers — Generations of computers — Uses of computers.	3
Unit III	Software: Need for software – What is software? Types of software – wallet application.	3
Unit IV	Technology based products in banking – ATMs – Home Banking MICR cheques Electronic Funds Transfer (EFTs)	2
Unit V	Internet Banking – Consumer Credit Cards, Farm Credit Cards, Investment Counseling, 24x7 banking and other services.– Security considerations.	2
	Total Contact Hrs	13

Text Book 21UEC3N2

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Abha Singh	e-banking	ABD Publishers,New Delhi	2012

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Natarajan & Gordon	Banking Theory Law and Practice	Himalaya Publications,Mumbai.	2020
2	Gurusamy S	Banking Theory Law and Practice	(3 <sup>rd</sup> Edition) Vijay Nicole Imprints Private Ltd.	2014
3	Reddy & Appanniah.	Banking Theory Law and Practice,	Himalaya Publications,Mumbai	2012
4	Reddy & Appanniah	Banking Theory Law and Practice	Himalaya Publications,Mumbai.	2012
5	Maheswari S.N	Banking Theory Law and Practice.	(5 <sup>th</sup> Edition). Vikas Publishing House Pvt. Ltd.	2011

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
	Signature:
Signature:	

Programme Code:	B.co	m E-commerce		Programme Title:	Bachelor of Commerce with E-commerce		
<b>Course Code:</b>	21UE	C304	Title	Batch:	2021 - 2024		
				<b>D</b> •	Semester:	III	
Lecture Hrs./Week or Practical Hrs./Week	-	Tutorial Hrs./Sem.	30	Business Ethics for Young Entrepreneu	Credits:	Grade	
				rs			

To expose the students to the contemporary theory and practice of Indian financial services sector and create awareness on the functioning of various finance regulating organizations.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the basic concepts of business ethics	K1
CO2	To acquaint the knowledge on ethical decision making	K2
CO3	To analyze the importance of social responsibility in business	К3
CO4	To evaluate the CSR Practices	K4
CO5	To intrude the ethical dilemmas in organisation	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7		PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Ethics – Meaning – Definition - Business Ethics – Meaning - Definition –Concepts - Ethical values-Ethical models-Benefits of business ethics between morals, values and ethics- Influencing factors – Importance – Code of Ethics, Practice and Conduct – Unethical Practices in Business – Ethical practices in Business	10
Unit II	Social responsibility of business – Definition – Meaning – Need for Social responsibility in business – Responsibility towards Competitors – Responsibility towards Employees – Responsibility towards Suppliers – Responsibility towards Government – Responsibility towards Community. Corporate Social Responsibility – Introduction – CSR Framework – Benefits of CSR – Barriers to CSR – Critics of CSR – CSR Practices – Case study.	10
Unit III	Ethical decision making – Ethical decision making frameworks - Ethical dilemmas in organization - Personal ethics - Professional ethics. Ethical issues in the functional areas – Ethics in marketing – Ethical issues in advertising – Ethical issues in takeovers and mergers- Ethics in finance –Ethics in human resource management (HRM)- Ethics in information technology.	10
	Total Contact Hrs	30

Seminar and Assignment

Text Book 21UEC304

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	C.D.Balaji	Business	Margham	2015
1		Organisation and	Publication,	
		Management	Chennai	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION	
1	Ronald D Francis and Mukthi Mishra	Business Ethics : An Indian Perspective	Tata Mc Graw Hill Publishing Company Ltd.New Delhi	2015	
2	Joseph Desjardins	An Introduction to Business Ethics	Tata Mc Graw Hill Publishing Company Ltd.New Delhi	2015	
3	La Rue tone Hormer	The Ethics of Management	Universal Book Stall	2012	
4	R.V. Badi and N.V.Badi	Business Ethics	Vrinda Publication	2013	
5	C.D Balaji and G.Prasad	Priniciples of Commerce	Margham Publications	2015	

<b>Course Designed by</b>	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama Dr.R.Vidwakalyani	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce	
Course Code:	21 UEC 411			Title	Batch: Semester:	2021 - 2024 IV
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	78	Financial Markets and Institutions	Credits:	05

To expose the students to the contemporary theory and practice of Indian financial services sector and create awareness on the functioning of various finance regulating organizations.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the significance of financial markets.	<b>K</b> 1
CO2	To understand of new issue market and stock exchanges in this scenario.	K2
CO3	To implement the current trends in capital and money markets.	K3
CO4	To analyze the theory and practice of Indian financial services.	K4
CO5	To evaluate the merchant banking operations	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Financial Markets -Meaning- Classification of Financial Market-Financial Instruments- features-Development of financial system in India - Weaknesses of Indian Financial System.	15
Unit II	New Issue Market - Meaning- Functions of New Issue Market - Distinctions between New Issue Market and Stock Exchange - Methods of floating New Issues- Guidelines for IPO - Players in the New Issue Management - Advantages and Disadvantages.	15
Unit III	Secondary Markets - Meaning – Functions/Services of Stock Exchanges - Listing of Securities - Registration of Stock Brokers- Functions of Brokers – Kinds of Brokers and their assistants- Methods of trading in a Stock Exchange.	16
Unit IV	Money Market: Meaning - Segments of Money Markets: Call Money Markets, Repos and Reverse Repo Concepts, Treasury Bill Markets, Market for Commercial Paper, Commercial Bills and Certificate of Deposit - Characteristics features of Developed Money Market - Importance of money market - Difference between Money Market and Capital Market - Causes - Steps taken by the Government for development.	16
Unit V	Merchant Banking: Meaning and Functions - Regulatory role of SEBI.  Credit Rating: Meaning - Functions - Advantages-Agencies of Credit Rating: CRISIL, ICRA, CARE- Types of Credit Rating - Steps in Credit Rating Process - Limitations.	16
	Total Contact Hrs	78

Text Book 21UEC411

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Gordon and Natarajan	Financial Services	Himalaya Publishing Company Limited, Chennai.	2020

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr.Vinoth Kumar	Financial markets and institutions	Taxmenn	2021
2	Khan.M.Y	Financial Services	Tata McGraw Hill Publishing Company Ltd, New Delhi.	2020
3	Sandeep Goel	Financial Services	New Delhi: PHI Learning Private Limited.	2014
4	Santhanam.B	Financial Services	Chennai: Margham Publishers.	2014
5	Boominathan V.K	Financial Services	New Delhi: Sultan Chand Publishers.	2014

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

Programme Code:	B.co	m E-commerce		Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21 UEC412			Title	Batch:	2021 - 2024
				G &	Semester:	IV
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	65	Software Developmen t with Visual	Credits:	04
				Basics		

To enable the students to develop a front end tool for customer interaction in business.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the fundamental concepts of object-oriented programming.	K1
CO2	To understand Visual Basic's Integrated Development Environment (IDE).	K2
CO3	To Impart the knowledge of various data types used in visual basic.	К3
CO4	To analyze various data controls used in visual basic for creating reports.	K4
CO5	To evaluate the DAO and to create the data reports	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs					
	Introduction - Client/Server - Benefits of Client/Server - Downsizing -						
	Upsizing – Right sizing – Client/Server Models – Distributed Presentation						
	- Remote Presentation - Remote Data - Distributed Logic - Distributed						
Unit I	Data - Client/Server Architecture - Technical Architecture - Application	13					
	Architecture – Two Tier Architecture – Three Tier Architecture OLTP &						
	n Tier Architecture.						
	Introduction to Visual Basic - Steps in VB Application - Integrated						
	Development Environment (IDE) - Menu Bar - Tool Bar - Project						
Unit II	Explorer Window - Property Window - Toolbox - Properties, Methods	13					
	and Events - Event Driven Programming - Working with Forms -						
	Variables – Scope of Variables – Constants – Data Types.						
	Functions – Procedures – Control Structure: If - Switch – Select – For – While – Do						
Unit III	While -Arrays - User Defined Data Types - Data Type Conversions - Operators -						
	String Functions – Date and Time Functions						
	Creating and Using Standard Controls: Form, Label, Text box, Command Button,						
	Check Box, Option Button, List Box, Combo Box, Picture Box, Image Controls, Scroll						
Unit IV	Bars - Drive List Box - Directory List Box - Time Control, Frame, Shape and Line	13					
	Controls - Control Arrays - Dialog Boxes - Single Document Interface (SDI) -						
	Multiple Document Interface (MDI) – Menus – Menu Editor – Menu Creation.						
	Data Controls - Data Access Objects (DAO) - Accessing and						
Unit V	Manipulating Databases – record set – Types of record set – Creating a						
	record set – Modifying, Deleting records – Finding records - Data Report –						
	Data Environment – Report Designer – Connection Object						
	– Command Object – Section of the Data Report Designer – Data Report Controls.						
	Total Contact Hrs	65					

Text Book 21UEC412

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Noel Jerke	The Complete Reference VB	Tata McGraw Hill Publishing Company Ltd, New Delhi.	2018

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Krishnan.N & Saravanan.N	Visual Basic 6.0 in 30 days		
2	Steven Holzner	VB 6 Programming Black Book	Dream Tech Press, New Delhi.	2013
3	Gary Cornell	VB 6 Programming	Indian Edition	2017
4	Byron S. Gottfried	Outline of Programming with Visual Basic	Schaums	2020
5	Mike McGrath	Visual Basic in easy steps	Kindle Edition	2020

Course Designed by	Verified by Module Coordinator			
Name and Signature	Name and Signature			
Name: T.Kiruthika	Name:			
Signature:	Signature:			

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of Commerce with E-commerce		
Course Code:	21UEC413			Title Batch: 2021 - 2024		2021 - 2024	
				G 4	Semester:	IV	
Lecture Hrs./Week or Practical Hrs./Week	07	Tutorial Hrs./Sem.	91	Cost Accounting	Credits:	04	

This course aims to enlighten the students about conceptual framework of cost accounting.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind the basic concepts and principles of cost accounting.	K1
CO2	To provide knowledge to study the effective control of cost.	K2
CO3	To apply various methods of labour wage payment	K2
CO4	To gain knowledge on classification of overheads	K2
CO5	To analyze the process costing and treatment of normal loss, abnormal loss and gain.	K4

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Cost Accounting – Definition, Meaning, Objectives & Scope – Relationship of Cost Accounting with Financial Accounting and Management Accounting – Methods of Costing– Elements of Cost, Preparation of Cost Sheet and Tender(Simple problems only) – Costing as an Aid to Management – Limitations of Cost Accounting	19
Unit II	Materials – Meaning – Techniques of material control – Level setting:  Reorder, Minimum & Maximum level – EOQ – Methods of Valuing  Materials – FIFO - LIFO – Simple & Weighted average cost method.	18
Unit III	Labour – methods of remuneration – Time rate system – Piece rate system – Straight piece rate, Taylor piece rate, Merricks multiple piece rate systems – Premium & Bonus plan – Halsey and Rowan plan – Comparison between Halsey & Rowan plan.	18
Unit IV	Overheads — Classification on the basis of elements - Basis of Behaviour — Basis of function— Allocation & Apportionment — Methods of Absorption — Direct material cost, Prime cost, Direct labour, Direct labour hour, Machine hour rate methods.	18
Unit V	Process costing – Characteristics – Importance – Limitations of Process costing - Treatment of normal loss, abnormal loss & abnormal gain (simple problems only)	18
	Total Contact Hrs	91

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC413

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Jain. S.P & Narang. K.C	Cost Accounting	Kalyani Publishers, Chennai	2015

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Kalpesh Ashar	Cost Accounting and Management	Vibrant Publishers	2019
2	Dr.S.N.Maheshwari	Cost Accounting and Management accounting	Sultan Chand & Sons Publishers, New Delhi.	2016
3	Jain. S.P and Narang	Advance Cost and Management accounting	Chennai, Kalyani publishers.	2015
4	Chan. M.Y & Jain. P.K,	Cost Account and Financial Management	Tata MC Graw hill education private Ltd,New delhi.	2015
5	Pillai. R.S.N & Bagavathi	Cost Accounting	SAP (Student Aid Publications)	2015

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Name:B.Indirapriyadharshini	
	Signature:
Signature:	

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UE	C4A4		Title	Batch:	2021 - 2024
				D 11	Semester:	IV
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	78	Banking and Insurance	Credits:	04
				Law		

To enrich and enlighten the students knowledge about the ingredients of the banking sector.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the fundamentals of banking system.	<b>K</b> 1
CO2	To understand about various types of banks and its activities.	K2
CO3	To implement Banking Regulation Act and its functions.	K3
CO4	To analyze the Principles of Insurance and Classification	K4
CO5	To evaluate legal dimension of insurance	K5

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Indian Banking system Introduction: Meaning and Definition- Functions- Classifications of Banks- Commercial Banks and rural financing – Regional Rural Banks – Role of Co- operative banks in the Indian Banking scene. Development Banking – IDBI – ICICI.	15
Unit II	Banker and Customer – Definition – Relationship - Deposits: Savings Deposits, Current Deposits, Fixed Deposits - Loans And Advances: Principles of Sound Lending- Secured and Unsecured Loan-Bank customers – Minor, Married Women, Partnership Firm, Joint Stock Company.	18
Unit III	Banking Regulation Act 1949 - RBI constitution – Functions – Credit control measures, Recent Developments in Banking	15
Unit IV	Insurance: Meaning – Function – Principles: General, Specific and Miscellaneous – Classification of insurance: Based on Nature, Business and Risk – Impact of LPG on Indian Insurance Industry.	15
Unit V	Legal dimension of Insurance: Insurance Act, 1938 – Life insurance Act, 1956- General Insurance Business Act, 1932 – Consumer Protection Act, 1986.	15
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC4A4

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Natarajan & Gordon	Banking Theory Law and Practice	Himalaya Publications,Mumbai.	2020

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr.P.Periyasamy	Principle and	Himalaya Publishing	2014
1		Practice of	House	
		Insurance		
	Gurusamy S	Banking Theory	(3 <sup>rd</sup> Edition) Vijay	2014
2		Law and Practice	Nicole Imprints	
			Private Ltd.	
	M.N. Mishra	Principles of	Sultan Chand &	2013
3		Insurance,	Company	
	Reddy &	Banking Theory	Himalaya	2012
4	Appanniah	Law and Practice	Publications, Mumbai.	
	Maheswari S.N	Banking Theory	(5 <sup>th</sup> Edition). Vikas	2011
5		Law and Practice.	Publishing House	
			Pvt. Ltd.	

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-con	f Commerce nmerce
Course Code:	21UE	C414		Title	Batch:	2021 - 2024
				Progra	Semester:	IV
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	mming Lab IV: Softwar e Develop ment with Visual Basics	Credits:	02

To develop the business applications software using front end and back end tool.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind how to design, create, build, and debug Visual Basic applications.	K1
CO2	To understand the basic VB operations	K2
CO3	To apply the file edit and format menu operations+	K3
CO4	To analyses the designing of calculator	K4
CO5	To evaluate the data control operations in VB form	K5

### Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	М	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

1. Develop an application to perform simple arithmetic operations.

- 2. Create a VB application to calculate simple and compound interest.
- 3. Develop a quiz application in Visual Basic.
- 4. Create a VB application with File, Edit and Format Menus and perform its operations.
- 5. Develop a VB program to count number of words in a text.
- 6. Create a program to select, add and delete a place in the List Box.
- 7. Design a simple calculator.
- 8. Create a student database in Ms-Access. Display the information in the VB form using data control. Perform various manipulations.
  - **9.** Create an employee database in Ms-Access and display the information in the VB form using data control. Perform various manipulations

Seminar, Power Point Presentation,	Chalk and talk,	Quiz, Assignments, Grou	ıp Task.
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Course Designed by	Verified by Module Coordinator				
Name and Signature	Name and Signature				
Name: T.Kiruthika	Name:				
Signature:	Signature:				

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UE	C4N21		Title Non Major	Batch: Semester:	2021 - 2024 IV
Lecture Hrs./Week or Practical Hrs./Week	01	Tutorial Hrs./Sem.	13	Elective Subject – 2 Applications of E- Commerce	Credits:	02

To enable the students to understand the technology of E-Commerce opportunities in India.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the essential requirements of E-Commerce.	K1
CO2	To understand the wireless application and technologies for M-Commerce.	K2
CO3	To implement EDI in business.	K3
CO4	To analyze the need for security in E-Commerce.	K4
CO5	To evaluate E-Commerce opportunities in India.	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	M	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	E-Commerce – Definition – Features of E-Commerce – Need for E-Commerce – Essential requirements of E-commerce.	2
Unit II	E-Commerce opportunities in India – teleshopping – E-commerce education and training– Advantages and disadvantages.	3
Unit III	Mobile Commerce – Wireless Application – Technologies for Mobile commerce – Wireless Access Protocols (WAP) - Advantages and limitations.	2
Unit IV	Electronic data interchange - Benefits – EDI legal, security and privacy issues – EDI Software implementation –Advantages and limitations.	3
Unit V	E-Commerce security – Need for security – Cyber crimes – E-commerce – SSL – Digital certificates – Firewalls – Software.	3
	Total Contact Hrs	13

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC4N21

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Ravi Kalakota &Andrew B.Whinston	Frontiers of Electronic Commerce	Pearson Publication Ltd	2013
	B. Williston	Commerce	2013, V Edition.	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	DrRayudu.C.S	E-Commerce &E- Business	Himalaya Publishing House, New Delhi.	2019
2	Bharat Bhasker	Electronic Commerce	Tata MCGraw Hill ,New delhi.	2014
3	Parameswaran.R, Sarvana Kumar, Jayalakshi. T	A Text book of Information Technology	S.Chand Group, New Delhi	2014
4	G.S.V.Murthy	E-Commerce Concepts, Models, Strategies	Himalaya Publishing House,New delhi.	2014
5	Kamlesh K Bajaj and Debjani Nag	Electronic commerce	Tata McGraw Hill Publishing Company Ltd,New Delhi.	2012

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce merce
Course Code:	21UEC4N22			Title	Batch:	2021 - 2024
				N. N.	Semester:	IV
Lecture Hrs./Week or Practical Hrs./Week	01	Tutorial Hrs./Sem.	13	Non Major Elective Subject – 2	Credits:	02
				<b>ECommerce</b>		

To enrich the students about the basics of E-Commerce.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To recollect the foundation of e-commerce.	K1
CO2	To understand about business models of e-marketing and advertising	K2
CO3	To implement intranet and extranet technology.	К3
CO4	To analyze the importance of electronic commerce on retailing system.	K4
CO5	To evaluate Business to Business model	K5

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate;

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н

CO5	н	н	н	Н	M	M	М	н	н	н	

Units	Content	Hrs
Unit I	Foundation of electronic Commerce: - Definition and content of the field – Benefits and Limitations of EC Retailing in EC	2
Unit II	Business models of E – marketing – Aiding comparison shopping - The impact of EC on Traditional Retailing System.	3
Unit III	Advertisement: Advertisement Methods – Advertisement Strategies –Push Technology and Intelligent – Online Catalogs.	3
Unit IV	Intranet and Extranet - Architecture of Intranet and Extranet- Applications of Intranet and Extranet.	2
Unit V	Business – to – Business Electronic Commerce: Characteristics of B2B EC- Model– Using the Buyer's Internal Market Place – Supplier and Buyer Oriented Marketplace.	3
	Total Contact Hrs	13

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

### Text Book 21UEC4N22

	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1 Andrew	Frontiers of Electronic Commerce	Dorling Kindersley (India) Pvt Ltd.	2014

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Bharat Bhasker	Electronic	Tata McGraw Hill	2018
1		Commerce	Publishing Co Ltd	
_	C.S.Rayudu	E-Commerce & E-	Himalaya	2018
2		Business,	Publishing House,	
			New Delhi	
_	Gurvider Singh and	A Text book of	Kalyani Publishers.	2014
3	Rachhpal Singh	information	New Delhi. 1 <sup>St</sup>	
		Technology in	Edition 2004,	
		Business (Gauhati)		
,	Kamlesh K Bajaj	Electronic	Tata McGraw Hill	2012
4	and Debjani Nag	commerce	Publishing	
			Company Ltd,New	
			Delhi.	
_	Bajaj & Nag	E-commerce	Tata MCGraw Hill	2012
5			,New delhi.	

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: M.Ragaprabha	Name:
	Signature:
Signature:	

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of with E-com	Commerce merce
Course Code:	21UE	C404		Title E-Business	Batch: Semester:	2021 - 2024 IV
Lecture Hrs./Week or Practical Hrs./Week	-	Tutorial Hrs./Sem.	30	Opportunitie s For Young Graduates	Credits:	Grade

To impart the basic principles of e-business concepts, applications and technology. In addition, after understanding the main concepts, students will understand how to initiate and launch online business.

#### **Course Outcomes**

CO Number	CO Statement	Knowledge Level
CO1	To remember the basic concepts of e-Business	K1
CO2	To analyze the various models of e-business implementation and requirements for starting online business	K2
CO3	To impart practical knowledge about EPS	К3
CO4	To acquaint the knowledge about security in e-business and cyber law	K4
CO5	To understand various laws relating to Intellectual property and E-Business	K2

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	•••	PSO1	PSO2
CO1	Н	M	Н	M	Н	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	M	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	M	Н	Н	Н	Н	Н

COS	11	11	11	11	M	М	М	11	11	11
LU3	П	І П	П	П	l M	IVI	IVI	П	І П	І П

Units	Content	Hrs
Unit I	E-Business: Introduction - Definition of Electronic Business - Application of E-commerce in difference sector - Service, Industry and Domestic-Pros & Cons of E-Business - Indian scenario for electronic business. E - Business initiatives - Dotcom companies - Opening the doors for virtual business-Electronic business Architecture - Evolution of electronic business applications.	10
Unit II	Electronic business implementation - Barriers to E-business implementation - Success of Electronic business - Business to business e-commerce -Benefits of B2B E-commerce - Limitations of B2B - Business to business applications -Basic models of B2B business models -Indian scenario on B2B electronic commerce.	10
Unit III	Online payment – E-Security – Security Protocols – How sites are hacked? – Internet Governance – Firewall. Legal issues: Software Intellectual Property Law – Contract Law for E-Business – Contract law for business- Cyber law issues.	10
	Total Contact Hrs	30

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC404

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	C.S.V.Murthy.	E-commerce:	Himalaya	2015
1		Concepts, Models	Publishing House,	
		& Strategies,	Chennai	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION	
1	Chaffey	E-Business and E-Commerce Management: Strategy, Implementation and Practice	Pearson Education India	2020	
2	Dr. Sudeshna Chakraborty and Priyanka Tyagi	E Commerce for Entrepreneurs: Launch your E- commerce startup with strong technology and digital marketing	BPB Publishers	2020	
3	Bajaj K.K and Nag.D	E-commerce,	2nd edition, Tata MC Graw- Hill Education	2017	
4	Chaffey.D	E- Business and E-commerce	3rd edition, Pearson,	2018	
5	Joseph.P.T,	E-Commerce: An Indian Perspectives	4th edition.PHI	2017	

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indira Priyadharshini	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UEC515			Title	Batch:	2021 - 2024
				T T.	Semester:	V
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	65	Income Tax Law and Practice	Credits:	05

To enable the students to gain adequate knowledge on Business Taxation and familiarize the students with present tax system.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind the basic concepts of income tax.	K1
CO2	To understand the computation of income under various heads.	K2
CO3	To apply the income related theories and practical's	К3
CO4	To analyze the deductions and exemptions in the income tax.	K4
CO5	To evaluate the preparation of gross total income	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Tax System in India – Definitions under Income Tax Act – Agricultural Income – Person – Assesses – Income – Gross Total Income – Total Income – Assessment Year – Previous Year– Residential Status – Scope of Total Income on the basis of residential status- Exempted income under section 10.	13
Unit II	Income from Salary – Computation of Income from Salary – Allowances –  Perquisites - Profit in Lieu of Salary – Gratuity – Pension - Leave encashment - Retrenchment compensation - Deductions out of Gross Salary.	13
Unit III	Profits and Gains of Business or Profession – Computation of Profits and Gains of Business or Profession and Computation of Professional Income – Doctors, Chartered Accountant and Lawyer - Income from House Property– Annual Value Computation - Let out House and Self- Occupied House.	13
Unit IV	Capital Gains – Mode of Computation – Exemption -Short -term and long- term Capital Gain– Exempted Capital Gains. Income from Other Sources- General Income-Specific Income.	13
Unit V	Set off and Carry forward - Set off Losses - Exempted Income – debate of Tax - Theoretical aspects of reduction from the Gross Total Income- 80C to 80GG, 80QQB and 80U – e- filing - Concept of e-filing – GST fundamental concepts.	13
	Total Contact Hrs	65

Text Book 21UEC515

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Gaur.V.P, Narang, Pujaghai.D.B, Rajeev Puri	Income Tax Law and Practice	Kalyani Publishers	2021
	Rajecvium			

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Dr.T.S.Srinivasan	Income Tax Law &	Schitech	2016
1	&	Practice	Publications (India)	
	Dr.S.Mayilvaganan		Pvt Ltd, Chennai	
	T.S Reddy &	Income Tax Law	Margham	2016
2	Y.Hari Prasad	and Practice	Publishers,	
	Reddy		Chennai.	
	Government of	Income Tax	Edu Creation	2021
3	India		Publishers	
	Taxmann		Taxmann	2020
4				
_	J.K.Lasser Institute	Income Tax 2021	Willey	2021
5				

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
<b>Course Code:</b>	21UEC516			Title	Batch:	2021 - 2024
				Skill	Semester:	V
Lecture Hrs./Week or Practical Hrs./Week	5	Tutorial Hrs./Sem.	65	Enhanced Course: Research Methodology	Credits:	4

To acquaint the students with the tools and techniques of international research

To scrutinize the research problem by applying various analysis

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the types of research	K1
CO2	To get the idea about data collection and sampling	K2
CO3	To execute the statistical inference for the collected data through interpretation	К3
CO4	To evaluate interpretation and report writing mechanism	K4
CO5	To apply various statistical tools in business	К3

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Research & Problem - Research - meaning - purpose - types - research problem - identification of the research problem - limitations - selection and formulation - research design - scope , importance - formulating solution with research design.	13
Unit II	Data & Sampling -Data – types of data— Primary – Secondary – Miscellaneous types – Sampling— Meaning and Importance - types of sampling – sampling errors – Non- sampling Errors.	13
Unit III	Tools and Analysis -Questionnaire preparation – Calculation using Tally Bars - editing – coding – tabulation – processing data with diagrams & charts – Percentage Conversions – Chi-Square Test – Trend analysis.	13
Unit IV	Interpretation and Report writing - Interpretation - Meaning, techniques and precaution measures - report writing - significance of reports - types of report - steps in writing the research report - precaution presentations - bibliography - annexure and conclusions	13
Unit V	Online course teaching for Introduction to Research & Research Writing,	13
	Total Contact Hrs	65

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC516

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	C.R.Kothari	Research	Revised Edition,	2015
1		Methodology	New Age	
			International P Ltd	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	S.P.Gupta	Statistical Methods	Fourth Edition,	2013
1			Sultan Chand &	
			Sons	
	Dr.Shamthi Bushan	Handbook of	Edu Creation	2017
2	And	research		
	Dr. Sashi Alok	methodology		
	C.R.Kothari	Research	New Age	2019
3	And	Methodology	International	
	Gaurav Garg	Methods and	Publishers	
		Techniques		
	Deepak Chawla and	Research	Vikas Publication	2016
4	Neena Sondhi	Methodology :		
		concepts and cases		
	D N Sasanwat	Research	Shipra	2020
5		Methodology and		
		Applied statistics		

Programme Code:	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UE	C517	Title	Batch:	2021 - 2024	
				Internet and	Semester:	V
Lecture Hrs./Week				Web		
or	5	Tutorial Hrs./Sem.	65	Designing	Credits:	4
Practical Hrs./Week						

To make the students expertise in Creating Web Page

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To Understand fundamental tools and technologies for internet Service Feature.	K1
CO2	To comprehend web Search Engine Function.	K2
CO3	To impart the knowledge regarding Hypertext Mark-up Language (HTML) for designing a web page.	КЗ
CO4	To apply various tags used to link an image, sound and video to a web page.	K4
CO5	To analyse the forms and frames	К3

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	М	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Introduction to Internet – Internet Access/dialer - connection – Internet services features – TCP/IP Vs Shell Accounts – Configure the machine for TCP/IP Account – Configuring Shell Account – Telnet – (WWW) World Wide Web– Web Page – Hyper Text – HTML Tags – Net Surfing – Internet/Web Browsing – Browser – Internet Addressing – IP Address – Domain Name – Electronic Mail – Uniform Resource Locator (URL) – Internet Protocols- TCP/IP – FTP – HTTP – Telnet-Gopher – WAIS.	13
Unit II	Searching the Web – Web Index – Web Search Engine – Web Meta – Searcher Function – Search Engines – Meta Search Sites – Directories and Indexes – Specialized Directories – Electronic Mail(E- Mail) – E- Mail Message – Customizing E- Mail Programs – Managing Mails – Address Book – Signature Features – File Attachment Facility – Setting Priority – Advantages and Disadvantages of E-Mail.	13
Unit III	Introduction to HTML- HTML Code for the Web Page – Web Page Basics – Set up a Web Page – Display a Web Page in a Browser – Start a New Paragraph – Start a New Line – Insert Blank Spaces – Heading – Pre-format Text – Comment – Special Characters – Format Text – Emphasize – Superscript - Subscript – Font Style and Size Color – Ordered List – Unordered list – Nested list – Definition list – Images- Added Image – Background – Border– Wrap Text - Around an Image – Aligning the Image – Horizontal Role - Image List –Convert an Image to GIF or JPEG.	13
Unit IV	Links – Link to another Web – Link within a page - Link to an image – Link to an File – E- Mail Link- Link to an FTP Site – Change in color – Create Keyboard Shortcuts – Change the Tab Order – Tables – Create Table – Add a Border – Caption – Column Groups – Row Groups – Color- Background Images – Aligning Data – Size of the Table – Size of the cell – Span cells – Cell Spacing and Padding – Borders – Text Wrapping – Nested Wrapping – Nested Tables – Wrap Text around a Table.	13
Unit V	Sounds and Videos – Link to a Sound – Sound Considerations – Embedded Sound – Extended video – video Consideration – internal Video – introduction to Forms – Set up the Form and reset button — Hidden File – Organize Form Elements – Label from Elements – introduction to Frames – hyper creative frame- frame consideration - Wide alternative information – Link to a Frame – Scroll Bars – Resizing Frames – Frame Borders – Frame Margins – Nested Frame sets – In line Frame.	13
	Total Contact Hrs	65

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC517

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Thomas A Powell	The complete	Mc Graw Hill	2019
1		Reference HTML &	Publishers, London	
		CSS		

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Eric Ladd, Jim O' Donnel	Using HTML 4, XML and JAVA	Prentice Hall of India QUE,Platinum Edition	2012
2	Ramesh Bangia	Web Technology (including HTML ,CSS,XML,ASP,JAVA)	Firewall Media	2008
3	S.Imtiyaz Hassan	Internet Technology and Web designing	Gold books India	2020
4	T.Balaji	Internet Technology and Web designing	T.Balaji	2020
5	Group ISRD	Internet Technology and Web designing	McGraw Education	2019

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: T.Kiruthika	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of Commerce with E-commerce	
<b>Course Code:</b>	20UE	C5E11	Title	Batch:	2021 - 2024	
				Information	Semester:	V
Lecture Hrs./Week				Security &		
or Practical Hrs./Week	05	Tutorial Hrs./Sem.	65	E- Commerce Technology	Credits:	5

To enable the students to understand the technology of e-Commerce for Business Application.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To understand the Components of communication systems	K2
CO2	To remember the information security threats and how to overcome the threats.	K1
CO3	To apply knowledge on internet marketing and advertising.	К3
CO4	To understand electronic data interchange in the business.	K2
CO5	To analyze the legal provisions relating to Cyber Law and the concept of cyberspace.	К3

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Components of communication systems – Transmission Media – Protocol definition – Introduction to TCP/IP – wireless Network – Basics of internet – Types of attack: Phishing, spoofing, Impersonation, Dumpster diving – Information security goals- Information security threats –and vulnerability: Spoofing Identity, Tampering with data, Repudiation, Information disclosure, Denial of service, Elevation of Privilege.	13
Unit II	Authentication- Password management – E-Commerce security – windows security- Network security: Network intrusion detection and prevention systems – firewalls – software security – Web security: User authentication, authentication – secret and session management, Cross site scripting, Cross site forgery, SQL injection. Computer Forensics – Steganography.	13
Unit III	Internet Advertising – Emergence of the internet as a competitive advertising media- Models of internet advertising – Weakness in Internet advertising. Internet Marketing- The PROS and CONS of online shopping-The cons of online shopping- Justify an Internet business-Internet marketing techniques.	13
Unit IV	Electronic data interchange - Benefits – EDI legal, security and privacy issues – EDI Software implementation –Advantages and limitations.	13
Unit V	Introduction- Computer crimes and cyber crimes – distinction between cyber crimes and conventional crimes; cyber forensics; kinds of cyber crimes – cyber stalking – cyber terroriosm, forgery and fraud.	13
	Total Contact Hrs	65

Text Book 21UEC5E11

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	C.S.Rayudu	E-Commerce & E-	Himalaya	2018
1		Business	Publishing House,	
			New Delhi	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr.Sushila Madan	E-Commerce	Scholar Tech Press	2020
2	Sanjeeb Kumar Dey	Introduction to E-Commerce	VK Global Publications Pvt. Ltd	2020
3	Parameswaran.R, Sarvana Kumar, Jayalakshi. T	A Text book of Information Technology	S.Chand Group, New Delhi	2014
4	G.S.V.Murthy	E-Commerce Concepts, Models, Strategies	Himalaya Publishing House,New delhi.	2014
5	Kamlesh K Bajaj and Debjani Nag	Electronic commerce	Tata McGraw Hill Publishing Company Ltd,New Delhi.	2012

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indira Priyadharshini	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UEC5E12			Title	Batch:	2021 - 2024
					Semester:	V
Lecture Hrs./Week or Practical Hrs./Week	5	Tutorial Hrs./Sem.	65	Software Engineering	Credits:	5

To facilitate the students to understand the discipline of software engineering and encompasses with a detailed knowledge of techniques for the analysis and design of complex software intensive systems and to get success in their chosen profession.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To recollect the software models, techniques and technologies	K1
CO2	To identify the issues affecting the organization planning and control of software based systems development.	K2
CO3	To apply the end user requirements into system and software requirements.	КЗ
CO4	To analyze, formulate and solve the problems as well as the computing requirements.	K4
CO5	To evaluate the transform mapping transaction	K5

/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	System Concepts and the Information Systems Environment: System Definition- Characteristics of System Elements of a System- Types of System- The System Development Life Cycle: Recognition of Need - Feasibility Study – Analysis – Design – Implementation - Post implementation and Maintenance- Consideration for Candidate System.	13
Unit II	Software-Software Characteristics-Software Components-Software Applications-The Process-Software Engineering a Layered Technology-The Process, Methods, Tools-A Generic View of Software Engineering - The Software Process-The topics given in Italics are noted as Self-Study topics.	13
Unit III	An Agile view of Process-Agility-Agility Process The Politics of Agile Development-Human Factors-Agile Process Models-Extreme Programming-Adoptive Software Development — Dynamic System Development Method Scrum-Crystal-Feature Driven Development-Agile Modeling. Analysis Concepts and Principles-Requirement Analysis- Communication Techniques-Initiating the Process FAST-QFD-Analysis Principles-Information Domain Modeling.	13
Unit IV	Design Concepts and Principles-The Design Process Design Principles- Design Concepts- Abstraction, Refinement, Modularity, Software Architecture, Control Hierarchy, Structured Partitioning, Software Procedure, Information Hiding-Effective Modular Design-Functional Independence Cohesion-Coupling-Design Documentation.	13
Unit V	Design Method-Data Design-Architectural Design Architectural Design Process-Transform Mapping Transaction Mapping- Interface Design - Human Computer Interface Design — Interface Design Models-Task Analysis and Models-Design Issues-Implementation Tools- Design Evaluation-Tabular Design Notation-Program Design Notation-Program Design Languages.	13
	Total Contact Hrs	65

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC5E12

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Elias M.Award	System	Galgotia	
1		Analysis and	Publications (P)	2016
		Design	Ltd, Second	
			Edition	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Roger Pressman	Software Engineering	A Practioner's Approach, Fourth Edition	2018
2	Roger Pressman	Software Engineering	Sixth Edition	2014
3	Sommerville	Software Engineering	Pearson education, Sixth Edition.	2016
4	Dr.K.V.K.K Prasad	Software testing Tools	Dream Tech Press	2007
5	Rajib Mall	Fundamentals of software engineering	PHI Learning PVT Ltd	2010

Course Designed by	Verified by Module Coordinator				
Name and Signature	Name and Signature				
Name: B.Indirapriyadharshini	Name:				
Signature:	Signature:				

<b>Programme Code:</b>	B.con	n E-commerce		Programme Title:	Bachelor of with E-com	f Commerce nmerce	
Course Code:	21UE	C5E13		Title	Batch:	2021 - 2024	
				Semester:	V		
Lecture Hrs./Week	5			Industrial			
or		Tutorial Hrs./Sem.	65	Relations	Credits:	5	
Practical Hrs./Week							

To establish knowledge about company's act and to acquaint the basic concepts of Industrial Relations and to identify, Legal Framework of Trade Union.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

СО	CO Statement	Knowledge
Number		Level
CO1	To remember the fundamental concepts of industial relations	K1
CO2	To understand the industrial relation concept, roll and functional requirements	K2
CO3	To apply the theoretical aspects, problems and issues in arbitration	K3
CO4	To apply the models of bargaining and arbitration	K3
CO5	To analyse the solutions to industrial relations problems based on research and assessment of current practices	K4

PQ/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Industrial Relations:- Introduction – Definition of Industrial Relations – Content of Industrial Relations – Objectives of Industrial Relations – Participants in Industrial Relations – change in the Role of the Three Actors – Functional Requirement for Successful IR Programme – Industrial Relations Perspectives – The Nature of Employment Organisations – The Hawthorne studies.	13
Unit II	Trade Unionism: - Definition- Principles- Significance- Objectives and FunctionsHistory- Principal- Recognition- Multiplicity- Features and Weaknesses- Essentials of a successful Trade Union- What a trade union should do — Recommendations of the National Commission on Labour. Collective Bargaining:- Definition- features- significance and objectives -Extent and scope — The Bargaining Area — Coverage of Issues — Prerequisites — Hindrances — Practices and Procedures — Bargaining Procedure — Labor Agreement — Process — Work in India — Types of Agreements — Arbitration and Collective Bargaining.	13
Unit III	Participative Management:-Meaning – Difference - Managerial Philosophy – Decision Making – Forms – Evolution – Objectives – Workers participation in India – Government Approaches – Hurdles. Employee Grievance:- Definition – Approaches – Causes – Effects – handling Grievance – Discovery – Process – Steps – Do's and Don'ts – Grievance and Industrial Relations.	13
Unit IV	Industrial Disputes: Prevention: - Forms - Types - Causes - Conflict Resolution - Preventive Process - Labour Administration Machinery. Disciplinary Proceedings: - Statutory set up before 1971 - ID(Amendment) Act, 1982 - Principles of Natural justice - steps.	13
Unit V	Industrial Relations: Settlement – process – Reference of Disputes to Boards, Courts, or Tribunals – Other Statutory Measures – Role of Players. Future Scenario of Union-Management Relationship:-Concepts and values – Industrial Relations Environment in India – Upcoming Challenges – HRD Dimension – Managing for Good Industrial Relations.	13
	Total Contact Hrs	65

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

# **Text Book**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Monal Arora	Industrial Relations	Excel Books	2005

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Jain And Bhola	Modern Industrial Relations And Labour Laws	Regal Publication - New Delhi	2009
2	Sivarethinamohan,R	Industrial Relations And Labour Welfare	Phi Learning Private Limited	2010
3	P.R.N. Sinha and Sinha Indu Bala	Industrial Relations, Trade Unions and Labour Legislation	Pearson Education	2017
4	R.c. Sharma	Industrial Relations and Labour Legislation	PHI Publishers	2021
5	Sharad d. Prof. Geet	Industrial Relations And Labour Law	Nirali Prakashan	2014

Course Designed by	Verified by Module Coordinator				
Name and Signature	Name and Signature				
Name: T.Kiruthika	Name:				
Signature:	Signature:				

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of Commerce with E-commerce		
<b>Course Code:</b>	21UE	C518		Title	Batch:	2021 - 2024	
				Program	Semester:	V	
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	52	ming Laborato ry – V: Internet and Web Designing	Credits:	02	

To prepare the students for developing websites by using HTML

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember how to combine basic HTML elements to create Web pages.	K1
CO2	To understand how to use HTML tags and attributes to design Web page appearance.	K2
CO3	To access through web page using internal link and external link.	К3
CO4	To analyze the web page using a HTML documents	K4
CO5	To evaluate the designing the designing of the HTML documents	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н

~~=										
CO5	H	M	Н	Н	H	M	M	H	Н	Н

- 1. Write a HTML code for designing a web page for system configuration.
- 2. Create a HTML to show the web page for the list of elements.
- 3. Design a HTML document to show a web page for semester paper title.
- 4. List out the names of software companies using Ordered List.
- 5. List out the Educational website using Unordered List.
- 6. Create a web page using Definition List to prepare definitions for tags in the HTML document.
- 7. Create a HTML documents to show a web page for the syllabus of B.Com, E-com II Year third semester.
- 8. Design a table to show the time table for II B.com E-Commerce.
- 9. Create a web page using a HTML document to show a weather report.
- 10. Create a HTML document to link files internally.
- 11. Create a HTML document to show a web page for external link.
- 12. Design a HTML document to show a web page for FRAME –UG COURSE

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: T.Kiruthika	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce
Course Code:	21UE	C519	Title	Batch:	2021 - 2024	
				Software	Semester:	V
Lecture Hrs./Week				Project &		
or	02	Tutorial Hrs./Sem.	26	Viva Voce	Credits:	02
Practical Hrs./Week						

This course would create interest in the minds of students to undergo the research in computer application and share the analytical skill of the students in the field of research.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the techniques involved in website development for business.	K1
CO2	To understand plan, calculate and adjust project variables.	K2
CO3	To apply forms and access in creation of software	К3
CO4	To interpret the software project estimation and assurance	K4
CO5	To Apply knowledge of software development models.	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

- 1. Commerce/Computer Application based projects are permitted.
- 2. Group (Two members per group) Project under a Supervisor/Guide
- 3. Students have to carry out the project during V Semester.
- 4. Viva-voce PPT presentation will be conducted in the V Semester.
- 5. The Project Report Evaluation and Viva-voce Examination will carried out jointly by internal (Supervisor/Guide) and external examiner.
- 6. Distribution of Marks:

Project Report Evaluation: 10 marks Viva Voce Examination : 40 marks

50 Marks

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#### **Pedagogy and Assessment Methods:**

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce		
Course Code:	21UEC5AL1			Title	Batch:	2021 - 2024	
				Organisational	Semester:	V	
Lecture Hrs./Week				Behaviour			
or	-	Tutorial Hrs./Sem.	-		Credits:	5*	
Practical Hrs./Week							

To expose the students to understand the organization structure and maintain relationships.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind the structure of organization	K1
CO2	To understand the various stages in personality development and theories of group dynamics	К2
CO3	To deploy leadership styles and motivational theories in real business	К3
CO4	To analyse the factors leading to change in organization	K4
CO5	To apply leadership styles in organsisation	К3

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Organisational Behaviour – Meaning - Importance- Organisation as a Social System –	_
	Socio - Technical System- Constraints over Organisation and Managerial Performance.	
	Stages of Personality Development - Determinants of Personality-Learning-Perception-	
Unit II	Factors Influencing Perception-Perceptual Distortion-Values – Attitudes –Attitude	-
	Formation-Role of Behaviour Status	
	Group and Group Dynamics- Reasons for the Formations of Groups-Characteristics of	
Unit III	Groups - Theories of Group Dynamics - Types of Groups in Organisations - Group	-
	Cohesiveness-Factors Influencing Group Cohesiveness-Group Decision Making	
	Leadership - Characteristics- Leaderships Styles Motivation - Concepts and	-
Unit IV	Importance Theories of Motivation.	
	Management of Change: Meaning - Importance - Resistance to Change - Causes -	-
Unit V	Dealing with Resistance to Change - Concepts of Social Change & Organisational	
	Change- Factors Contributing to Organisational Change.	
	Total Contact Hrs	-

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Khanna, S.S	Organisational Behaviour	S Chand &Co. Ltd., New Delhi	2007

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Paul Smith, Marilyn Farmer, Wendy Yellowley	Organisational Behaviour	Routledge	2020
2	Dr.J.Jayashankar	Organisational Behaviour	Margham Publishers	2020
3	Robbins, P. Stephen	Organisational Behaviour – Concepts Controversies and Applications,	Prentice Hall of India Ltd., New Delhi.	2018
4	Aswathappa	Organisational Behaviour	Himalaya Publishing House	2018
5	Sarah Sabir	Organisational Behaviour	Oxford Fajar Sdn.	2017

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: T.Kiruthika	Name:
Signatura	Cianatura
Signature:	Signature:

<b>Programme Code:</b>	B.co	m E-commerce	Programme Title:	Bachelor of Commerce with E-commerce		
Course Code:	21UE	C5S11	Title Skill based	Batch: Semester:	2021 - 2024 V	
Lecture Hrs./Week or Practical Hrs./Week	3	Tutorial Hrs./Sem.	39	elective subject - 1 Commercial law	Credits:	3

To make the students to understand the fundamental provisions of Indian Contract Act on commercial activities.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the general legal environment impacts on commercial activities	K1
CO2	To implement basic knowledge about considerations.	K2
CO3	To apply provisions of capacity to Contract Act and performance of contract.	КЗ
CO4	To analyze the legal provisions relating to contract of Indemnity and guarantee	K4
CO5	To understand various Modes of performance of contract	K2

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н

CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Introduction and meaning of Indian Contract –Contract Act-Definition-Classification of contracts – Essential elements of valid contract. Offer and acceptance-Essential of Valid offer and Acceptance.	8
Unit II	Consideration – Essentials of Valid Consideration – Stranger to Consideration- No Consideration No Contract – Exceptions	8
Unit III	Capacity to Contract–Law Relating To Minor, Unsound Mind - Persons qualified by Law. Coercion – undue Influence – Fraud – Mistake.	8
Unit IV	Performance of contract – Modes of performance – By whom must be contract performed- Demand performance - Quasi contract - Types of quasi contracts. Modes of discharge of contract – Remedies for breach of contract.	8
Unit V	Contract of indemnity and Guarantee – Rights of indemnity holder – Rights and liabilities of surety – Bailment and pledge- Contract of Agency –Rights and duties	7
	Total Contact Hrs	39

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC5S11

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	N.D.Kapoor	Business Law	Sultan Chand & Sons New Delhi	2020

S.no	Author	Title of the book	Publishers \ edition	Year of publication
1	Dr.D. Sasikala devi	Basics of mercantile law	New win technoloiges	2020
2	Pillai.r.s.n&bagavathi	Business law	S.chand& company ltd .new delhi	2018
3	Arun kumar sen	Commercial law	The world press pvt ltd , kolkatta	2018
4	M.c.kuchhal and vivek kuchhal	Commercial law	Vikas publishers	2019
5	P. P. S. Gogna	Business laws	S.chand publishers	2019

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name:	Name:
Signature:	Signature:

Programme Code:	B.co	m E-commerce		Programme Title:	Bachelor of Commerce with E-commerce		
Course Code:	21UEC5S12			Title	Batch:	2021 - 2024	
				Fundamenta	Semester:	V	
Lecture Hrs./Week or Practical Hrs./Week	3	Tutorial Hrs./Sem.	39	ls of Entrepreneu rship	Credits:	3	

To enable the students to apply knowledge to business problems.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the entrepreneurial process.	K1
CO2	To understand the need for EDP in India.	K2
CO3	To apply knowledge acquired on various institutional support	К3
CO4	To analyze the legal provisions for formation of business.	K4
CO5	To understand the needs of institutional finance	K2

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Entrepreneur-Entrepreneurship-Meaning-Types of Entrepreneur-Qualities of an Entrepreneur-Distinction between an Entrepreneur and Manager.	8
Unit II	Barriers to Entrepreneurship-Need for Entrepreneurship Training-Concepts of Training Program-EDP in India-Phases of EDP.	8
Unit III	Institutional support to Entrepreneurs-National Small Industries Corporation(NSIC)-District Industries Centre(DIC)-Small Industries Development Corporation(SIDCO).	8
Unit IV	Source of Finance-Own Fund-Lease-Venture Capital.	8
Unit V	Institutional Finance-IFCI-SFC-EXIM Bank.	7
	Total Contact Hrs	39

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC5S12

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	SS Khanka	Entrepreneurship	S Chand & Co.	2020
1		Development	New Delhi.	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr. Mintu Gogoi (Author), Anil Tanti (Author), Gautom Hazarika (Author)	Entrepreneurship Development	Mahaveer Publications	2021

2	Robert D Hisrich;	Entrepreneurship, Boston	McGraw-	2018
	Michael P Peters; Dean		Hill/Irwin.	
	A Shepherd			
	Dr. D. Kesavan and N.		Notion Press	
3	Vivek	Entrepreneurship Development		2019
	Gupta CB & Khanka	Entrepreneurship & Small Business	Sultan Chand	2014
4	SS	Management	& Sons , New	
			Delhi.	
_	Gupta S		Abd Publishers	2011
5		Entrepreneurship Development		

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indira priyadharshini	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UE	C620		Title Skill	Batch: Semester:	2021 - 2024 VI
Lecture Hrs./Week or Practical Hrs./Week	6	Tutorial Hrs./Sem.	78	Enhanced Course: Investment Management	Credits:	5

This course aims at imparting basic knowledge about analysis and investment portfolio management.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind the various categories of investment media.	K1
CO2	To understand the concepts of fundamental and technical analysis.	К2
CO3	To apply the basic principles of portfolio theory.	К3
CO4	To analysis assets through the Markowitz Model , Sharpe Single Index Model ,CAPM, Factor Models.	K4
CO5	To evaluate the various Portfolio management models	К5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н

CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Investment- Meaning- Nature and Scope- Investment Media- Investment Vs. Gambling Vs Speculation- Investment Process- Risks of Investment- Types of Risks.	15
Unit II	Fundamental of Economic Analysis- Economic Indicators- Industry Analysis- Company Analysis.	15
Unit III	Technical Analysis- Basic Technical Assumption- Dow Theory- Elliot Wave Principles-Charts as a Technical Tool.	15
Unit IV	Portfolio Management- Meaning and Objectives- Scope- Principles of Portfolio Decision- Portfolio Construction.	15
Unit V	Markowitz Model- Sharpe Single Index Model- Capital Asset Pricing model- Factor Models.	18
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC620

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Preeti Singh	Investment	, Himalaya	2018
1		Management	Publishing House	
		security Analysis		
		and Portfolio		
		Management		

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Bhalla V.K.	Investment management (Security Analysis and Portfolio Management),	S.Chand and Sons, New Delhi	2011
2	Gopalakrishnan .V	Investment Management	S.Chand and sons, New Delhi	2005
3	Dr.Avadhani.V.A	Security Analysis andPortfolio Management	Himalaya Publishning House, New Delhi.	2016
4	Geradus Blokdyk	Investment management	5 star cooks	2020
5	SIA Publishers	Investment management	SIA Publishers	2020

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: T.Kiruthika	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce	
Course Code:	21UE	C621	Title	Batch:	2021 - 2024	
				Java	Semester:	VI
Lecture Hrs./Week				Programmi		
or	5	5 Tutorial Hrs./Sem. 65		ng	Credits:	4
Practical Hrs./Week						

To enable the students for application oriented programming using Java and to upgrade them in developing net based business applications.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the design and concept of java programming.	K1
CO2	To understand the decision making in java programmes.	K2
CO3	To apply Java language for creating technological skills.	К3
CO4	To analyze the use of packages and applets in java.	K4
CO5	To evaluate the stream concepts in java	K5

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	M	Н	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	Н	M	M	Н	Н
CO4	Н	Н	M	Н	M	M	Н	Н	M	Н
CO5	Н	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Introduction to Java - Java Program Structure - Java Tokens - Java Statements - Implementing Java Program - Command Line Arguments - Constants - Variables - Data types - Type Casting - Operators :  Arithmetic - Relational - Logical - Assignment - Increment - Decrement - Conditional - Bitwise - Special.	15
Unit II	Decision Making and Branching statements – Decision Making and Looping Statements – Classes, Objects and Methods: Defining a Class – Adding Variables – Adding Methods – Creating Objects – Accessing Class Members – Constructors – Method Overloading – Inheritance – Overriding of Methods – Final Variables, Methods and Class – Abstract Methods and Class – Visibility Control: Public – Friendly – Protected – Private (Simple Concepts).	15
Unit III	Arrays: One-Dimensional Array – Two-Dimensional Array – String:  String Arrays – String Methods – String Buffer Class - Interfaces  (Multiple Inheritance): Defining Interfaces – Extending Interfaces –  Implementing Interface – Packages: System Packages – Using System  Packages – Creating, Accessing and Using a Package – Adding a Class to a Package – Hiding Classes.	15

Unit IV	Multithreaded Programming: Creating Threads – Extending the Thread Class –Stopping and Blocking Thread – Life Cycle of a Thread – Using Thread Methods – Implementing the 'Runnable' Interface (Simple Concepts). Managing Errors and Exceptions: Types of Errors – Exceptions – Syntax of Exception Handling Code.	15
Unit V	Applet Programming: Applets – Difference between Applet and Application Preparing to Write Applets – Building Applet Code – Applet Life Cycle – Creating Executable Applet – Applet Tag – Adding Applet to HTML File – Running the Applet – Aligning the Display – Getting Input from User - <i>Managing Input/Output Files in Java</i> : Stream Concept – Stream Classes – Other I/O Classes – Creating Files – Reading/Writing Characters, Bytes. (Only Simple Concepts)	15
	Total Contact Hrs	65

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Balagurusamy.E	Programming with	New Delhi: Tata	2020
1		Java - A Primer.	McGraw Hill	
			Publishing	
			Company Ltd	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Liang	Introduction to Java	Pearson Publishing	2014
1		Programming	House, London	

_	Cay.S.Horstmann	Java	Pearson Publishing	2013
2			House, London	
_	Cay.S.Horstmann	Java Volume I -	Pearon Publishing	2020
3		Fundamentals		
	Joshua Loch	Effective Java	Addison Wesley	2018
4	Joshua Loch	Effective Java	Addison westey	2010
5	Sachin	Programming in	Oxford University	2013
	Malhotra and	Java	Press India	
	Saurabh			
	Choudhary			

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of with E-com	f Commerce merce
Course Code:	21UE	C6E21		Title	Batch:	2021 - 2024
					Semester:	VI
Lecture Hrs./Week or Practical Hrs./Week	6	Tutorial Hrs./Sem.	78	Management Accounting	Credits:	5

To acquaint the students about the management accounting techniques that facilitates managerial decision-making.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember how management accounting plays important roles for decision- making.	K1
CO2	To understand ratio analysis and balance sheet	K2
CO3	To understand management accounting ideas and practices for making long - term business decision.	K2
CO4	To implement managerial applications of marginal costing.	К3
CO5	To analyze budget management ideas, methods and their uses in business decision.	K4

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Management Accounting- Meaning, Objectives & Scope - Need and Significance - Relationship between Management Accounting, Cost Accounting & Financial Accounting.	15
Unit II	Ratio Analysis – Analysis of liquidity – Solvency and Profitability – Construction of Balance Sheet	15
Unit III	Working Capital – Working capital requirement– Fund Flow Analysis and Cash Flow Analysis.	15

Unit IV	Marginal Costing and Break Even Analysis – Managerial applications of Marginal Costing –Significance and limitations of Marginal Costing	15
Unit V	Budgeting and Budgetary control – Definition – Importance, Essentials – Classification of Budgets – Master Budget – Preparation cash budget, sales budget, purchase budget- Raw material budget and flexible budget- Zero base budgeting.	18
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC6E21

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Dr.S.N.Maheswari	Cost and Management Accounting	Sultan Chand & Sons, New Delhi	2012

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Chinmoy Bhattacharyya	Cost & Management Accounting	B.C. Publication	2020
2	Kalpesh Ashar	Cost Accounting and Management	Vibrant Publishers	2019
3	Sharma and Gupta. S.K	Management Accounting	Kalyani Publishers, New Delhi	2014
4	Jain.S.P and Narang. K L	Cost and Management Accounting	Kalyani Publishers, New Delhi	2014

	Bhattacharya.S.K	Accounting and Management	Vikas Publishing	2010
5			House	

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce
Course Code:	21UEC6E22			Title	Batch:	2021 - 2024
			Corporate	Semester:	VI	
Lecture Hrs./Week or Practical Hrs./Week	6	Tutorial Hrs./Sem.	Accounting	Credits:	5	

To inculcate knowledge among the students about corporate accounting and its implication

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To recollect the basic concepts and terms of the corporate accounting.	K1
CO2	To familiarize students with the accounting treatment adopted for raising funds and redeeming them	K2
CO3	To understand the basis in preparing financial statements of joint stock company.	К3
CO4	To apply the knowledge in evaluating goodwill & share of a company	K4
CO5	To evaluate the final statements of accounts	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Share – Meaning – Types – Share Vs Stock - Issue of Shares- at Par, Premium, Discount – Allotment of Shares on Pro-rata Basis - Forfeiture and Reissue of Shares- Full and Partial Re-issue-Capital Reserve on Forfeiture.	15
Unit II	Preference shares- Meaning –Types- Methods of Redemption of Preferences Shares -Capital Redemption Reserve- Conditions of redemption of Preference share. Debentures-Meaning–Types- Issue-	18

	Redemption (Sinking Fund Method only) .	
Unit III	Financial Statement of Companies - Statement of profit and loss - Statement of Balance Sheet (Vertical Form) Calculation of Managerial Remuneration (Basic adjustments).	15
Unit IV	Valuation of Shares – Need – Methods of Valuing Shares. Valuation of Goodwill – Need – Methods of Valuing Goodwill	15
Unit V	Liquidation of Companies - Preparation of Statement of Affairs and Deficiency Accounts –Preparation of Liquidators Final Statement of Account.	15
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC6E22

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	Jain S.P and Narang	Advanced	New Delhi, Kalyani	2017
1	K.L	Accountancy	Publications	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Gupta R.L and Radha Swamy. M	Corporate Accounts, Theory Method and Applications	13th edition, New Delhi ,Sultan Chand and Company.	2017
2	Reddy and Murthy	Corporate Accounting	Chennai, Margham Publications.	2017
3	N.Vinayakam, P.L.Mani, K.L.Nagarajan	Principles of Accountancy	S.Chand & Company Ltd.,	2012
4	T.S.Grewal	Introduction to Accountancy	S.Chand & Company Ltd.,	2012
5	R.L.Gupta, V.K.Gupta, M.C.Shukla	Financial Accounting	Sultanchand & sons	2011

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of with E-com	f Commerce imerce
Course Code:	21UEC6E23		Title	Batch:	2021 - 2024	
				Customer	Semester:	VI
Lecture Hrs./Week or Practical Hrs./Week	6	Tutorial Hrs./Sem.	78	Relationship Managemen t	Credits:	5

To demonstrate and understand the terms and benefits of CRM on Company's bottomline

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the basic concepts of Customer relationship management.	K1
CO2	To understand marketing aspects of Customer relationship management	K2
CO3	Apply the concept of CRM, the benefits delivered by CRM, the contexts in which it is used.	К3
CO4	To analyze the different components of a CRM plan	K4
CO5	Evaluate various technological tools for data mining and also successful implementation of CRM in the Organizations.	K5

/PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content							Hrs
Unit I	Relationship	Marketing-	Overview,	Meaning-	Basis	of	Building	15

	RelationshipsCustomerLifetime Value- Conflict Management and Customer Retention.	
Unit II	CRM- Evolution, Meaning, Definition, Objectives, and Benefits- Relationship between CRM& Technology- Creating a CRM culture- Building blocks of CRM- CRM StrategiesTypesof CRM.	15
Unit III	Planning CRM Project- General Business Goals and Objectives- Framework of SuccessfulCRM- CRM: Implementation Steps- Role of CRM and Employees, the HCRM Model, WayForward.	15
Unit IV	Call centre - Objectives, Classification, Functionality, Developments- CRM & Data Warehousing- Steps, Collecting payments over the telephone, Converting Customer Enquiries into sales, make outbound telesales calls, Information Processing- Data Mining Technology and Process.	15
Unit V	CRM Marketing Initiatives- What is ECRM? - Levels, ECRM Tools- Difference between CRM and ECRM- CRM: Opportunities, Challenges and Ways to avoid Pitfalls.	18
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC6E23

S.NO	AUTHOR	TITLE OF TH	E   PUBLISHERS \	YEAR OF
		ВООК	<b>EDITION</b>	PUBLICATION

	Dr. K. GovindaBhat	Customer	Himalaya	2010
1		Relationship	PublishingHouse,	
		Management		

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Shraddha M. Bhome, Dr.Amarpreet Singh Ghura	Customer Relationship Management a theory and Practice to manage and retain customers	International book house	2014
2	S. Shajahan	Relationship Marketing	McGraw Hill	2018
3	Paul Green Breg	Customer Relationship Management	Tata McGraw hill	2002
4	Alok Kumar, Chhabisinba, RakeshSharama	Customer Relationship Management concepts and application	Biztantra Publication	2007
5	Francis Buttle And Stan Maklan	Customer Relationship Management	Routledge	2019

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Cionatywa	Signatura
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce	Programme Title:	Bachelor of with E-com	f Commerce merce
Course Code:	21UEC6E31	Title	Batch:	2021 - 2024
		<b>E-</b>	Semester:	VI

Lecture Hrs./Week or Practical Hrs./Week Of Tutorial Hrs./Sem. 78 Commerce Strategy & Application	redits: 5
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To enable the students to be aware of various E-Commerce strategy and its Applications.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the framework and anatomy of E-Commerce.	K1
CO2	To understand the Electronic payment systems and its types	K2
CO3	To analyse the effectiveness of mobile computing applications.	К3
CO4	To figure out the provisions of e-banking and analyse the use of E- Commerce.	K4
CO5	To analyse the steps involved in online banking transactions and EPS	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
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Unit I	Why study e-commerce? Seven unique features of e-commerce technology-Framework of E-Commerce – Anatomy of E-Commerce. E-Commerce in India – E-Commerce and the future. Network security and firewalls - Data and message security- Technology behind the web- Security and the web.	15
Unit II	Electronic Payment Systems-Types-Digital -Smart Cards & Credit Card- risks involved in Electronic Payment Systems - Designing electronic payment system – Process of EPS.	15
Unit III	M-Commerce – Introduction – Mobile Computing Applications – Advantages and Disadvantages. E-Learning - Role of E-Learning – Components of e-learning: CBT, WBT, Virtual Classroom – Barriers to e-Learning.	15
Unit IV	E-Banking- changing dynamics in e-banking-advantages of e-banking-limitations of e-banking-Transaction Processing - Online Purchases-Online share trading —Railway/air ticket reservation. The Information Technology Act 2000-Definitions-Authentication Of Electronic Records- Electronic Governance-Digital Signature - & Digital Certificates.	18
Unit V	E-commerce computer practical's: Online shopping – Online share trading – Online ticket reservation – Electronic payment systems – Online employment registration.	15
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC6E31

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Bharat Bhasker	Electronic Commerce	Tata McGraw Hill Publishing Co Ltd, NewDelhi.	2018

S.NO AUTHOR TITLE OF THE PUBLISHERS \ YEAR OF	S.NO	AUTHOR	TITLE OF THE	PUBLISHERS \	YEAR OF
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		ВООК	EDITION	PUBLICATION
1	C.S.Rayudu	E-Commerce & E- Business	Himalaya Publishing House, New Delhi	2018
2	Gurvider Singh and Rachhpal Singh	A Text book of information Technology in Business	(Gauhati) 1 <sup>st</sup> Edition 2004,Kalyani Publishers. New Delhi.	2019
3	Bajaj & Nag	E-commerce	Tata Mc Graw Hill ,New Delhi.	2020
4	G.S.V.Murthy	E-Commerce Concepts, Models, Strategies	Himalaya Publishing House,New delhi.	2020
5	Kamlesh K Bajaj and Debjani Nag	Electronic commerce	Tata McGraw Hill Publishing Company Ltd,New Delhi.	2018

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indirapriyadharshini	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce	Programme Title:	Bachelor of with E-com	f Commerce nmerce
Course Code:	21UEC6E32	Title	Batch:	2021 - 2024
		Open	Semester:	VI

Lecture Hrs./Week or	6	Tutorial Hrs./Sem.	78	Source Technologie	Credits:	5
Practical Hrs./Week				s		

To learn the process of executing a PHP-based script with MySQL on a web server

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To keep in mind PHP basic syntax and PHP object-oriented classes	K1
CO2	To understand functions available to deal with file and directory operations	K2
CO3	To implement cookies, sessions and headers	К3
CO4	To figure out the error handling methods	K4
CO5	To evaluate the database connectivity using PHP MySOL/MySQLi/SQLite extensions	K5

/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
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	Total Contact Hrs	78
Unit V	Working with Cookies, Sessions and Headers: Working with Cookies – Saving and Restoring User Preferences – Working with Sessions – Using HTTP Headers. Handling Errors: Handling Script Errors – Using Exceptions – Validating form Input – Logging Errors – Debugging Errors.	15
Unit IV	Working with Databases and SQL: Introducing Databases and SQL – Creating and Populating a Database – Using PHP's MySQLi Extension – Adding or Modifying Data – Handling Errors. Using PHP's SQLite Extension – Using PHP's PDO Extension – Using a MySQL Database – Switching to a different Database.	15
Unit III	Using Functions and Classes: Creating User-Defined Functions – Creating Classes – Using Advanced OOP Concepts. Working with Files and Directories: Reading Files – Writing Files – Processing Directories – Performing Other File and Directory Operations.	15
Unit II	Controlling Program Flow: Writing Simple Conditional Statements – Writing More Complex Conditional Statements – Repeating Actions with Loops – Working with String and Numeric Functions. Working with Arrays: Storing Data in Arrays – Processing Arrays with Loops and Iterations – Using Arrays with Forms – Working with Array Functions – Working with Dates and Times.	15
Unit I	Introducing PHP: History – Unique features – Basic Development Concepts – Creating your First PHP Script – Sample Applications. Using Variables and Operators: Storing Data in Variables – Understanding PHP's Data types – Setting and Checking Variable Data Types – Using Constants – Manipulating Variables with Operators* – Handling Form Input.	18

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Vikram Vaswani	PHP: A Beginner's Guide	Second Reprint, Tata McGraw Hill	2009
			Publications,	

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Tim Converse	PHP 4 Bible	IDG Books Worldwide, INC, An International Data Group Company	2018
2	Rasmus Lerdorf, Kevin Tatroe	Programming PHP	2 nd Edition, O'Reilly Media	2014
3	Luke Welling; Laura Thomson	PHP and MySQL- Web Development	4 th Edition,	2018
4	P.Riawan Ahmed	Open source software	Margham Publication	2015
5	Steve Holzner	HTML Black book	Dream Tech Press	2017

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: B.Indirapriyadharshini	Name:
Signature:	Signature:

Programme Code: B.com E-commerce	Programme	Bachelor of	Commerce
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				Title:	with E-com	nmerce
Course Code:	21UEC6E33			Title	Batch:	2021 - 2024
				Corporate	Semester:	VI
Lecture Hrs./Week				Governance		
or	6	Tutorial Hrs./Sem.	<b>78</b>		Credits:	5
Practical Hrs./Week						

To analyse corporate governance mechanism and principles

To understand the code and guidelines of corporate governance

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember definitions of corporate governance	K1
CO2	To understand the issues usually addressed by corporate governance structures	K2
CO3	To apply recent scandals and abuses and the regulatory reaction	К3
CO4	To analyse the other drivers of corporate governance, such as capital markets, shareholders and rating agencies.	K4
CO5	To evaluate various models and mechanisms of corporate governance	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO										
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Corporate Governance – Introduction – People Orientation of Public GovernanceDifferent Systems in Public Governance- Structure of Public and Corporate GovernanceComparison between Corporate Governance and Public Governance- History of Corporate Governance – Concept of Corporate Governance & Stakeholder.	15
Unit II	Corporate Governance Mechanism and Overview – 4 P's of Corporate GovernanceWealth Creation, Management and Distribution – Disclosure in Offer Documents- Clause 49.Principles of Corporate Governance – Introduction – OECD Principles of Corporate Governance – Annotations to the OECD Principles of Corporate Governance. – Issues Related to Corporate Governance- Introduction – Need for Good Corporate Governance- Role and Responsibilities of Investors- Competency and Training.	18
Unit III	Decision System- Role of the Directors and Management – The Board Performs its Oversight Function- Relationships with Stockholders and other Constituencies-Corporate capital and its property rights- Mechanism and control -Systemic Problem of Corporate GovernanceIntroduction and History- Code of Business Conduct- Code of Business Ethics. – Corporate Social Responsibility- Introduction – Implementation Generate Business Benefits.	15
Unit IV	Codes and Guidelines- Guidelines for Person in charge – Duties and Responsibilities of Person in charge- General Code of Corporate Governance- Guidelines- Rules and Regulations – Enforcement of Regulations- e-Governance.	15
Unit V	International Corporate Governance –Germany – France- United Kingdom- USA Corporate Governance in leading Indian Companies.	15
	Total Contact Hrs	78

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC6E33

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
	AIMA	Corporate	Excel Books.	2018
1		Governance and		
		Business Ethics.		

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Arora, Ramesh K	Corporate	Janur: Mangaldeep.	2017
1	and Tanjul Saxena	Governance: Issues and Perspectives		
2	Joseph Desjardins	An Introduction to	Tata Mc Graw Hill	2015
		Business Ethics	Publishing	
			Company Ltd.New Delhi	
3	La Rue tone	The Ethics of	Universal Book	2012
	Hormer	Management	Stall	
4	R.V. Badi and	Business Ethics		2013
	N.V.Badi		Vrinda Publication	
5	C.D Balaji and	Priniciples of	Margham	2015
	G.Prasad	Commerce	Publications	

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.M.V.Sathiyabama	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.co	m E-commerce		Programme Title:	Bachelor of Commerce with E-commerce		
<b>Course Code:</b>	21UE	C622	Title	Batch:	2021 - 2024		
				Programmi	Semester:	VI	
Lecture Hrs./Week				ng Lab.VI:			
or	04	Tutorial Hrs./Sem.	52	Java	Credits:	2	
Practical Hrs./Week				Programmi			
				ng			

To develop the business application oriented programme relating multithreading, multiple inheritance and applet viewer programmes.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To implement the programs for generate a solutions in real life problems.	K1
CO2	To interpret the concepts to produce output.	K2
CO3	To figure out the results in risky tasks.	К3
CO4	To understand the concepts of java	K4
CO5	To evaluate and generate the applets	K5

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	Н	Н	M	Н	Н
CO2	Н	M	Н	Н	Н	Н	M	M	Н	M
CO3	Н	Н	M	Н	Н	Н	Н	M	Н	Н
CO4	Н	Н	M	M	M	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

- 1. Program to generate a Pascal Triangle.
- 2. Program for roots of a Quadratic Equation.
- 3. Program for merging two sorted arrays.
- 4. Program for counting letter frequencies in a given string.
- 5. Program for Multithreading
- 6. Program for preparing mark list using inheritance.
- 7. Program for Multiple inheritance.
- 8. Program for creating your own package.
- 9. Program that counts the number of lines, words and characters in a given text file.
- 10. Program that right-justifies a text file.
- 11. Program that display a digital clock using applet.
- 12. Program that generates a human face using applet.
- 13. Create an applet containing three buttons labeled red, green and blue. Depending on the button pressed, the background color of the applet should change.

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.R.Vidwakalyani	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce			Programme Title:	Bachelor of Commerce with E-commerce	
Course Code:	21UE	C6AL2	Title	Batch:	2021 - 2024	
				Digital	Semester:	VI
Lecture Hrs./Week	-		-	Marketing		
or		Tutorial Hrs./Sem.			Credits:	5*
Practical Hrs./Week						

To familiarize students with an understanding of how the digital media works and develop the critical insights necessary to succeed in e-commerce and digital and social media marketing.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the importance of digital marketing	K1
CO2	To understand the concepts, levels and strategies in a digital environment	K2
CO3	To apply the various online marketing techniques	K3
CO4	To analyse the concepts of interactive marketing	K4
CO5	To understand the ethical issues and legal challenges in digital marketing	K2

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	M	M	M	M	M	Н	Н
CO2	Н	M	M	Н	M	Н	M	M	M	Н
CO3	Н	Н	M	Н	M	Н	M	Н	Н	Н
CO4	Н	Н	M	Н	Н	Н	M	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Concept- scope and importance of digital marketing. Traditional marketing versus digital marketing. Challenges and opportunities for digital marketing. Digital penetration in the Indian market. Digital marketing landscape: an overview.	-
Unit II	Digital - Marketing mix. Segmentation, Targeting, Differentiation, and Positioning: Concept, levels, and strategies in a digital environment; Digital technology and customer - relationship management. Digital consumers and their buying decision process.	-
Unit III	Concept and role of Internet in marketing. Online marketing domains. The P.O.E.S-M framework. Website design and Domain name branding. Search engine optimization: stages, types of traffic, tactics. Online advertising: types, formats, requisites of a good online advertisement. Buying models. Online public relation management. Direct marketing: scope and growth. E-mail marketing: types and strategies.	-
Unit IV	Interactive marketing: concept and options. Social media marketing: concept and tools. Online communities and social networks. Blogging: types and role. Video marketing: tools and techniques. Mobile marketing tools. PPC marketing. Payment options.	-
Unit V	Ethical issues and legal challenges in digital marketing. Regulatory framework for digital marketing in India.	-
	Total Contact Hrs	-

Text Book 21UEC

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Neeru Kapoor	Fundamentals of E- Marketing	Pinnacle learning	2018

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Chaffey, D, F.E. Chadwick, R. Mayer, and K. Johnston	Internet Marketing: Strategy, Implementation, and Practice	PearsonIndia	2018
2	Frost, Raymond D., Alexa Fox, and Judy Strauss	E- Marketing	Routledge	2018
3	Seema Gupta	Digital Marketing	McGraw Hill Education (India) PrivateLtd	2018
4	Kotler, Philip, HermawanKartajaya, and Iwan Setiawan	Digital Marketing: 4.0 Moving from Traditional to Digital	PearsonIndia	2017
5	Ryan, Damian and Jones Calvin	Understanding Digital Marketing: Marketing Strategies for engaging the Digital Generation.	Koganpage	2016

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indira priyadharshini	Name:
Signature:	Signature:

Course Code:	21UEC6S21			Title	Batch:	2021 - 2024
				Skill Based	Semester:	VI
Lecture Hrs./Week or Practical Hrs./Week	02	Tutorial Hrs./Sem.	26	Elective Subject -2 Company Law	Credits:	2

To provide various provisions laid on Indian Companies Act.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the major topics in Company Law.	K1
CO2	To understand the contents in memorandum of association and articles of association.	K2
CO3	To figure out prospectus, shares and debentures of a company.	K3
CO4	To analyse the appointment, qualification and removal of director and company secretary	K4
CO5	To analyze the requisites of a valid meeting, types and winding up procedures, modes of winding up.	K4

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	M	M	M	M	M	Н	Н
CO2	Н	M	M	Н	M	Н	M	M	M	Н
CO3	Н	Н	M	Н	M	Н	M	Н	Н	Н
CO4	Н	Н	M	Н	Н	Н	M	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Company – Definition – Characteristics – Kinds – Privileges of Private Company – Formation of a Company.	5
Unit II	Memorandum of Association – Meaning – Purpose – Alteration of Memorandum – Doctrine of Ultravires – Articles of Association – Meaning – Forms – Contents – Alteration of Articles – Doctrine of Indoor management.	6
Unit III	Prospectus – Definition – Contents – Deemed Prospectus – Misstatement in Prospectus - Kinds of Shares and Debentures.	5
Unit IV	Director and Secretary – Qualification and Disqualification – Appointment – Removal – Remuneration – Powers, Duties and Liabilities	5
Unit V	Meetings – Requisites of Valid Meeting – Types of Meeting – Winding up – Meaning - Modes of Winding Up.	5
	Total Contact Hrs	26

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

#### Text Book 21UEC6S21

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	N.D.Kapoor	Company Law	Sultan Chand & Sons, New Delhi.	2018

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	N.D.Kapoor	Company Law and Secretarial Practice	Sultan Chand & Sons, New Delhi	2020
2	Corporate Professionals	Handbook of Company Law Procedures	Corporate Professionals	2020
3	Bagrial A.K	Company Law	Vikas Publishing House, New Delhi	2009
4	N.D.Kapoor	Elements of Mercantile Law	Sultan Chand & Sons, New Delhi	2014
5	Avtar Singh	Company Law	Eastern Book Company	2018

Course Designed by	Verified by Module Coordinator
Name and Signature	Name and Signature
Name: Dr.B.Indira Priyadharshini	Name:
Signature:	Signature:

<b>Programme Code:</b>	B.com E-commerce	Programme	Bachelor of	Commerce
11051amme couet	Dicom E commerce	11081411111	Ducilcioi oi	Committee

				Title:	with E-com	ımerce
<b>Course Code:</b>	21UEC6S22			Title	Batch:	2021 - 2024
				Skill Based	Semester:	VI
Lecture Hrs./Week or Practical Hrs./Week	2	Tutorial Hrs./Sem.	26	Elective Subject -2 Project Management	Credits:	2

To enable the students to apply the significance of project formulations and tax concessions.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To recollect the concepts used in identification and selection of network planning techniques.	K1
CO2	To understand the fundamentals of PERT,CPM, and Project Report.	K2
CO3	To apply feasibility analysis.	K3
CO4	To analyze the effectiveness of small scale industries in economic development.	K4
CO5	To understand the Role of SSI in Economic Development	K2

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	•••	PSO1	PSO2
CO										
CO1	Н	Н	M	M	M	M	M	M	Н	Н
CO2	Н	M	M	Н	M	Н	M	M	M	Н
CO3	Н	Н	M	Н	M	Н	M	Н	Н	Н
CO4	Н	Н	M	Н	Н	Н	M	M	Н	Н
CO5	Н	Н	Н	M	M	Н	M	Н	Н	M

Units	Content	Hrs
Unit I	Project-Meaning-Project Identification-Selection-Network Planning Techniques-PERT- CPM.	5
Unit II	Project Formulation-Significance-Stages in Project Formulation-Feasibility Project Report.	5
Unit III	Project Appraisal-Methods-Payback Period- Average rate of return- Discount cash flow techniques.	5
Unit IV	Plant Location - Importance- Factors affecting Location- Factory Design- Types of Factory.	5
Unit V	Micro and Small Scale Industries-Definition-Features-Role of SSI in Economic Development-Problems of SSI-Tax Concessions.	6
	Total Contact Hrs	26

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 21UEC6S22

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	SS Khanka	Entrepreneurship Development	S Chand & Co.	2020

#### **Reference Books**

S.NO	AUTHOR	TITLE OF THE BOOK	PUBLISHERS \ EDITION	YEAR OF PUBLICATION
1	Gupta CB & Khanka SS	Entrepreneurship & Small Business Management	Sultan Chand & Sons , New Delhi	2005
2	Robert D Hisrich; Michael P Peters; Dean A Shepherd	Entrepreneurship	BostonMcGraw- Hill/Irwin.	2008
3	Heagney	Fundamentals of Project Management	AMACOM	2016
4	Harold Kerzner	Project Management: A Systems Approach to Planning, Scheduling, and Controlling	Wiley	2018
5	David L. Cleland and Lewis R. Ireland	Project Managers Portable Handbook	McGraw-Hill Education	2010

Course Designed by	Verified by Module Coordinator  Name and Signature		
Name and Signature			
Name: Dr.M.V.Sathiyabama	Name:		
Dr. M.V. SATHIYABAMA, M.Com., M.Phil., MBA, PODCA, Ph.D., Head, Department of Commerce (F-Commerce) N.G.M. College, POLLACHI - 642 001.	Dr. M.V. SATHIYABAMA, M.Com., M.Phili, MBA., PCIDCA., Ph.D., Head, Department of Commerce (E-Commerce) N.G.M. College, POLLACHI - 642 001.		
Signature:	Signature:		