# **Ratification of B.COM Syllabus**

Batch 2022-2025

#### COMMERCE

# (FOR THE CANDIDATES ADMITTED FROM THE ACADEMIC YEAR 2022 – 2025 ONWARDS)

#### I to VI SEMESTERS

#### **RATIFICATION - SCHEME OF EXAMINATIONS**

#### SEMESTER – I

	SENIESTER - I											
Part	Subject Code	Title of the Paper	Hr: /We k		Hrs /Se m	Exam Hrs.		Maximum Marks		Credits		
			L	P	T		Internal	External				
	22UTL101/	Tamil Paper -I/	6	-	ı							
I	22UHN101/	Hindi Paper-I/	6	1	-	3	50	50	100	3		
	22UFR101	FrenchPaper- I	6	-	-							
II	22UEN101	Communication Skills	5	-	-	3	50	50	100	3		
11	22UEN102	- I(Level I)  Communication Skills -I(Level II)	5	-	-	3	30	30	100	3		
	22UCO101	Core -I:Financial Accounting	6			3	50	50	100	4		
III	22UCO102	Core -II:Bankingand Insurance	6			3	50	50	100	3		
	22UCO1A1	Allied-I: Business Economics	5			3	50	50	100	5		
	22UHR101	HumanRights	1	1	1	2	1	50	50	2		
IV	22HEC101	Human Excellence- Personal Values & SKY YogaPractice – I	1	-	-	2	25	25	50	1		
V		Extension Activities – AnnexureI	-	-	-	-	-	-	-	-		
	22CFE101	Fluency in English - I	-	-	-	-	-	-	-			
CC		Online Course (Optional)(MOOC / NPTEL /SWAYAM)								Grade		
		Total	30			-	275	325	600	21		

# SEMESTER-II

Part	Subject Code	Titleofthe Paper		ee	Hrs /Sem	Exam Hrs.		kimum arks	Total Marks	Credits
			L	P	T		Internal	External		
	22UTL202/	Tamil Paper -II/	6	-	-					
I	22UHN202/	Hindi Paper-II/	6	-	-	3	50	50	100	3
	22UFR202	FrenchPaper- II	6	-	-					
II	22UEN202	Communication Skills- II(Level I)	5	-	-	3	50	50	100	3
	21UEN203	Communication Skills- II(Level II)	5	-	-					
	22UCO203	Core-III: Higher Financial Accounting	6			3	50	50	100	4
	22UCO204	Core-IV:Commercial Law	5			3	50	50	100	3
III	22UC02A2	Allied-II: Business Application Software and Internet	3			3	50	50	100	3
	22UCO2A3	Allied Lab - I : Programming Lab in Business Application Software and Internet	2			3	25	25	50	2
	22EVS201	Environmental Studies	2	-	-	2	-	50	50	2
IV	22HEC202	Human Excellence -Family Values & SKY Yoga Practice – II	1	-	-	2	25	25	50	1
V		Extension Activities- AnnexureI	-	-	-	-	-	-	-	-
	22CFE202	Fluency in English–II	-	-	-	-	-	-	-	
	22CMM201	Manaiyiyal Mahathuvam–I	(1)	-	-	2	-	(50)	(50)	Grade
CC	22CUB201	UzhavuBharatham– I	(1)	-	-	2	-	(50)	-	Grade
		OnlineCourse(Optional) (MOOC/ NPTEL/ SWAYAM )								Grade
		Total	<b>30</b>			-	300	350	650	21

		SE	MES'	TE	R–II	I				
Part	Subject Code	Titleofthe Paper	Hr /Wo		Hrs /Sem	Exam Hrs.	Maxi Ma		Total Marks	Credits
			L	P	T		Internal	External		
. I	22UTL302/	Tamil Paper -II/	3	-						
	22UHN302/ 22UFR302	Hindi Paper-II/ FrenchPaper- II				3	50	50	100	3
II	22UEN302	Communication Skills–III (Level I)	2	-	-	3	50	50	100	3
	22UEN303	Communication Skills–III (Level II)	3	-	-	3	30	30	100	
	22UCO305	Core-V: Corporate Accounting	6	5		3	50	50	100	5
	22UCO306	Core-VI:Income Tax	6	10		3	50	50	100	5
III	22UCO307	Core-VII:Company Law	4			3	50	50	100	3
	22UCO308	Core-VIII:Principles of Management	4			3	50	50	100	3
	22UCO3A4	Core Elective -III-Allied Lab II: Programming Lab in Advanced Excel	2			3	25	25	50	2
	22UCO3N1/22 UCO3N2	Non Major Elective - I : /Practical Banking/Fundamentals of Accounting	1	-	1	2	-	50	50	2
IV	22HEC303	Human Excellence -Professional Values& Ethics–III	1	-	-	2	25	25	50	1
V		ExtensionActivities  -AnnexureI	-	-	-	-	<u>-</u>		-	
	22CFE303	Fluency in English-III	-	-	1	-	-	-	-	
EC	22CMM301	Manaiyiyal Mahathuvam–II	(1)	-	1	2	-	(50)	(50)	Grade
	22CUB301	Uzhavu Bharatham–II	(1)	-	1	2	-	(50)	(50)	Grade
		Total	30			-	350	400	750	27

		SE	MES	TER	–IV					
Part	Subject Code	Title of the Paper	Hrs /We		Hrs /Sem	Exam Hrs.		arks	Total Marks	Credits
	Code		L	P	Т	1113.	Internal	External	Walks	
I	22UTL402/ 22UHN402/ 22UFR402	Tamil Paper -II/ Hindi Paper-II/ French Paper— II	3	-	-	3	50	50	100	3
II	22UEN402	Communication Skills–III (Level I)	3	-	-					
	22UEN403	Communication Skills–III (Level II)	3	-	-	3	50	50	100	3
	22UCO409	Core- IX : Higher Corporate Accounting	6		5	3	50	50	100	4
	22UCO410	Core-X: Indirect Taxation	6			3	50	50	100	4
III	22UCO411	Core -XI Lab I:Programming Lab in Accounting and Inventory Management	2			3	25	25	50	1
	22UCO4A5	Core Elective-IV: Business Mathematics and Statistics	6			3	50	50	100	5
IV	22UCO4S1/ 22UCO4S2	Skill Based Elective-I- Naan Mudhalvan: Mutual fund Foundation/ Quantitative Aptitude	2	-	-	2	25	25	50	2
- '	22UCO4N1/ 22UCO4N2	Non Major Elective II: Consumer Affairs / Fundamental of Marketing	1	-		2	25	25	50	2
	22HEC404	Human excellence/Social values and SKY Yoga practice-4	1			2	25	25	50	1
V		Extension Activities  -AnnexureI	-	-	-	-	-	50	50	1
	22CFE404	Fluency in English- IV	-	-	-	-	-	-	-	
EC	22CMM401	Manaiyiyal Mahathuvam –III	(1)	-	-	2	-	(50)	(50)	Grade
	22CUB401 Uzhavu Bharatham–III		(1)	-	-	2	-	(50)	(50)	Grade
		Total	30			-	350	400	750	26

		Si	EME	EST	ER-V					
Part	Subject	Title of the Paper		Hrs /We ek		Exam Hrs.	Maxin Marks		Total Marks	Credits
	Code		L P		T		Internal	External		
	22UCO512	Core- XII: Cost Accounting	6			3	50	50	100	5
	22UCO513	Core-XIII:Auditing Principles And Practice	5			3	50	50	100	3
	22UCO5E1/ 22UCO5E2	Core Elective –I : Financial Services/ Modern Marketing	6			3	50	50	100	5
	22UCO514	Core-XIV:E-Commerce and Information Security	6			3	50	50	100	4
III	22UCO515	Core-XV:Skill Enhanced Course- Business Communication	6			3	50	50	100	3
	22UCO516	Core-XVI:Internship	-			-	50	50	100	3
IV	22HEC505	Human Excellence – National Values& SKY Yoga Practice-V	1	-	-	2	25	25	50	1
	22CSD501	Soft Skills Development –I	-		-	-	-	-	-	Grade
	22GKL501	General Awareness-Self Study	SS			2	-	(50)	(50)	Grade
EC	22UCO5AL	Advanced Learner Course (ALC)-1(Optional)-Self Study: Introduction to Foreign Trade	SS	5				(100)	(100)	(3)**
	22UCO5VA	Department Specific Value Added Course Tally ERP 9withGST Practitioner	(4.	5)						(3*)
		Total	30			-	300	300	600	23

<sup>\*\*</sup>Credits – Based on course content maximum of 4,\*Extracredits

		S	EMES'	TER	–VI					
Part	Subject Code	Title of the Paper	Hrs /Wee	ek	Hrs Sem	Exam Hrs.	Maximum	Marks	Total Marks	Credits
			L	P	T		Internal	External		
	22UCO617	Core-XVII: Management Accounting	6			3	50	50	100	4
	22UCO6E3/ 22UCO6E4	Core Elective –II: Financial Management/ Service Marketing and Customer Relationship Marketing	6			3	50	50	100	5
	22UCO6E5/ 22UCO6E6	Core Elective –III: Financial Markets/Business Ethics	6			3	50	50	100	5
	22UCO618	CC- XVIII: Entrepreneurial Development	6			3	50	50	100	3
III	22UCO619	CC- XIX: Case Analysis	3			3	25	25	50	2
	22UCO6S1 /22UCO6S2	Skill Based Elective- II- Naan Mudhalvan: Introduction to Industry 4.0/ Intellectual Property Rights	2			3	25	25	50	2
IV	22HEC606	Human Excellence-Global Values & SKY Yoga Practice – VI	1	-	-	2	25	25	50	1
	22CSD602	Soft Skills Development –II	-	-	-	-	-	-	-	Grade
	22UCO6AL	Advanced Learner Course (ALC)-II(Optional)-Self Study: Advertisement and Sales Promotion	S	S				(100)	(100)	(3**)
EC	22UCO6VA	Department Specific Value Added Course Consumer protection, Waste Management, Impact on Environment and RTI Act	(4:	5)					(3*)	(45)
			30				275	275	550	22
		Grand Total  Passed on course content maximum					1825	2075	3900	140

<sup>\*\*</sup>Credits –Based on course content, maximum of 4 \*Extra credits

AL-Advanced Learner Course (Optional);

VA- Department Specific Value-Added Course IC – Extra Credit Course/Certificate Course/CO-Scholastic Course/Job Oriented Course Grand Total=3900; Total Credits=140

Programme Code:		B.Com		Programme Title:	(AID	or of Commerce ED and SELF NANCING)
Course Code:		22UCO305		Title	Batch: Semester:	2022– 2025 III
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	5	CORPORATE ACCOUNTING	Credits:	5

To inculcate knowledge among the students about corporate accounting and its implication

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the basic concepts and terms of the corporate accounting.	*K1
CO2	Understand the accounting treatment of raising funds and redemption.	*K2
CO3	Practice students with the basis in preparing financial statements of joint stock company.	*K3
CO4	Analyse the skills in valuation of goodwill and share of a company.	*K4
CO5	Evaluate the knowledge of liquidation of Companies accounts.	*K5

**Mapping** 

PO / PSO										
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
co										
CO1	Н	Н	Н	Н	Н	M	M	Н	Н	M
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	L
CO3	Н	M	Н	Н	M	Н	M	Н	M	Н
CO4	Н	Н	Н	M	Н	Н	Н	Н	Н	Н
CO5	M	Н	Н	Н	M	M	L	M	Н	Н

Units	Content	Hrs
	Share Capital and Debentures Share – Meaning – Types – Share Vs Stock - Issue of Shares- at Par and Premium–	
Unit I	Allotment of Shares on Pro-rata Basis - Forfeiture and Reissue of Shares- Full and	18
	Partial Re-issue-Capital Reserve on Forfeiture. Debentures-Meaning -Types-Issue-	
	Redemption (Sinking Fund Method only).	
	Amalgamation, Absorption of companies	18
Unit II	Accounting for Amalgamation (AS14) – types of Amalgamation- Method of Purchase	
	Consideration and Accounting for Absorption of Companies.	
Unit III	Reconstruction of Companies  Accounting for Reconstruction of Companies- External and Internal (Excluding preparation of scheme).	18
	Financial Statement of Companies	18
Unit IV	Financial Statement of Companies - Statement of profit and loss - Statement of Balance	
	Sheet (Vertical Form) Calculation of Managerial Remuneration (Basic adjustments).	
	Liquidation of Companies	18
Unit V	Liquidation of Companies -Calculation of Liquidator's Remuneration-Preparation of	
	Statement of Affairs and Deficiency Accounts-Preparation of Liquidators Final	
	Statement of Accounts.	
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**Distribution of Marks**: 20% Theory and 80% Problems

22UCO305

#### **Text Book**

1. Jain S.P and Narang K.L (2021), Advanced Accountancy, Kalyani Publications, New Delhi.

- 1. Gupta R.L and Radha Swamy. M. (2021), Corporate Accounts, Theory Method and Applications, 14th Edition, Sultan Chand and Company, New Delhi.
- 2. Reddy and Murthy (2022), Corporate Accounting, Margham Publications, Chennai.
- ${\it 3. \ Shukla\ M\ and\ Gupta\ K\ L. (2021), Corporate\ Accounting,\ Sahitya\ Bhawan\ Publications,\ Uttar\ Pradesh.}$

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development Cell	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
	Name:	Name:	Name:
Dr.P.V.Nandhini	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.Ahila.D	Signature:	Signature:	Signature:

Programme Code:		B.Com		Programme Title:	(AID	or of Commerce ED and SELF NANCING)
Course Code:		22UCO306		Title	Batch: Semester:	2022– 2025 III
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	10	INCOME TAX	Credits:	5

To facilitate the students to gain adequate knowledge in Income-Tax

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the fundamental concept of income tax act 1961	*K1
CO2	Get the idea of the various sources of incomes	*K2
CO3	Apply the income tax laws for computation of an individual's adjusted gross incomes	*K3
CO4	Analyse individual income computation statement.	*K4
CO5	Prepare aggregate income after set-off and carry forward of losses, and Deductions allowed under the Income Tax Act.	*K5

**Mapping** 

PO / PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
co										
CO1	M	Н	Н	M	Н	L	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	Н	M	Н	M	Н	M	Н	M	Н	M
CO4	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO5	Н	Н	M	M	Н	L	Н	Н	Н	Н

Units	Content	Hrs
	Income Tax Introduction –Definitions under Income Tax Act – Person – Assesses – Income – Gross	18
Unit I	Total Income  Total Income  Assessment Year – Previous Year  Exception to General	
	Rule – Residential Status – Scope of Total Income- New Regime – Income Tax Slab	
	rates for individuals.	
	Income from Salaries	18
Unit II	Computation of Income from Salary - Allowances - Perquisites - Profit in Lieu of	
	Salary - Gratuity - Pension - Leave encashment - Retrenchment compensation -	
	Deductions out of Gross Salary.	
	Income from House Property	10
Unit III	Income from House Property - Exempted Incomes from House Property - Annual Value	18
	<ul> <li>Determination of Annual Value – Deductions Under Sec 24.</li> </ul>	
	Profits and Gains of Business & Profession and Capital Gains	18
Unit IV	Business Vs Profession - Computation of Profits and Gains of Business - Computation	
	ofProfessional Income - Doctors, Chartered Accountant and Lawyer.	
	Income from Capital Gains- Computation of Capital Gain -Short-term and long- term	
	Capital Gains – Exempted Capital Gains.	
	Income from other Sources and Set off, Carry Forward of Losses	18
	General Income-Specific Income – Set off, Carry Forward and Set off of Losses.	
Unit V	Exempted Incomes- Deductions from Gross Total Income - 80C to 80GG, 80QQB and	
	80U (Theory only). Calculation of Tax Liability of Individual.	
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**Distribution of Marks**: 20% Theory and 80% Problems

**22UCO306** 

#### **Text Book:**

1. Mehrotra, HC (2023) Income-tax Law and Account, Current Edition Sahithya Bhavan Publisher, New Delhi.

#### **Books for Reference:**

- 1. Gaur and Narang (2023), Income Tax Law and Practice, 43rd Edition, Current Edition, kalyani Publishers, New Delhi.
- 2. Bhagawathi Prasad (2023), Law & Practice of Income Tax in India, Current Edition, Navman Prakashan Aligarh, New Delhi.
- 3. Mehrotra H.C., Goyal. S.P.,(2023), Income Tax Procedure & Practice, Sahithya Bhavan Publisher, New Delhi.

#### **Note:**

Problems shall be confined to Residential Status, Scope of total income, Income from Salaries-Profits and Gains of Business or Profession, Income from House Property and Capital Gains, Other sources, Set Off, Carry Forward and Set Off of Losses and deductions applicable to individuals only.

Course Designed by	Head of the	Curriculum	Controller of the Examination	
Course Designed by	Department	<b>Development Cell</b>		
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.R.Manikandan	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Dr.N.Bagyalakshmi	Signature:	Signature:	Signature:	

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce(AIDED& SELF FINANCING)		
Course Code:	22UCO307			Title	Batch: Semester:	2022– 2025 III	
Lecture Hrs./Week or Practical Hrs./Week	4	Tutorial Hrs./Sem.	-	COMPANY LAW	Credits:	03	

To provide the student with basic knowledge and understanding the Law relating the provisions of the Companies Act, 2013 and Secretarial Practice.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Recollect the concept about Company and its promotions under Companies	
	Act 2013.	*K1
CO2	Understand legal reasoning and analysis through study of statutes and	
	regulatory practice relating to Company Secretary.	*K2
CO3	Prepare the documents maintained under Companies Act 2013.	*K3
CO4	Analyse the correspondence relating to meeting and evaluate the process from	
	formation of company to winding up of the company under company law.	*K4
CO5	Assess secretarial aspects relating to the procedures of Company Law	*K5

# Mapping

PO / PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	Н	M	Н	Н	Н
CO2	Н	M	Н	M	Н	M	Н	Н	Н	Н
CO3	M	Н	Н	Н	Н	L	M	Н	Н	M
CO4	Н	Н	M	M	Н	Н	Н	M	Н	Н
CO5	Н	Н	Н	M	Н	Н	Н	M	Н	Н

Units	Content	Hrs
Unit I	Company  Meaning, Definition – Characteristics – Types of companies including One Person Company – Private company Vs Public Company – Privilege of a Private Company – Formation of Company- Promotion- Meaning – Promoters – Legal position of Promoters – Liabilities of Promoters – Remuneration to Promoters – Registration - Capital Subscription - Commencement of Business.	12
Unit II	Memorandum and Articles  Memorandum of Association – Meaning – Purpose –Contents – Alteration of Memorandum – Doctrine of Ultravires.  Articles of Association – Meaning –Contents – Alteration of Articles –Doctrine of Indoor Management – Exceptions to Doctrine of Indoor Management.	12
Unit III	Prospectus and Directors  Prospectus - Definition - Types of Prospectus - Contents - Statement in Lieu of Prospectus - Misstatements in Prospectus.  Board of Directors- Appointment - Qualification - Powers-Duties -Liabilities of Directors - Legal provisions relating to Managing Director, Manager, whole time Director and Key Managerial Personnel.	12
Unit IV	Meeting Meeting – Importances of Meetings – Requisites of a valid Meeting – Kinds of Company Meetings – Board of Directors Meeting – Shareholders Meeting – Statutory Meeting – Annual General Meeting – Extraordinary General Meeting – Agenda - Quorum – Minutes –Notice.	12
Unit V	Winding up of Company  Meaning - Modes of Winding up - Voluntary winding up - Compulsory winding up - Members' Voluntary winding up - Creditors Voluntary winding up - Difference between Members' Voluntary winding up - Creditors Voluntary winding up.  Liquidation-Meaning of Liquidation - Liquidator - Powers and Duties -Duties of Liquidator.	12
	Total Contact Hrs	60

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

22UCO307

#### **Text Books**

1. Kapoor N.D (2019), "Elements of Company Law", Sultan Chand & Sons, New Delhi.

- 1. Taxmann (2023), Companies Act 2013, Taxmann Publications Private Limited, Delhi.
- 2. Avtar Singh (2022), Company Law, Eastern Book Company, Lucknow.
- 3. Ashok K, and Bagrial, A.K (2018), Company Law, Vikas Publishing House, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development Cell	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.Ahila.D	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.G.Gnana Selvi	Signature:	Signature:	Signature:

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO308			Title	Batch: Semester:	2022– 2025 III	
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	-	PRINCIPLES OF MANAGEMENT	Credits:	3	

Course Objective
To make the students understand the conceptual framework of Business Management.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the general framework and understand the key functions in Management as applied in practice.	*K1
CO2	Understand the managerial performance of an organization.	*K2
CO3	Execute the strength, weakness, opportunities and challenges of business Management.	*K3
CO4	Evaluate organizational decision with consideration of the political, legal and ethical aspects of business.	*K4
CO5	Assess the importance of the management process, management functions and several importance skills required to the contemporary management practice.	*K5

#### Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	Н	M	Н	M	Н	Н	Н	Н
CO2	Н	Н	Н	Н	M	M	Н	Н	Н	Н
CO3	Н	Н	Н	Н	M	M	Н	Н	Н	Н
CO4	M	M	Н	M	Н	Н	Н	Н	Н	Н
CO5	M	Н	Н	Н	Н	Н	Н	Н	Н	Н

Units	Content	Hrs				
	Management-An Introduction					
	Management-Meaning-Definition-Administration Vs Management -Nature and Scope of	18				
	Management -Functions of Management-Principles of Management - Contribution of					
Unit I	F.W.Taylor -Henry Fayol.					
	Management By Objectives (MBO) - Process-Benefits and Limitations of MBO-					
	Management By Exceptions -Process of Management By Exceptions.					
	Planning and Decision Making					
	Meaning - Definition-Nature of Planning-Objectives-Importance-Process of Planning -					
Unit II	Types of Planning-Advantages and Limitations of planning.	18				
	Decision Making-Meaning-Definition- Characteristics- Nature and Importance - Process					
	of Decision Making-Types of Managerial Decisions.					
	Organisation and Delegation					
	Meaning-Nature and Importance -Process of Organisation - Principles of Sound	18				
Unit III	Organisation -Organisation Structure - Organisation Charts-Types, Merits and Demerits.					
	Delegation of Authority- Meaning and Definition-Process Delegation-Principles of					
	Delegation-Benefits of delegation.					
	Motivation and Leadership					
	Motivation - Meaning - Need - Methods of Motivation-Theories of Motivation-	18				
Unit IV	Maslow's Need Hierarchy theory-Herzberg's theory-Douglas Mcgregor's Theory X and					
	Theory Y -Morale -Factors determining the Morale.					
	Leadership- Importance Of leadership-Types of Leader-Qualities of a leader-Leadership					
	Styles.					
	Communication and Control					
<b>T</b> I •4 <b>T</b> I	Communication - Meaning and Definition-Nature-Principles-Elements-Importance of	18				
Unit V	Communication in Management-Types of Communication-Barriers of Communication.					
	Control-Meaning and Definition- Characteristics - Importance-Process of Control-					
	Techniques of Control.					
	Total Contact Hrs	90				

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO308** 

#### **Text Book**

1. Dinkar Pagare (2018), Business Management, Sultan Chand and Sons, New Delhi.

- 1. Gupta, C.B (2022), Business Management, Sultan Chand & Sons, New Delhi.
- 2. Ramasamy, T(2019), Principles of Management, Himalaya publishing house, New Delhi.
- 3. Padmakar Asthana, (2019), Business Organization and Management, Sahithya Bhawan, Agra, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.T.S.Kavitha	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Ms.P.Karthika	Signature:	Signature:	Signature:	

Programme Code:	B.Com		Programme Title:	(AII	lor of Commerce DED and SELF NANCING)	
Course Code:	22UCO3A4			Title	Batch:	2022-2025
					Semester:	III
Lecture Hrs./Week			-	PROGRAMMING LAB		
or	02 Tutorial		IN ADVANCED	<b>Credits:</b>	2	
Practical Hrs./Week		Hrs./Sem.		EXCEL		

To make the student understand the concept and uses of Advance Excel

#### **Course Outcomes**

On the successful completion of the course, student will be able to:

CO	CO Statement	Knowledge
Number		Level
CO1	Learn the functions and uses of worksheets and work book	*K1
CO2	Understand the knowledge on how to work with Custom Data formation and Validation	*K2
CO3	Apply to know the uses and applications of EXCEL	*K3
CO4	Make the students to know how to create formatting and filtering	*K4
CO5	Evaluate the knowledge on how to work with Custom List.	*K5

# Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	Н	Н	M	Н	Н
CO3	Н	Н	Н	Н	M	M	L	Н	M	Н
CO4	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO5	M	Н	Н	Н	Н	M	Н	M	Н	Н

Exercise	Content	Hours
1	Create Worksheets and Workbooks	
2	Format Worksheets and Workbooks	
3	Customize Options and Views for Worksheets and Workbooks	
4	Apply Custom Data Formats and Validation	30
5	Configure data validation	30
6	Apply Conditional Formatting and Filtering	_
7	Create conditional formatting rules that use formulas	
8	Create and Modify Custom Workbook Elements	
9	Sharing Workbooks & Tracking Changes	
10	Protecting sheets / workbooks / File	
11	Sorting by Top to Bottom / Left to Right	
12	Creating / Deleting Custom List	
13	Sort by using Custom List.	
	Total Contact Hours	30

Seminar, Power point Presentation, Direct Instruction Quiz, Assignments, Group Task

**22UCO3A4** 

#### **Text Book**

1. Adam Ramirez (2020), Excel Formulas and Functions, Caprioru Publication

- 1. Sima Alex (2019) Excel Formulas and Functions: Cool Tips and Tricks with Formulas in Excel, Caprioru Publication.
- 2. Ritu Arora (2016) Advance Excel 2016 Training guide, BPB Publications.

<b>Course Designed by</b>	Head of the Department	Curriculum Development Cell	Controller of Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.M.Chithrai Selvan	Name : <b>Dr.P.Bruntha</b>	Name: Mr.K.Srinivasan	Name : Dr.R.Manicka Chezian
Dr.V.Meera	Signature:	Signature:	Signature:

Programme Code:	B.Com				Bachelor of Commerce (AIDED & SELF FINANCING)	
Course Code:	22UCO3N1			Title  Elective – I	Batch: Semester:	2022– 2025 III
Lecture Hrs./Week or Practical Hrs./Week	1	Tutorial Hrs./Sem.	-	PRACTICAL BANKING	Credits:	2

To introduce the students to the practical aspects on banking

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the relationship between banker and customer	*K1
CO2	Understand the various products and services offered by the bank.	*K2
CO3	Apply the knowledge for utilizing the banking services.	*K3
CO4	Analyze and inculcate the traits of professionalism amongst the students.	*K4
CO5	Evaluate the features of banking products and services.	*K5

# Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	M	M	M	Н	Н	Н	Н
CO2	M	M	Н	Н	Н	Н	Н	Н	Н	Н
CO3	L	M	Н	Н	Н	Н	Н	Н	Н	Н
CO4	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н
CO5	M	M	Н	Н	Н	M	M	Н	Н	Н

Units	Content	Hrs
Unit I	Banker and Customer – Account opening formalities –KYC (Know Your Customer) norms – Special Type of Customers- Minor, Married Women – Relation between Banker and Customer	3
Unit II	Deposit –Current Deposit Account –Fixed Deposit Account –Savings Deposit Account – Recurring Deposit Digital Account	3
Unit III	Loan and Advances-Principles of sound lending-Forms of Advances- Loans, Cash credit,  Overdraft, Bills Purchased and Discounted.	3
Unit IV	Cheque – Definition-Salient Features of a Cheque- Specimen of a Cheque- Crossing- General and Special Crossing.	3
Unit V	ATM, Debit Card, Credit Card, RTGS, NEFT- Filling of form- Pay-in-slip, Withdrawal Slip, demand draft, Cheque.	3
	Total Contact Hrs	15

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO3N1** 

#### **Text Book**

1. Kandasami, K.P., Natarajan. S, Parameswaran. R (2020), Banking Law and Practice, S. Chand and Company Ltd.

- 1. Sundharam & Varshney (2017), Banking Theory Law and Practice, Sultan & Chand Ltd, New Delhi.
- 2. Gordon and Natarajan (2021), Banking Theory, Law and Practice, 23<sup>rd</sup> Revised Edition, Himalaya Publishing House, Mumbai.
- 3. Christopher Hare, (2019), Principles of Banking Law, Oxford University Publishers, New Delhi.

Course Designed by	Head of the	<b>Curriculum Development</b>	Controller of	
Course Designed by	Department	Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Ms.P.Karthika	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Ms.V.Ruba	Signature:	Signature:	Signature:	

					Bachel	or of	
<b>Programme Code:</b>	B.Com			Programme Title:	Commerce		
			0	(	AIDED &		
					SELF	FINANCING)	
Course Code:	22UCO3N2			Title	Batch:	2022-2025	
				ELINID AMENITAL C	Semester:	III	
Lecture Hrs./Week				FUNDAMENTALS			
or	1	Tutorial	-	OF ACCOUNTING	Credits:	2	
Practical Hrs./Week		Hrs./Sem.					

To introduce the students to the fundamentals of Accounting

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledg eLevel
CO1	Remember the basic concepts used in the accounting system.	*K1
CO2	Understand the accounting methods used in business.	*K2
CO3	Apply the events that need to be recorded in the accounting records	*K3
CO4	Analyze new approach in implementation of financial statement.	*K4
CO5	Evaluate the skills to prepare different types of accounts.	*K5

#### **Mapping**

PO / PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	Н	Н	M	M	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	M	Н	Н
CO3	Н	M	M	Н	Н	Н	Н	Н	Н	Н
CO4	Н	Н	M	Н	Н	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	Н	M	Н	M	Н	Н

Units	Content	Hrs
Unit I	Accounting – Meaning, Definition – Basics Terms Used in Accountancy – Advantages of Book Keeping – Accounting Concepts.	3
Unit II	Rules of Double Entry System–Journals.	3
Unit III	Ledger – Trail Balance – Subsidiary Books (purchase book, Sales Book, Purchases Return Book, Sales Return Book).	3
Unit IV	Cash Book – Single Colum, Double Colum Cash Book.	3
Unit V	Final Accounts – Simple Adjustments – Closing Stock, Outstanding Expenses, Prepaid Expenses, Income Accrued Income Received In Advance and Depreciation only.	3
	Total Contact Hrs	15

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

Distribution of Marks: 20% Theory and 80% Problems

**22UCO3N2** 

#### **Text Book**

1. Reddy. T.S and Murthy (2022), Financial Accounting, Margham Publications, Chennai

- 1. Vinayakam. N and Charumathi, B. (2019), Financial accounting. S. Chand and Company, New Delhi.
- 2.Gupta.R.Land Radhaswamy,M.(2022), Financial Accounts,Theory Methods and Applications.13<sup>th</sup> Revised edition, Sultan Chand and Sons, New Delhi.
- 3. Asoke K. Ghose (2019), Financial Accounting, A managerial perspective, published by, PHI Learning Private Ltd, Chennai.

Course Designed by	Head of the	Curriculum	<b>Controller of</b>	
Course Designed by	Department	<b>Development Cell</b>	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Ms.P.Karthika	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Ms.V.Ruba	Signature:	Signature:	Signature:	

<b>Programme Code:</b>	B.Com		Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO409			Title	Batch: Semester:	2022– 2025 IV
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	5	HIGHER CORPORATE ACCOUNTING	Credits:	4

To enable the students understand Higher Corporate Accounting System.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the concepts of amalgamation and absorption of companies.	*K1
CO2	Understand the accounting procedures for reconstruction of companies.	*K2
CO3	Examine the financial statement of the Banking companies.	*K3
CO4	Analyse the steps involved in preparation of consolidated balance sheet of Holding and subsidiary company.	*K4
CO5	Appraise the knowledge in the Insurance Companies accounts.	*K5

#### **Mapping**

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	Н	Н	M	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	L
CO3	Н	Н	Н	Н	M	Н	Н	Н	M	Н
CO4	Н	Н	Н	M	Н	Н	Н	Н	Н	M
CO5	Н	Н	Н	Н	M	M	M	M	Н	Н

Units	Content	Hrs
Unit I	Valuation of Shares and Goodwill  Valuation of Shares – Need – Methods of Valuing Shares. Valuation of Goodwill – Need	18
	– Methods of Valuing Goodwill.	
	Banking Company Accounts (Banking Regulation Act 1949)	
Unit II	Banking Company Accounts – Rebate on Bills Discounted – Classification of Advances	18
	- Classification of Investments - Non-Performing assets- Provision for Doubtful debts-	
	Preparation of Profit and Loss Account and Balance sheet.	
	General Insurance	18
TT24 TTT	General Insurance – Revenue account- Net Revenue Account- Profit and loss account -	
Unit III	Balance sheet.	
	Life Insurance	18
Unit IV	Life Insurance – Valuation Balance Sheet – Revenue Account –Net Revenue Account	
	and Balance Sheet.	
	Holding Company Accounts	
	Holding Company Accounts - Consolidation of Balance Sheets with Treatment of	18
Unit V	Mutual Owings, Contingent Liability, Unrealized Profit, Revaluation of Assets, Bonus	10
	Issue and Payment of Dividend (excluding inter-company holdings)	
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**Distribution of Marks:** 20% Theory and 80% Problem.

22UCO409

#### **Text Book**

1.Jain, S.P and Narang. K.L, (2019), Advanced Accountancy, Kalayani Publishers, New Delhi.

- 1. Gupta,R.L and Radhaswamy.M (2019), Corporate Accounts Theory Method and Applications, 13<sup>th</sup> Revised Edition, Sultan Chand and company, New Delhi.
- 2. Reddy and Murthy (2019), Corporate Accounting, Margham Publications, Chennai.
- 3. Maheshwari S.N, Suneel Maheshwari.K, Sharad K Maheshwari, (2019) Corporate Accounting, S.Chand & Co, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development Cell	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.Ahila.D	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.G.Gnana Selvi	Signature:	Signature:	Signature:

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO410		Title	Batch:	2022– 2025		
			INDIDECT	Semester:	IV		
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	3	INDIRECT TAXATION	Credits:	4	

To impart basic knowledge about major Indirect Taxes.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the rules and regulation of indirect taxation.	*K1
CO2	Understand the rules for registrations and its exemptions in taxation.	*K2
CO3	Implement GST and its working mechanisms.	*K3
CO4	Analyze and resolve tax problems.	*K4
CO5	Generalize the procedural aspects under different applicable statutes related to GST	*K5

# Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	Н	Н	Н	M	L	M	Н	Н	Н
CO2	Н	Н	M	Н	Н	M	Н	Н	Н	Н
CO3	Н	M	Н	Н	Н	M	Н	M	Н	M
CO4	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	Н	M	Н	Н	Н	Н

Units	Content	Hrs
	Indirect Taxes	
	Meaning and Nature- Special features of Indirect Taxes - Types -Objectives- Direct	
Unit I	Taxes Vs. Indirect Taxes -Contribution to Government Revenues- Taxation under the	18
	Constitution- Advantages and Disadvantages of Indirect Taxes.	
	Introduction and Scope of Customs Law in India	
	The Customs Act 1962-Types-Levy and Collection from Customs duty- Exemption from	
Unit II	Customs duty- Classification and Valuation of goods under Customs Law - Abatement of	
	duty in Damaged or Deteriorated Goods- Remission on Duty on Lost, Destroyed or	18
	Abandoned Goods- Customs Duty Draw Back.	
	Goods and Service Tax	
	Introduction-Meaning-Need for GST-Features of GST- Advantages and Disadvantages	
Unit III	of GST-Structure of GST in India- Dual Concepts-SGST-CGST-IGST-UTGST- Types	
	of rates under GST- Taxes subsumed under State Goods and Services Tax Act 2017-	18
	Taxes subsumed underCentral Goods and Services Tax Act 2017.	
	Levy and Collection under SGST/CGST Acts	
	Meaning of Important Term: Goods, Services, Supplier, Business, Manufacture, Casual	
	Taxable person, Aggregate Turnover. Input Tax and Output Tax. Concept of Supply-	
Unit IV	Composite and Mixed Supplies- Composition Levy- Time of Supply of Goods and	
	Services-Value of Taxable Supply Input Tax Credit- Eligibility and Conditions for	18
	taking Input Credit- Registration procedure under GST- Filing of Returns.	
	Levy and Collection under the Integrated Goods and Service Tax Act 2017	
	Meaning of Important Terms: Integrated Tax, Intermediary, Location of the Recipient and	
Unit V	Supplier of Services, Output Tax. Levy and Collection of Tax-Determination of Nature of	
	supply- Inter- State Supply and Intra-State Supply- Place of Supply of Goods or	10
	Services-Zero-Rated Supply.	18
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO410** 

#### **Text Books**

1. Reddy .Y, Hari Prasad Reddy .T.S (2022) Indirect Taxes. Margham Publications, Chennai.

- 1. Kamal Garg & Neeraj Kumar Sehrawat. CA (2020), Beginner's guide to Goods & Services Tax, Bharat LawHouse Pvt. Ltd., New Delhi.
- 2. Balachandran, V. (2020), Indirect Taxation, Sultan Chand and Sons, New Delhi.
- 3. Mittal, J.K. (2020), Law Practice and Procedures of Service Tax, Jain Book Agency, New Delhi.
- 4. Radha Krishnan, R. (2020), Indirect Taxation, Kalyani Publishers, . New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.M.Chithirai Selvan	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Dr.N.Bagyalakshmi	Signature:	Signature:	Signature:	

<b>Programme Code:</b>	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO411			Title PROGRAMMING LAB IN	Batch: Semester:	2022 – 2025 IV	
Lecture Hrs./Week or Practical Hrs./Week	02	Tutorial Hrs./Sem.	-	ACCOUNTING AND INVENTORY MANAGEMENT	Credits:	1	

To create practical knowledge in accounting aspect Course Outcomes

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Describe the basic accounting concepts.	*K1
CO2	Get the idea about tally accounting software from the business perspective.	*K2
CO3	Possess required skill and can also be employed as tally data entry operator.	*K3
CO4	Analyze the applications of technology in preparing the final accounts.	*K4
CO5	Evaluate the basic rules and tricks to drill the transaction.	*K5

# Mapping

PO / PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	Н	M	Н	M	Н	Н	Н	Н
CO2	Н	Н	Н	Н	M	M	Н	Н	Н	Н
CO3	Н	Н	Н	Н	M	M	Н	Н	Н	Н
CO4	M	M	Н	M	Н	Н	Н	Н	Н	Н
CO5	M	Н	Н	Н	Н	Н	Н	Н	Н	Н

Excises	Content	Hrs
	LIST OF PROGRAMMES	
1	Company Creation and Alteration	
2	Creating and Displaying Ledger.	
3	Voucher Entries, Voucher Alteration and Deletion.	
4	Preparation of Trial Balance.	
5	Inventory Information- Stock Summary	
6	Inventory Information- Godown creation, Alteration and Godown summary	30
7	Final Accounts without Adjustments.	
8	Final Accounts with Adjustments.	
9	Ratio Analysis	
10	Bank- Reconciliation Statements.	
11	Cost Center and Cost Categories	
12	Bill wise Statement	
	Total Contact hrs./Semester	30

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

22UCO411

#### **Text Books**

1. Nadhani Asok K (2022), GST Accounting with Tally ERP 9, BPB publications, New Delhi.

- Grewal, T.S. (2022), Double Entry Book Keeping Financial Accounting, Sultan Chand
   &Sons (P) Ltd., New Delhi.
- 2. Mehrotra.H.C,. Agarwal. V.P., (2022), Goods and Services tax Sahitya Bhawan Publications, Agra.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	Development Cell	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
Dr.P.V.Nandhini	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Dr.N.Bagyalakshmi	Signature:	Signature:	Signature:		

<b>Programme Code:</b>	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELFFINANCING)		
<b>Course Code:</b>		22UCO4A5		Title	Batch: Semester:	2022-2025 IV	
Lecture Hrs./ Week or Practical Hrs./Week	06	Tutorials. /Sem.	-	BUSINESS MATHEMATICS AND STATISTICS		5	

To enrich the students' knowledge on Business Mathematics and Statistics.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the concepts of Matrices and theory of Statistics	*K1
CO2	Understand the limits of Algebraic functions and collecting, analyzing, interpreting and presenting results	*K2
CO3	Applying the knowledge in mathematics and appropriate statistical methods.	*K3
CO4	Interpreting the results of Analysis.	*K4
CO5	Evaluate the concepts of simple integration and its application in business.	*K5

#### **Mapping**

PO/PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
co										
CO1	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	Н	Н	M	Н	Н
CO3	Н	Н	Н	Н	M	M	L	Н	M	Н
CO4	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO5	M	Н	Н	Н	Н	M	Н	M	Н	Н

Units	Content	Hrs
Unit – I	Mathematics of Finance Simple Interest and Compound Interest - Sinking Fund - Annuity - Depreciation Bills - Discounting - Set Theory - Application to Business Problems - De Morgan's Law.	18
Unit – II	Differential Calculus  Differential Calculus -Differentiation – Meaning -, Rules: Maxima and Minima of Univariate Functions: Application of Maxima and Minima in Business.	18
Unit -III	Business Statistics  Definition-Functions- Scope-Limitations-Statistics in Business. Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped data.	18
Unit IV	Sample Space  Concept of Sample Space - Events- Definition of Probability (Classical, Statistical and Axiomatic) - Addition and Multiplication laws of Probability- Independence-Conditional Probability- Baye's theorem – Simple Problems.	18
Unit V	Correlation and Regression Analysis  Concepts of Bivariate Distributions - Correlation and Regression - Linear  Prediction - Rank Correlation Coefficient - Concepts of Partial and Multiple  Correlation Coefficients- Simple problems.	18
	Total Contact Hrs	90

Seminar, Power Point Presentations, Chalk and talk, Quiz, Assignments, Group Task.

**22UCO4A5** 

#### **Text Book:**

1. Navaneetham. P.A.(2022) Business Mathematics and Statistics Jai Publishers, ,Trichy.

- 1..Vittal. P.R,(2018,) Business Mathematics and Statistics, Margham Publications, Chennai.
- 2. Gupta.S.P (2017) 2<sup>nd</sup> Edition, Statistical Methods, Sultan Chand & Sons, New Delhi.
- 3. Vittal P.R.(2018), Business Mathematics and Statistics, Margham Publications, , Chennai.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	<b>Development Cell</b>	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
	Name:	Name:	Name:		
Dr.V.Meera	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Dr.P.V.Nandhini	Signature:	Signature:	Signature:		

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:		22UCO4S1		Title	Batch: Semester:	2022– 2025 IV	
Lecture Hrs./Week or Practical Hrs./Week	02	Tutorial Hrs./Sem.	-	MUTUAL FUND FOUNDATION	Credits:	2	

To provide basic knowledge about the Growth and Role of Mutual Funds

### **Course Outcomes (CO)**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the Growth of Mutual funds.	*K1
CO2	Understand regulation of Mutual funds.	*K2
CO3	Observe the market imperfection and investment risk.	*K3
CO4	Analyze the UTI schemes.	*K4
CO5	Evaluate the prospects of Mutual Fund Industry.	*K5

Manning

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	Н	M	Н	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	Н	Н	M	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	M	Н
CO4	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO5	Н	Н	Н	Н	Н	Н	Н	M	Н	Н

Units	Content	Hrs
Unit I	Introduction to Mutual Funds Introduction: The origin, meaning and growth of Mutual funds – Fund Units Vs shares. Types of Mutual fund schemes. The role of Mutual Funds. Organization of the Fund Operation of the Fund.	O
Unit II	Investors Protection and Mutual Fund Regulation  Investors Protection and Mutual Fund Regulation: Investors Rights – Facilities available to Investors – Selection of a Fund – Advantages of Mutual Funds.	6
Unit III	Market Imperfection and Investment Risks  Market Imperfection and Investment Risks – The need for Regulation – Regulation and Investors Protection in India.	6
Unit IV	Mutual Funds in India  Mutual Funds in India – UTI Schemes, SBI Mutual Fund, Other Mutual Funds –  Selection of a Fund.	6
Unit V	Mutual Funds Industry in India  Mutual Funds Industry in India – Its size and Growth – Types and growth patterns of  Mutual Funds – Reasons for slow Growth – Prospects of Mutual Fund Industry.	6
	Total Contact Hrs	30

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task

**22UCO4S1** 

# **Text Book:**

1. Sahadevan. K.G. and Thripairaju.M (2020) "Mutual funds, data interpretation and Analysis" (Prentice Hall of India)

- 1. Avadhani. V.K., (2019), Marketing of Financial Services, Himalaya Publishing House, Chennai.
- 2. Gorden.R and Natarajan,(2016), Emerging scenario of Financial Services, Himalaya Publishing House, Chennai.
- 3. Fredman and Wiles, (2019) How Mutual Funds work, Prentice Hall of India.

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development Cell	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
	Name:	Name:	Name:
Ms.P.Karthika	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.Ahila.D	Signature:	Signature:	Signature:

<b>Programme Code:</b>	UAP		Programme Title:	B.A., / B.Sc., / B. Com.,		
Course Code:	22UAP4S1			Title	Batch:	2022-2025
			SEC II: Naan	Semester:	IV	
LectureHrs./Week or Practical Hrs./Week	2	Tutorial Hrs./Sem.	5	Mudhalvan: Quantitative Aptitude	Credits:	2

- To enable the students to refine their mathematical, logical, and analytical skills.
- The student will be able to answer real-life simple problems by using HCF and LCM.
- The student is able to apply the correct sequence of operations to find out the value of a given mathematical expression.
- The student will be able to solve the problem involving square roots, cube roots, and average.
- To make them prepare for various public and private sector exams and placement drives.
- To understand the functions of tableau for data process and deploy dashboard.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	To have fundamental <b>knowledge</b> of Mathematics about problems of numbers using Mathematical formulae.	K1
CO2	To <b>understand</b> the concepts of profit & loss related processing, simplification, etc.,	K2
CO3	To <b>apply</b> the formulae to real time problems on probability, Areas of surfaces and <b>apply</b> data visualization tool for any data set.	К3
CO4	To <b>analyze</b> the problems solving related to Age, Time and Distance and Time and Work etc. To <b>examine</b> their employability skills.	K4

Use their logical thinking and analytical abilities to <b>evaluate</b> puzzle and decision making related questions from company specific and other competitive tests / To critically <b>evaluate</b> numerous possibilities related to puzzles.	K5
To <b>develop</b> their Competitive skills and <b>improve</b> the decision-making skills. To <b>generate</b> analytical reports and presentations using Data Interpretation.	K6

# Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PSO1	PSO2
CO1	Н	M	M	M	L	Н	M	M	M	M	M	M
CO2	Н	L	Н	M	M	M	L	M	M	M	M	M
CO3	Н	Н	M	M	L	Н	Н	Н	L	Н	M	Н
CO4	Н	M	Н	Н	Н	M	Н	Н	Н	Н	L	Н
CO5	M	M	L	Н	M	Н	M	M	M	M	Н	M

<sup>\*</sup>H-High; M-Medium; L-Low

Units	Content	Hrs
Unit I	Numbers-HCF And LCM of Numbers-Decimal Fractions- Comparison of Fractions - Simplification- Square Root and Cube Roots – Average.	6
Unit II	Time and Work - Time and Distance – Mixtures or Allegations - Problems on Numbers - Problems on Ages –Percentage - Profits and Loss.	6
Unit III	Ratio and Proportion - Time and Work - Time and Distance - Simple Interest - Compound Interest - Area-Volume and Surface Area.	6
Unit IV	Permutation and Combination - Probability, Height and Distances - Boats and Streams - Odd Man Out &Series.	6
Unit V	Interpretation: Tabulation, Bar Graphs, Pie Chart, Line Charts.  Total Contact Hrs	6 <b>30</b>

**Pedagogy** 

Direct Instruction, Flipped Class, Digital Presentation

### **Assessment Methods**

Seminar, Quiz, Assignments, Group Task.

#### **22UAP4S1**

### **Text Book**

S.No	Author	Title of the book	Publishers\Edition	Year of Publication
1	R.S. Aggarwal	Quantitative Aptitude for Competitive Examinations	S.Chand & Company Ltd., New Delhi.	2018

S.NO	AUTHOR	TITLEOFTHEBOOK	PUBLISHERS \EDITION	YEAR OF PUBLICATION
1	Dinesh Khattar	The Pearson Guide to Quantitative Aptitude for Competitive Examinations	Pearson's Publications, New Delhi. 2 <sup>nd</sup> Edition	2013
2	Praveen R.V	Quantitative Aptitude and Reasoning	PHI Learning Pvt. Ltd., New Delhi. 3 <sup>rd</sup> Edition.	2016
3	Rajesh Varma	Fast Track Objective Arithmetic	Arihant Publications India Limited, New Delhi	2018
4	Abhijit Guha	Quantitative Aptitude for Competitive Examinations	McGraw Hill Education (India) Private Limited. 7 <sup>th</sup> Edition	2020
5	Sarvesh K Verma	Quantitative Aptitude Quantum CAT	Arihant Publications India Limited, New Delhi; Twelve edition	2022

# **Web References**

1. <a href="https://www.javatpoint.com/aptitude/quantitative">https://www.javatpoint.com/aptitude/quantitative</a>
2. <a href="https://www.toppr.com/guides/quantitative-aptitude/">https://www.toppr.com/guides/quantitative-aptitude/</a>
3. https://www.tutorialspoint.com/quantitative_aptitude/index.htm
4. <a href="https://www.sscadda.com/quantitative-aptitude/">https://www.sscadda.com/quantitative-aptitude/</a>
5. <a href="https://prepinsta.com/learn-aptitude/">https://prepinsta.com/learn-aptitude/</a>
6. <a href="https://www.indiabix.com/">https://www.indiabix.com/</a>
7. <a href="https://www.icai.org/post.html?post_id=17790">https://www.icai.org/post.html?post_id=17790</a>
8. https://tnpsc.news/tnpsc-study-materials
9. <a href="http://www.kalvisolai.com/p/kalvisolai-tnpsc-study-materials.html">http://www.kalvisolai.com/p/kalvisolai-tnpsc-study-materials.html</a>
10. https://byjus.com/free-ias-prep/tnpsc-study-material/

Course Designed by	Checked by	Approved by
Name and Signature	Co-ordinator CDC	COE
Name: Mr. K. Srinivasan	Name:	Name:
Mr. K. Srinivasan & Dr. V. Indhumathi	Mr. K. Srinivasan	Dr. R. Manickachezian
Signature:	Signature:	Signature:

<b>Programme Code:</b>	B.Com		Programme Title:	(AID	chelor of Commerce AIDED and SELF FINANCING)	
Course Code:	Course Code: 22UCO4N1		Title	Batch: Semester:	2022– 2025 IV	
Lecture Hrs./Week or Practical Hrs./Week	01	Tutorial Hrs./Sem.	-	CONSUMER AFFAIRS	Credits:	2

To make the student understand the concept of Consumer Affairs

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Recollect the knowledge of concepts and practices underlying sustainable Consumer Affairs	*K1
CO2	Get the idea of the complexities of Consumer Affairs	*K2
CO3	Execute the knowledge and understanding of relevant concept in relation to Consumer Affairs	*K3
CO4	Survey different ways to solve the consumer Affairs.	*K4
CO5	Evaluate the business firm's interface with consumers and the customer related regularity and business environment.	*K5

# Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	M	Н	Н	M	Н	Н	Н
CO2	M	M	Н	M	M	M	Н	Н	M	M
CO3	M	M	M	M	M	M	M	M	M	Н
CO4	M	Н	L	M	M	Н	Н	Н	Н	M
CO5	M	M	M	L	Н	Н	Н	Н	Н	Н

H- High; M-Medium; L-Low

	Content				
Units		Hrs			
	Concept of consumer, Nature of Markets: Liberalization and Globalization of Markets				
	with special reference to Indian Consumer Markets, Consumer buying process, Consumer				
Unit I	satisfaction/dissatisfaction - grievances - Complaint, alternative available to dissatisfied	3			
	Consumer; Complaint handling process: ISO 10000 suite.				
	Consumer rights and UN guidelines on consumer protection, Consumer goods, Defect in				
	goods, unfair trade practice. Advisory Bodies: consumer protection councils at the				
Unit II	t II Central, State and District levels; Adjudicatory Bodies: District Forums, State				
	Commissions, National Commission; Their Composition, power and Jurisdiction.				
	Way of File a Complaint - Grounds of filing a complaint; Limitation Period;				
	Procedure for filing and hearing of a complaint; Disposal of Cases, Relief/Remedy				
Unit III	available; Temporary injection, Enforcement of order, Appeal, Frivolous and	3			
	Vexatious complaints; Offences and Penalties.				
Unit IV	Role of Industry regulators in Consumer Protection: Food Product FSSAI, Banking: RBI	3			
CIII I V	and Banking Ombudsman and Insurance: IRDA and Insurance Ombudsman.	3			
	Quality and Standardization: Voluntary and Mandatory standards, Role of BIS,				
TT . *4 T7	Indian Standards Mark (ISI), Ag-mark, Hallmarking, Licensing and Surveillance:				
Unit V	Role of International Standards: ISO an Overview.				
	Total Contact Hrs	15			

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO4N1** 

#### **Text Book**

1. Khanna, Sri Ram, Savita Hanspal, Sheetal Kapoor and H.K.Awasthi (2020) ConsumerAffairs ,Universities press, New Delhi.

- 1. Ganesana. G. and Sumathy.M (2019) Globalization and Consumerism: Issues and Challenges,Regal Publications, New Delhi.
- 2. Tripathi.S.C (2020), Consumer Protection act, Central Law Publications New Delhi.
- 3. Padma.T &. Rao K.P.C, (2020), The Principles of Consumer Protection Law, Alt Publications, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	Development Cell	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
M.G.Nithya	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Dr.G.Gnanaselvi	Signature:	Signature:	Signature:		

Programme Code:	B.Com	Progr	amme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO4N2		Title	Batch: Semester:	2022- 2025 IV	
Lecture Hrs./Week or Practical Hrs./Week	01 Tutorial Hrs./Sem.		AMENTALS ARKETING	Credits:	2	

To introduce the students to the rudiments of Investment.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the key concept and elements of marketing management.	*K1
CO2	Discuss an idea, how to implement marketing in Real life situation.	*K2
CO3	Deploy the role of marketing in a business context.	*K3
CO4	Analyze the global marketing environment and opportunities.	*K4
CO5	Evaluate product promotion and product life cycle.	*K5

# Mapping

PO / PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	Н	Н	M	Н	M	M	M
CO2	M	M	Н	M	M	M	M	M	Н	Н
CO3	M	M	Н	Н	M	Н	Н	Н	Н	M
CO4	M	Н	Н	M	M	Н	Н	Н	Н	M
CO5	M	L	L	M	M	M	M	M	M	M

Units	Content	Hrs
Unit I	Marketing - Meaning- Definition- Evolution — Objectives - Importance - Functions- Types.	3
Unit II	Market Segmentation – Need- Methods of segmenting markets – Marketing Mix – Meaning and Definition Elements.	3
Unit III	Digital Marketing –Definition – Objectives- Advantages and Disadvantages- Digital Market vs Traditional Market	3
Unit IV	Modern Marketing Concepts – Green marketing – Social marketing – Rural marketing – Service marketing – Commodity marketing – Niche marketing – Viral marketing – Ambush marketing –Guerrilla marketing	3
Unit V	Product Promotion – Features – Types- Product Life Cycle – Advertisement–Types.	3
	Total Contact Hrs	15

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

#### **22UCO4N2**

#### **Text Book**

1.Pillai. R.S.N and Bagavathi (2020). Modern Marketing Principles and Practices, S. Chand & CoPvt. Ltd, NewDelhi.

- 1. Philip Kotler (2020), Principles of Marketing, Prentice Hall of India, New Delhi.
- 2. Pingali Venugopal (2019), Marketing Management, SAGE Publication, New Delhi.
- 3. Govindarajan Madabusi, (2018), Marketing management, concepts and challenges, PHI Learning, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
M.G.Nithya	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka	
			Chezian)	
Dr.G.Gnanaselvi	Signature:	Signature:	Signature:	

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (Aided & Self-Financing)		
Course Code:	22UCO512			Title	Batch:	2022–2025	
				COST	Semester:	V	
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	8	COST ACCOUNTING	Credits:	5	

To enlighten the students on the importance of cost ascertainment, reduction and control.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Understand the costing system, cost management system and the concept of labour and overhead cost.	*K1
CO2	Identify skills in preparing cost sheet	* K2
CO3	Gain the lifelong learning of cost concepts and apply in the business environment.	*K3
CO4	Analyze the elements of cost involved in various processes.	*K4
CO5	Evaluate problems in the allocations and apportionment of overheads.	*K5

# **Mapping**

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	<b>PO7</b>	PO8	PSO1	PSO2
CO1	Н	M	M	Н	Н	M	M	M	M	Н
CO2	M	M	M	M	M	M	Н	M	M	Н
CO3	M	M	M	M	M	Н	M	M	L	M
CO4	M	M	M	M	M	M	M	Н	M	M
CO5	M	M	M	M	M	M	M	M	L	M

Units	Content	Hrs
Unit I	Cost Concepts  Cost Accounting – Definition – Meaning and Scope – Objectives and Functions- Relationship of Cost Accounting with Financial Accounting and Management Accounting-Costing as an Aid to Management – Limitations and Objections against Cost Accounting – Cost sheet – Tender and Quotation - Cost control -Cost Reduction – Cost Control Vs Cost Reduction.	10
Unit II	Material Control  Materials – Levels of Inventory – EOQ – Methods of Valuing Material Issues –FIFO –  LIFO – Base Stock – Standard Price – Simple Average – Weighted Average Methods –  Perpetual Inventory – ABC – VED Analysis – Control Over Wastages, Scrap and  Spoilage- Activity based cost.	18
Unit III	Labour and Overheads  Labour – Systems of Wage Payment – Time Rate – Piece rate – Taylor, Merrick, Piece Rate System – Incentive Schemes-Halsey – Rowan – Idle Time – Labour Turnover.  Overheads – Classification–Allocation Apportionment and Absorption of Overheads – Methods of Absorption of Overheads.	
Unit IV	Process Costing  Process Costing –Special Features – Comparison between Job Costing and Process  Costing – Process Losses – Normal Loss-Abnormal Loss –Abnormal Gain.	18
Unit V	Unit, Job, Batch and Transport Costing  Unit Costing – Job Costing and Batch Costing-Comparison between Job costing and unit cost –Transport Costing – Special Features. (Simple Practical Problems)	18
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**Distribution of Marks: 20% Theory and 80% Problems** 

22UCO512

# **Text Book**

1. Jain. S.P and Narang. K.L., Cost Accounting (2020), Kalyan Publishers, New Delhi.

- 1.Reddy, T.S, and Hari Prasad Reddy. V. (2020), Cost Accounting, Margham Publications, Chennai.
- 2.Khan. M.Y and Jain. P.K,( 2019), Cost Accounting and Financial Management, 4<sup>rd</sup> Edition, Tata MC Graw Hill Education Private Ltd, New Delhi.
- 3.Gupta. K.L., Agarwal. M.L., (2021) Cost Accounting, Sahitya Bhawan Publications, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development Cell	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.N.Bagyalakshmi	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.P.V.Nandhini	Signature:	Signature:	Signature:

<b>Programme Code:</b>	B.Com 22UCO513 -			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)	
Course Code:				Title	Batch: Semester:	2022– 2025 V
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	-	AUDITING PRINCIPLES AND PRACTICE	Credits:	3

To expose the students to the principles and practice of auditing.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recall current auditing concepts, standards and acceptable practices.	*K1
CO2	Understand preventative internal control measures.	*K2
CO3	Illustrate the audit process from planning of audit to completion of audit.	*K3
CO4	Apply audit through computer assisted audit techniques.	*K4
CO5	Appraise the skill for preparation of an audit report.	*K5

# **Mapping**

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	Н	Н	Н	M	M	Н	Н
CO2	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	M
CO4	Н	Н	Н	Н	Н	M	Н	Н	Н	Н
CO5	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н

Units	Content	Hrs			
	Introduction to Auditing				
Unit I	Auditing - Origin - Definition - Objectives - Types - Advantages and Limitations -	15			
	Qualities of an Auditor-Difference between Auditing and Investigation.				
	Internal Check and Internal Audit				
	Internal Control - Internal Check and Internal Audit - Audit Programme - Audit Note				
Unit II	Book - Working Papers. Vouching - Voucher - Vouching of Cash Book - Vouching	15			
	of Trading Transaction – The Audit of Impersonal Ledger.				
	Verification and Valuation				
	Verification and Valuation of Assets and Liabilities – Auditor's Position Regarding the				
Unit III	Valuation and Verification of Assets and Liabilities - Depreciation - Reserves and	15			
	Provisions –Contingent Liabilities.				
	Audit of Joint Stock Companies				
	Appointment of Company Auditor - Qualification -Dis-qualifications - Rights and				
Unit IV	Duties – Liabilities of a Company Auditor – Share Capital and Share Transfer Audit –	15			
	Audit Report– Contents and Types.				
	Audit of Computerized Accounts	15			
Unit V Computer Assisted Audit Technique - Need - Capabilities - Precautions - Step by					
	Step Methodology - Analytical Review Procedures -Audit Testing- E-Auditing -				
	Features – Merits and Demerits.				
	Total Contact Hrs	75			

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

22UCO513

### **Text Book**

Tandon. B.N, Sudharsana and S, Sundharabahu.S. (2020), A Hand Book of Practical Auditing,
 S. Chand& Co Ltd, New Delhi.

- 1. De Paula.F.R.M.(2021), Auditing. London: The English Language Society and Sir Issac Pitman and Sons .Ltd, New Delhi.
- 2. Pradeep Kumar. (2019), Auditing Principles and Practices, Kalyani Publication, New Delhi.
- 3. Sharma, (2019), Auditing, Sahitya Bhawan Publications, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	Development Cell	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
Dr.Ahila.D	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Ms.P.Anitha	Signature:	Signature:	Signature:		

<b>Programme Code:</b>	B.Com		Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO5E1		Title	Batch: Semester:	2022– 2025 V	
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	-	FINANCIAL SERVICES	Credits:	5

To facilitate the students to acquire an in-depth knowledge in financial services.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the various financial products, services, and strategies offered by various institutions.	*K1
CO2	Understand how the functions of stock exchanges and SEBI.	*K2
CO3	Apply the knowledge of Venture capital scenario.	*K3
CO4	Analyze the structure of Mutual Funds.	*K4
CO5	Evaluate the importance of credit rating agencies and its functions.	*K5

# Mapping

PO / PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	Н	M	M	M	M	M	L	M
CO2	Н	M	M	M	M	M	M	M	M	M
CO3	M	M	M	M	M	M	M	Н	M	M
CO4	M	M	M	M	M	M	M	M	Н	M
CO5	Н	M	M	M	Н	M	M	M	M	Н

Units	Content	Hrs				
	Introduction					
Unit I	Financial Services-Meaning – Scope – Fund - Based and Non - Fund Based Activities –	18				
	Innovative Financial Products & Services- Challenges Faced by Indian Financial					
	Services Industry - Merchant Banking - Functions-Leasing - Meaning -					
	Features – Merits and Demerits.					
	Mutual Funds					
Unit II	Mutual Funds - Origin and Growth of Mutual Funds - Organization of the Fund - Types	18				
	- Importance of Mutual Funds - Selection of a Fund - Mutual Funds in India - Recent					
	Trends.					
	Venture Capital					
T1 '4 TTT	Venture Capital – Origin and Growth – Features – Modes of Financing – Stages of					
Unit III	Financing - Factors of Decision - Importance of Venture Capital -Mode of Exit -					
	Problems Faced by Venture Capital – Venture Capital Scenario in India - Angel Funding.					
	Factoring					
T1	Factoring- Meaning- Types of factoring - Benefits - Factoring Vs Discounting -	18				
Unit IV	Forfeiting-Benefits of forfeiting – Factoring Vs Forfeiting.	18				
	Derivatives - Meaning - Kinds of Financial Derivatives - Forwards, Futures, Options and					
	Swaps – Features- types – Benefits.					
	Credit Rating					
Unit V	Credit Rating – Origin and Growth – Need for Rating – Features – Merits & Demerits –	18				
	Methodology of Rating – Functions – Credit Rating Agencies in India.					
	Total Contact Hrs	90				

Seminar, Power Point Presentation, Chalk and talk, Quiz, Assignments, Group Task.

Text Book 22UCO5E1

1. Gordon E. and Natarajan.K (2023), Financial services, Himalaya Publishing House, New Delhi.

- 1. Khan.M.Y.(2019) "Financial Services",5th Edition, Tata McGraw Hill Publishing Company Limited, New Delhi.
- 2. Santhanam. B. (2016), Financial Services, McGraw Hill Publishing Company Limited, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.S.Shanmuagapriya	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Dr.N.Bagyalakshmi	Signature:	Signature:	Signature:	

Programme Code:	B.Com		Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO5E2		Title	Batch: Semester:	2022– 2025 V	
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	-	MODERN MARKETING	Credits:	5

To endow students with the knowledge of New Marketing ideas.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the key concept and elements of marketing management.	*K1
CO2	Discuss an idea, how to implement marketing in Real life situation.	*K2
CO3	Deploy the role of marketing in a business context.	*K3
CO4	Analyze the global marketing environment and opportunities.	*K4
CO5	Evaluating an insight on the various marketing channels along with modern technology.	*K5

# **Mapping**

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
C01	M	Н	M	M	M	Н	Н	M	Н	Н
CO2	Н	Н	Н	Н	M	Н	Н	Н	M	M
CO3	M	M	Н	M	Н	Н	M	M	M	M
CO4	Н	M	M	M	L	Н	M	M	M	M
CO5	M	M	Н	Н	Н	Н	Н	M	M	M

Units	Content	Hrs
Unit I	Marketing  Marketing – Definition – Evolution – Classification – Objectives – Selling Vs  Marketing – Modern Marketing Concept – Role of Marketing in Economic Development –  Functions of Marketing – Standardization – Grading – Packaging – ISO Series and AGMARK–ISI.	18
Unit II	Product and Price  Product – Features – Classification – New Product Planning and Development – Product.  Life Cycle – Pricing: Definition – Objectives – Factors affecting Price Determination –  Methods of Setting Price - Kinds of Pricing – Methods of Pricing.	18
Unit III	Physical Distribution  Logistics Channel of Distribution - Wholesaler and Retailer: Sales Promotion - Need- Types - Sales Promotion Mix - Advertising - Publicity - Personal Selling.	18
Unit IV	Buyer's Behavior  Need- types of consumer behavior- Buying Motives – types of Buying Motives – consumer buying decision process- factors influencing buyer Behavior- Market Segmentation – Need-methods of segmenting markets- Brand- Advantages and Disadvantages - Kinds of brands.	18
Unit V	Recent Trends in Marketing  Strategic Marketing- key drivers – Green Marketing – Online Marketing – Tele Marketing  - Rural Marketing- Public Relations Marketing-Blue Ocean Strategy – Relationship  Marketing- Frugal and Grass Root Marketing - Experiential Marketing. Social Media  Marketing	18
	Total Contact Hrs	90

 $Seminar, Power\ Point\ Presentation,\ Direct\ Instruction,\ Quiz,\ Assignments,\ Group\ Task.$ 

**22UCO5E2** 

#### **Text Book**

1. Pillai. R.S.N and Bagavathi (2020). Modern Marketing Principles and Practices, S. Chand & Co Pvt. Ltd., New Delhi.

- 1. Philip Kotler (2020), Principles of Marketing, Prentice Hall of India, New Delhi.
- 2. Pingali Venugopal (2019), Marketing Management, SAGE Publication, New Delhi.
- 3. Govindarajan.M (2018), Modern Marketing Management, Narosa Publishing House, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.S.Shanmuagapriya	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Dr.S.Kaleeswari	Signature:	Signature:	Signature:	

Programme Code:		B.Com		Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO514			Title	Batch:	2022-2025	
	22000314				Semester:	V	
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem	•	E-COMMERCE AND INFORMATION SECURITY	Credits:	4	

To enable the students to acquire knowledge on electronic commerce.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recall the foundations and importance of E-Commerce.	*K1
CO2	Understand the E-Commerce platforms.	*K2
CO3	Put ideas about Electronic Payment System.	*K3
CO4	Analyse the legal issues and privacy in E-Commerce.	*K4
CO5	Assess the E-Commerce Security.	*K5

# **Mapping**

PO / PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	Н	Н	Н	M	M	Н	Н
CO2	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	M
CO4	Н	Н	Н	Н	Н	Н	M	M	Н	M
CO5	Н	Н	Н	Н	Н	Н	M	M	Н	M

Units	Content	Hrs				
	Introduction to E-Commerce					
Unit I	Meaning – Origin – Features – Objectives - Types of E-Commerce – B2B – B2C – C2B –	18				
	C2C -B2E - G2B - Advantages and Disadvantages - Business Models of E- Commerce.					
	Electronic Commerce					
Unit II	Mobile Commerce - Meaning - Advantages of Mobile Commerce - Electronic Data					
	Interchange  Definition-Evolution of EDI-Objectives-Advantages  Bottlenecks	18				
	of EDI-Components of EDI.					
	Electronic Payment System					
Unit III	Introduction-Token based E-payment-Credit cards – Debit Cards – Charge Cards-Smart					
	ards - Mobile payment- Electronic Funds Transfer (EFT) - E-cash and E-Cheque - E-					
	Wallets – Micro Payment – Peer to Peer Payments.					
	Components of Communications System					
	Transmission Media- Protocol Definition – Introduction To TCP/ IP- Wireless Network					
TT24 TX7	- Basics Of Internet - Types Of Attack: Spoofing - Phishing - Impersonation, Dumpster					
Unit IV	Diving- Information Security Goals – Information Security Threats And Vulnerability:	18				
	Spoofing Identity, Pampering With Data, Repudiation, Information Disclosure, Denial					
	of Service, Elevation of Privilege.					
	Authentication					
	Password Management – E-Commerce Security- Windows Security- Network Security:					
	Network Intrusion Detection And Prevention Systems - Firewalls -Software Security-					
Unit V	Web Security user Authentication , Authentication- Secret And Session Management,					
	Cross Site Scripting, Cross Site Forgery, SQL Injection. Computer Forensic-	18				
	Steganography.					
	Total Contact Hrs	90				

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

22UCO514

#### **Text Book**

1. Srinivasa Vallaban, (2020) E-Commerce, Vijay Nicole Imprints Pvt Ltd, Chennai.

# **Reference Books**

1. Ravi Kalakota and Andrew .B Whiston (2019), Frontier of Electronic Commerce,

Dorling Kindersley(India)Pvt Ltd, New Delhi.

- 2. Bharat Bhasker,(2019), Electronic Commerce, Tata McGraw Hill Publishing Co.Ltd., New Delhi.
- 3. Joseph P.T. (2020), E-Commerce, PHILearning, New Delhi.

Course Designed by	Head of the Department	Curriculum Development Cell	Controller of the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.M.ChithiraiSelvan	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.Ahila.D	Signature:	Signature:	Signature:

Programme Code:	B.Com			Programme Title:	Bachelor of Commerc (AIDED and SELF FINANCING)	
Course Code:	22UCO515			Title	Batch: Semester:	2022– 2025 V
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	-	BUSINESS COMMUNICATION	Credits:	3

To develop the skill of writing business letters.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	To remember the concept and business communication models.	*K1
CO2	To understand the role of communication as an avenue for business.	*K2
	To deploy students understand how to write business correspondence and improve written communication.	*K3
CO4	To interpret the ability to communicate effectively.	*K4
CO5	Assessing the Public Relation Correspondence.	*K5

### **Mapping**

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	M	M	Н	Н	Н	M	Н
CO2	Н	Н	Н	Н	Н	Н	M	Н	M	M
CO3	Н	Н	Н	Н	Н	Н	Н	Н	L	Н
CO4	Н	Н	Н	Н	M	M	M	M	M	Н
CO5	Н	Н	Н	M	M	L	M	M	M	M

Units	Content	Hrs			
	<b>Business Communication</b>				
	Business Communication: Meaning – Importance of Effective Business				
Unit I	Communication Modern Communication Methods - Business Letters: Need - Functions - Kinds - Essentials of Effective Business Letters - Layout of a Business	18			
	Letter.	10			
	Enquiries Order and Execution				
Unit II	Trade Enquiries - Orders and their Execution - Credit and Status Enquiries -				
	Complaints and Adjustments - Claims and Settlement.	18			
	Collection Letters				
Unit III	Collection Letters: Meaning – Collection Series – Importance of Collection Letter –	18			
	Debtors' Explanation Letter – Reply to Debtors' Explanations.	10			
	Secretarial Correspondence				
Unit IV	Correspondence with director - Correspondence with shareholders - Correspondence	18			
	with others. Preparation of Agenda and Minutes.	10			
	Public Relation Correspondence				
	Press release and notice - press conference - Exhibition - Launches - Brochures -				
Unit V	Magazines - advertising - classified advertising. Job Application Letters - Form and	18			
	Content of an Application Letter – Resume / Bio-Data/CV- Interview Letter,				
	Appointment Letter - Promotion - Retrenchment – Resignation.				
	Total Contact Hrs	90			

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

22UCO515

#### **Text Book**

1. Rajendra pal and Korlahalli. J.S.(2020), Essential of Business Communication, Sultan Chand and Sons, New Delhi.

- 1. Ramesh, MS, and C.C. Pattanshetti, (2020), Business Communication, S.Chand & Co, New Delhi.
- 2.Raghunathan N.S and Santhanam.B (2019), Business Communication, Margham Publication, Chennai.
- 3. Asha Kaul (2020), Effective Business Communication, Asoke K.Ghose, PHI Learning Pvt Ltd. New Delhi.

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development Cell	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.P.Bruntha	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
			~-
Dr.T.S.Kavitha	Signature:	Signature:	Signature:

Programme Code:	B.Com		Programme Title:	(AIDE	of Commerce D and SELF ANCING)
Course Code:	irse Code: 23UCO516		Title	Batch:	2022– 2025
				Semester:	V
Lecture Hrs./Week or Practical Hrs./Week	Tutorial - Hrs./Sem.	-	INTERNSHIP	Credits:	3

To gain the practical knowledge in the working environment.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statemen t	Knowledge Level
CO1	Recollect and integrate classroom theory with workplace practice	*K1
CO2	Understand the administrative functions and company culture	*K2
CO3	Apply the academic and career goals	*K3
CO4	Analyse the work done in industrial training and describing the experience.	*K4
CO5	Evaluate specialized field knowledge and integrate work place knowledge.	*K5

### Mapping

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	Н	M	M	M	M	Н	M
CO2	M	Н	M	M	M	M	Н	M	M	Н
CO3	M	M	M	M	M	Н	M	Н	M	M
CO4	M	M	M	M	M	M	M	M	M	Н
CO5	M	M	Н	M	M	M	M	M	M	M

Institutional Training is a part of B.Com Curriculum. Students undergo training for a period of 4 weeks before the commencement of V semester. The knowledge acquired through training is put to test at the end of Fifth Semester by conducting Viva-voce examination. Internal and External examiners evaluate the student's performance and award the viva-voce marks.

#### **DISTRIBUTION OF MARKS:**

CIA: 20 Marks and CEE: 30 Marks

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	<b>Development Cell</b>	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.P.Bruntha	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.N.Bagyalakshmi			
	Signature:	Signature:	Signature:

Programme Code:	B.Com	Programme Title:	Bachelor of Commerc (AIDED and SELF FINANCING)	
Course Code:	22UCO5AL	Title Advanced Learner Course - I -	Batch: Semester:	2022– 2025 V
Lecture Hrs./Week or Practical Hrs./Week	Tutorial - Hrs./Sem.	(Optional) Self Study: INTRODUCTION TO FOREIGN TRADE	Credits:	(3*) Extra credits

To give the basic conceptual knowledge on foreign trade

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the concept on Foreign trade	*K1
CO2	Understand the process of globalization, its impact on the evolution and growth of international business	*K2
CO3	Familiarize students with the international financial environment	*K3
CO4	Analyze the theoretical dimensions of international trade	*K4
CO5	Appraise an entrepreneurship skill into an international market levels	*K5

# Mapping

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	L	Н	M	Н	Н	Н	M	Н	M
CO2	M	M	Н	Н	M	Н	M	Н	Н	Н
CO3	M	M	Н	Н	Н	Н	Н	Н	Н	Н
CO4	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н

Units	Content					
	Export and Import					
Unit I	Foreign trade Meaning-Need-Importance and nature of trade- Difference between					
	domestic and foreign trade-Merits and Demerits of foreign trade in India's Economic					
	development.					
Unit II	BOT and BOP					
	Terms of trade and gains from trade-Balance of trade and Balance of Payment -					
	Tariffs- Free trade VS Protection-GATT-WTO.					
Unit III	EXIM Policy					
	Export-Import Policy-Features-Objectives of export-import policy.					
** ** ***	Foreign Trade Organization					
Unit IV	India's Foreign trade organization set up-Ministry of Commerce-Autonomous					
	bodies- PSU's advisory bodies.					
	EXIM Bank					
Unit V	Export Import finance- Source of finance-Pre-Shipment Finance-Post shipment					
	finance-Role of commercial banks-Role of EXIM bank-ECGC.					

22UCO5AL

#### **Text Book**

1. Fransis Cherunilam (2023) "International Business Environment" Himalaya Publishing House, New Delhi.

- 1. Yadagiri M., Rana Pratap. V, (2019) "Foreign Trade" Kalyani Publishers, New Delhi.
- 2. Neeta Vayadande,(2020)"Foreign Trade of India" Sahitya Bhawan Publications, Chennai.
- 3. Pawan Kumar, (2018) "International Trade" Gvph Publishers, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	<b>Development Cell</b>	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.P.V.Nandhini	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Ms.V.Ruba	Signature:	Signature:	Signature:	

<b>Programme Code:</b>	B.Com			Programme Title:	Bachelor of Commerce (Aided &	
					Self -Financing)	
Course Code:	22UCO5VA			Title	Batch:	2022–2025
				TALLY ERP 9 WITH GST	Semester:	V
Lecture Hrs./Week				PRACTITIONER		
or	45	Tutorial	-		<b>Credits:</b>	(3*)
Practical Hrs./Week	HRS	Hrs./Sem.				

# MSME TECHNOLOGY DEVELOPMENT CENTRE, CHENNAI (CFTI)SYLLABUS FOR TALLY ERP 9 WITH GST PRACTITIONER

#### **CHAPTER 1: Fundamentals of accounting**

Introduction - Accounting Terms - Types of Accounts - Golden Rules of Accounting - The Accounting Equation - Recording of Business Transactions in Journal - Recording of Business Transactions in Journal - Financial Statements - Trading and Profit & Loss Account - Trading Account - Profit & Loss Account - Balance Sheet - Types of Assets and Liabilities included in Balance Sheet

#### **CHAPTER 2:** Maintaining Chart of Accounts in Tally.ERP 9

Introduction about Computerised Accounting using Tally – Previous versions and Latest updates in Tally - Company Info – Company Creation– Shut a Company - Select a Company - Alter a Company – Backup and Restore – Split financial year – Import & Export of Data – Creating Accounting Masters - Primary Group and Subsidiary Group - Ledger Creation – Creating Inventory Masters- Creation of Stock Group – Stock category - Creation of Unit of Measure - Creation of Stock Item - Creation of Godown-Defining of Stock Opening Balance in Tally ERP 9.—Activating Bill of Materials – Auto Listing of components using Bill of Materials

#### **CHAPTER 3: Goods and service tax**

Introduction of Goods and Service Tax – Intrastate supply of Goods and Services – Interstate supply of Goods and Services – Defining tax rates at Masters – Purchases from Unregistered Dealer – Purchases from Composite Dealer - Mixed supply and Composite supply with GST - GST Reports – Input Tax Credit Set off.

#### **CHAPTER 4:** Day to day transactions

**Accounting vouchers** – Sales vouchers – Purchase vouchers – Payment vouchers – Receipt vouchers – Contra Vouchers – Journal Vouchers – Credit note vouchers – Debit Note vouchers - Manufacturing

process - **Inventory vouchers** - Physical Stock Verification - Material in and Material Out - Delivery Note and Receipt Note - Order Processing - Purchase Order and Sales Order vouchers.

#### **CHAPTER 5:** Banking

What is Bank Reconciliation Statement - Why we prepare bank reconciliation statement - How to activate auto bank reconciliation in Tally.ERP 9 - Using auto bank reconciliation in Tally.ERP 9 - Shortcut key for bank reconciliation in Tally.ERP 9 - How to undo bank reconciliation in Tally.ERP 9.

#### **CHAPTER 6: MIS reports**

Introduction - Balance Sheet in Tally.ERP 9 - Profit & Loss Account in Tally.ERP 9 - Cash Flow/Fund Flow Report in Tally.ERP 9 - Ratio Analysis Report in Tally.ERP 9 - Outstanding Report in Tally - Inventory Reports in Tally.ERP 9 - Stock Summary Report in Tally.ERP 9 - Stock Ageing Analysis Report in Tally.ERP 9 - Statutory Reports in Tally.ERP 9 - E-Way Bill Reports in Tally.ERP 9

#### **Goods & Services Tax Practitioner**

#### **About This Course:**

The Course aims to facilitate to impart the training to students, working professionals and other stakeholders by:

- ❖ Providing specialized and updated knowledge of GST at Advance Level.
- ❖ Enhancing the skills by discussing the various provision of GST andPortal Management (GST Official portal)
- Employable skill for Industry and self-employment

<b>S.no</b>	Theory Part	Practical Session  Basic Master management in Tally for preparation of Goods Inward and Outward supply management and Service Description
2	<ul> <li>Type of Industries</li> <li>Documents Collection for GST Registration</li> <li>Live registration inofficial portal</li> </ul>	In Official portal GST NewRegistration as Tax payer incomplete process Invoicing method / MaterialInward Invoice Entry and Monitoring ( ITC Data )

3	<ul> <li>Place of Supply</li> <li>Input tax credit</li> <li>Import/Export Refund of GSTPaid</li> </ul>	Invoicing method / MaterialOutward entry's and Data Monitoring for Outward Supply Filling systems (GSTR 1)
4	<ul> <li>Data Collection from Invoice Account &amp; Records for FillingSystems</li> <li>Split up the data against B2B &amp; B2C Supply's andNil rated Supply's</li> <li>E-commerce TCS</li> <li>E Way Bill in GSTMisc. Provision</li> </ul>	Full set of Inward and outward Supply Data entry and error ratifications and file exports for offline fillingdata format
5	<ul> <li>Return under GSTR1 and Generation of GSTR 2A and 2B</li> <li>Annual Return and Annual Auditin GST</li> <li>Appellate Level inGST</li> <li>Advance Rulingand Appellate Authority</li> <li>Penalties and Prosecution in GST and Powerto Arrest</li> <li>Composition Levy Job Work underGST</li> </ul>	Registration of GST Practitioner in Official portalAnd Offline Filling System.

Programme Code:	B.Com		Programme Title:	Bachelor of Commerce (Aided & Self –Financing)		
Course Code:	22UCO617		Title	<b>Batch:</b> 2022–2025		
				Semester:	VI	
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	8	MANAGEMENT ACCOUNTING	Credits:	4

To enlighten the students on the different concepts of management accounting.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the concepts and importance of management accounting in decision making.	*K1
CO2	Understand and analyze financial statement to help managerial decision making.	*K2
CO3	Prepare statements like cash flow, funds flow, budgets so as to assist the Management to take meaningful and correct decision.	*K3
CO4	Learn the various tools and techniques in budgetary control and working capital Requirements.	*K4
CO5	Summarize the Knowledge in the practical applications of Marginal costing Techniques.	*K5

### Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	M	M	M	M	M	Н	Н
CO2	Н	M	M	M	M	M	M	M	M	M
CO3	M	M	M	M	M	M	M	M	M	M
CO4	M	M	M	M	M	M	M	M	M	M
CO5	Н	M	M	M	M	M	M	M	Н	M

Units	Content	Hrs			
	Basis of Management Accounting				
Unit I	Management Accounting – Meaning – Definition – Characteristics - Objectives - Scope – Functions -Advantages and Limitations – Relationship of Management Accounting with Financial Accounting – Relationship between Management Accounting and Cost Accounting.	18			
	Ratio analysis				
Unit II	Ratio Analysis – Meaning – Use and significance – Limitations – Classification of	18			
	Ratios – Computation of Ratios from Financial Statements.				
	Funds Flow and Cash Flow Statement  Meaning and Definition of Fund Flow Statement – Uses and Limitations of Fund				
	Flow Statement – Differences between Cash Flow Statement and Fund Flow				
	Statement – Procedure for preparation of Fund Flow Statement.				
Unit III					
	Cash Flow Analysis – Meaning- Classification of Cash Flows – Cash Flows from  Operating activities – Cash Flow from Investing activities – Cash flow from				
	Financing activities – Procedure for preparing cash flow statement.				
	Budgetary Control				
Unit IV	Budgetary Control – Flexible Budget – Sales Budget – Cash Budget – Production	18			
Omt I v	Budget– Purchase Budget. Working Capital – Sources of Working Capital – Estimation	10			
	of Working Capital Requirements.				
	Marginal Costing Techniques				
	Marginal  Costing  -  Break - Even  Analysis  -  Applications  of  Marginal  Costing  Techniques	18			
Unit V	– Determination of Sales Mix – Key Factor – Make or Buy Decision (Simple Problems				
	Only)				
	Total Contact Hrs	90			

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**Distribution of Marks**: 20% Theory and 80% Problems.

22UCO617

### **Text Book**

1. Shashi K. Guptha and R.K,Sharma Neeti Gupta (2020) "Management Accounting", Kalyani Publishers, New Delhi.

- 1. Jain.S.P and Narang. K L (2020), Cost and Management Accounting, Kalyani Publishers, New Delhi.
- 2. Maheswari.S.N. (2019), Management Accounting", Sultan Chand & Sons, New Delhi.
- 3. Arora, M.N, (2019), Cost and Management Accounting, Himalaya Publishing House, Bangalore.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	<b>Development Cell</b>	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.R.Manikandan	Name: <b>Dr.P.Bruntha</b>	Name: (Mr.K.Srinivasan)	Name: (Dr.R.Manicka Chezian)	
Dr.N.Bagyalakshmi	Signature:	Signature:	Signature:	

Programme Code:	B.Com		Programme Title:	Bachelor of Commerc (AIDED and SELF FINANCING)		
Course Code:	22UCO6E3			Title	Batch:	2022–2025
					Semester:	VI
Lecture Hrs./Week				FINANCIAL		
or	06 Tutorial		-	MANAGEMENT	Credits:	5
Practical Hrs./Week		Hrs./Sem.				

To enlighten the students on the concepts of Financial Management

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the concepts and tools of finance.	*K1
CO2	Understand the importance of working capital and capital budgeting techniques.	*K2
CO3	Apply techniques to project financial statements for forecasting long-term financial needs.	*K3
CO4	Analyse dividend decision policies in business environment.	*K4
CO5	Evaluate capital investment decisions and financial policies to business valuation.	*K5

### **Mapping**

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	Н	M	M	M	M	Н	M
CO2	M	Н	M	M	M	M	M	M	M	M
CO3	M	M	M	M	M	Н	M	Н	M	M
CO4	M	M	M	M	M	M	M	M	M	Н
CO5	M	M	Н	M	M	M	M	M	M	M

Units	Content	Hrs
Unit I	Nature of Financial Management  Scope and functions of Finance-Role of Financial Manager-Goals of Financial  Management -Profit Maximization and wealth Maximization - Functions of Controller and  Treasurers in the Indian context.	18
Unit II	Cost of Capital  Cost of capital - Significance of the cost of capital - Concept of cost of capital - Determining component cost of capital - weighted average cost of capital - Rationale of after tax weighted average cost of capital - Marginal cost of capital.	18
Unit III	Capital Structure Theories  Capital Structure decisions – Capital structure patterns, designing optimum capital structure, Constraints, Various capital structure theories -Net Income Approach, Net operating Income Approach - Factors determining Capital Structure Theories.	18
Unit IV	Working Capital Management  Concept of Working Capital- Need for working capital -Determinants of Working Capital- Working capital Cycle - Management of Accounts Receivable, Inventory and Cash- Financing of Working Capital.	18
Unit V	Dividend Theories  Dividend Decision – Issues in Dividend Policy- Importance -Relevance and Irrelevance  Theories – Walter's Model – Gordon's Model and MM Models – Factors Determining  Dividend Policy – Types of Dividend Policies – Forms of Dividend.	18
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

22UCO6E3

**Distribution of Marks**: 60% Theory and 40% Problems

# **Text Book**

1. Prasanna Chandra (2021), Financial Management, 10th Edition, TMH, New Delhi.

- 1. M.Y.Khan&P.K.Jain, (2018) Financial Management, 08th Edition, TMH, New Delhi.
- 2. Sharma and Guptha, (2017) Financial Management, 08<sup>th</sup> Edition, Kalyani Publishers, New Delhi.
- 3. I.M.Pandey, (2018) Financial Management, 11<sup>th</sup> Edition, Vikas Publishing House Pvt.,Ltd, New Delhi.

Convey Degian od ha	Head of the	Curriculum	Controller of	
Course Designed by	Department	<b>Development Cell</b>	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Ms.P.Karthika	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
			a.	
Ms.V.Ruba	Signature:	Signature:	Signature:	

Programme Code:	B.Com	Programme Title:	Bachelor of Commerc (AIDED and SELF FINANCING)	
Course Code:	22UCO6E4	Title	Batch:	2022-2025
		SERVICE MARKETING	Semester:	VI
Lecture Hrs./Week or Practical Hrs./Week	06 Tutorial - Hrs./Sem.	AND CUSTOMER RELATIONSHIP MARKETING	Credits:	5

To equip the students with the knowledge of emerging trends in service marketing and customer relationship marketing.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Recollect the concepts of service marketing.	*K1
CO2	Demonstrate ability evaluating service design.	*K2
CO3	Identify the way in which marketing of services can be practically applied in service sector.	*K3
CO4	Analyse and investigate the aspects of CRM implementation or CRM Innovations in work related environment.	*K4
CO5	Evaluating CRM strategies by understanding customers' preferences for the long term sustainability of the organization.	*K5

# Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	M	Н	Н	M	M	M	Н
CO2	M	Н	Н	M	Н	Н	Н	Н	Н	M
CO3	M	M	M	L	M	M	M	M	M	Н
CO4	M	Н	Н	Н	Н	M	L	M	Н	Н
CO5	Н	Н	M	Н	Н	Н	M	L	M	M

Units	Content	Hrs					
	Introduction to Service Marketing						
Unit I	Definition- Nature and Scope of Services - Unique Characteristics of Services -	18					
Omti	Service Sector - Consumer Expectations in Service Sector- Growth of Service Sector	10					
	and ServiceIndustries in India - Evolution of Service Marketing - Concept of Service						
	Marketing- Challenges and Issues in Service Marketing.						
	Service Life Cycle and Design						
Unit II	Service Life Cycle - Service Blueprint - GAP'S Model of Service Quality - 7 P's of	18					
	Services Marketing - Service Benchmarking - Service Segmentation - Targeting and	10					
	Positioning – Service Marketing Triangle- Integrated Service Marketing						
	Communication(IMC).						
	Marketing of Services						
	Overview of different Service Sectors: Marketing of Banking Services – Marketing in						
Unit III	Insurance Sector - Marketing of Educational Services - Marketing of Tourism and						
	Airlines – Marketing of Hospitality Service – Healthcare Marketing – Social Services						
	byNGO's – Marketing of Online Services – Marketing of Professional Services –case						
	studies.						
	Customer Relationship Marketing						
	Evolution of Relationship Marketing - Concept and Growth of Relationship Marketing -						
T TT.	Definition of CRM - Emerging CRM Practices - CRM Implementation - Customer	10					
Unit IV	Development Process – Customer Retention – Customer Retention Strategies – Concept	18					
	of Life Time Customer - Customer Satisfaction - Measuring Customer Satisfaction -						
	Cases of Customer Satisfaction.						
	Emerging Trend in CRM						
	E-CRM – Importance of e-CRM in Service Marketing – CRM- Changing perspective						
TI . • 4 T7	- Features of e- CRM - Technologies of e-CRM - Voice Portals - Virtual Customer	18					
Unit V	Representative – Functional Components of CRM – Database Management –						
	Challenges involved in Formulating and Implementing E-CRM Strategies –CRM						
	Software.						
	Total Contact Hrs	90					

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO6E4** 

### **Text Book**

1. Bhattacharjee C (2020), Service Marketing – Concepts, Planning and Implementation, Excel books, 1<sup>st</sup> Edition, New Delhi.

- 1. Christropher H.Lovelock, Jochen Wirtz, (2020) Service Marketing, Pearson Education, New Delhi.
- 2. Alok Kumar Rai, (2020) Customer relationship Management: Concepts and Cases, Prentice Hall of India Pvt. Ltd., New Delhi.
- Sugandhi R.K (2019) Customer relationship management, New Age International Publishers, New Delhi.

Course Designed by	Head of the Department	Curriculum Development Cell	Controller of the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.T.S.Kavitha	Name: <b>Dr.P.Bruntha</b>	Name: (Mr.K.Srinivasan)	Name: (Dr.R.Manicka Chezian)
Ms.P.Karthika	Signature:	Signature:	Signature:

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)	
Course Code:	22UCO6E5			Title	Batch: Semester:	2022– 2025 VI
Lecture Hrs./Week or Practical Hrs./Week	06 Tutorial - Hrs./Sem.		-	FINANCIAL MARKETS	Credits:	5

To provide students an overview of financial markets

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Define the meaning and scope of financial markets as well as institutions in India.	*K1
CO2	Understand the concepts of Money Market and Capital Market	*K2
CO3	Relate the New Issue market and Secondary market	*K3
CO4	Assess the role of Depository system	*K5
CO5	Explain the concept of SEBI and its protection	*K4

# Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	M	M	M	M	M	Н	M
CO2	M	M	Н	M	M	M	Н	Н	M	Н
CO3	M	M	M	M	M	Н	M	M	M	M
CO4	M	M	M	M	Н	M	M	M	M	M
CO5	Н	M	M	M	M	M	M	M	M	M

Units	Content	Hrs						
	Financial system in India							
	An Introduction to Financial System – Functions of the Financial System – Financial	10						
Unit I	Concepts-Financialassets-Financialintermediaries-FinancialMarkets-Financialrate	18						
	of return -Financial Instruments – Financial system and Economic Development.							
	Money Market							
	Money Market - Features - Importance of Money Market - Money Market Vs Capital							
Unit II	Market -Composition of Money Market - Call Money Market - Commercial Bills -	18						
	Discount Market - Bill market scheme - Treasury Bill Market - Money Market							
	Instruments – Commercial Papers – Certificate of Deposit – Repo Instruments							
	New Issue Market and Secondary Market							
	New Issue Market - Meaning - Distinction between New Issue Market and Stock							
	Exchange -Functions of New Issue Market - Methods of Floating New issues -							
Unit III	Principal steps of a Public issue -Players in the New Issue Market - Advantages of							
	Primary Market. Secondary Market - Meaning - Functions of Stock Exchanges -							
	Listing of Securities – Merits and demerits – Listing procedure.							
	SEBI and Investors Protection							
	Securities Contracts Act - Malpractices in Securities Act -Securities and Exchange							
	Boardof India – Objectives – Functions -Powers – SEBI guidelines for primary market							
Unit IV	and Secondary Market - Prohibition of Unfair Trade practices.	18						
	Investors' Protection – Need for Investors' Protection – Factors affecting Investors'							
	Interest -Investors Protection Measures.							
	Depository System							
	Depository system - Meaning -Objectives - Depository Process -Depository -							
Unit V	Depository participant – Beneficial owner – Issuer - Trading in a depository system –							
	Benefits of Depository system - National Securities Depository Ltd (NSDL) - Central							
	Depository Services Ltd (CDSL) - Draw backs of Depository System - Remedial							
	Measures.							
	Total Contact Hrs	90						

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO6E5** 

#### **Text Book**

1. Gordon. E and Natarajan. K (2019), Financial Markets and Services, Himalaya Publishing House, Mumbai.

- 1. Bhole, L.M.,(2020) Financial Markets and Institutions. Tata McGraw Hill Publishing Company, New Delhi.
- 2.Kumar, V., Gupta, K., Kaur, M., (2021) Financial Markets, Institutions and Financial Services, Taxmann's Publications, New Delhi.
- 3.Khan M.Y. and Jain, P.K Financial Markets, (2019) Tata McGraw Hill, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.S.Shanmuagapriya	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Dr.N.Bagyalakshmi				
	Signature:	Signature:	Signature:	

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO6E6 -		Title	Batch: Semester:	2022– 2025 VI		
Lecture Hrs./Week or Practical Hrs./Week	06	Tutorial Hrs./Sem.	-	BUSINESS ETHICS	Credits:	5	

To understand and inculcate the practices of implementing ethics in all aspects of business.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Expand the knowledge of students on principles and theories of ethics in business.	*K1
CO2	Understand the ethical issues in financial services.	*K2
CO3	Acquainted with the ethics used in the field of Marketing and HRM.	*K3
CO4	Get knowledge about Ethical Issues in Financial Services Industry.	*K4
CO5	Predict the knowledge of Corporate Social Responsibility	*K5
	towards society and nature / environment.	

# **Mapping**

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	Н	Н	Н	Н	M	M	Н	Н
CO2	Н	Н	M	Н	M	M	Н	M	M	M
CO3	Н	Н	Н	Н	Н	Н	M	Н	Н	Н
CO4	Н	Н	Н	M	Н	M	M	M	Н	M
CO5	Н	Н	Н	Н	Н	Н	M	Н	Н	Н

Units	Content	Hrs
	Introduction to Business Ethics	
Unit I	Business Ethics - Meaning - Principles - Ethical Theories in relation to Business - Ethical	18
	Decision Making – Benefits of Managing Ethics – Characteristics of an Ethical Organisation.	
	HRM and Ethics	
TI 4 TT	Ethics in Human Resources Management – Definition – Growth of HRM – Scope of HRM	10
Unit II	- Emerging Challenges of HRM - Ethical Issues in HRM - Role of HRM in creating	18
	Ethical Organization.	
	Marketing and Ethics	
Unit III	Ethics in Marketing – Definition – Ethical Issues in Marketing Strategy – Ethical Issues	18
	in Marketing Mix – Ethical Issues and Consumerism – Ethics in Marketing Research.	
	Finance and Ethics	
	Ethical Issues in Finance – Introduction – Significance of Financial Management – Role	
Unit IV	of Finance Manager - Ethical Issues in Financial Market - Ethical Issues in Financial	18
	Services Industry - Frauds in Banks- Measures against Bank Frauds - Frauds in the	
	Insurance Sector - Frauds in Non-Life Insurance Sector - Measures against Insurance	
	Frauds.	
	Corporate Social Responsibility (CSR) and Ethics	
	Corporate Social Responsibility – Introduction – Definition – Scope and Importance of	
Unit V	CSR in Business - Models of Implementation of CSR – Advantages of CSR.	18
	Ethics and Social Responsibility of Business – Environmental Ethics – Environmental	
	Issues in India – Green Initiative –Waste Management.	
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO6E6** 

# **Text Book**

b. Fernando. AC (2017), Business Ethics – An Indian Perspective, Pearson Education, New Delhi.

- Business Ethics and Corporate Governance (2020), ICFAI Centre for ManagementResearch, Hyderabad.
- 2. John R Boatright (2019), Ethicsand Conduct of Business, Pearson Education Pvt. Ltd., Singapore.
- 3. Davis Keith and Blomstorm (2019), Business, Society and Environment, Tata MaGraw–Hill Ltd., New Delhi.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	Development Cell	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
Dr.S.Shanmugapriya	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Dr.Ahila.D					
	Signature:	Signature:	Signature:		

<b>Programme Code:</b>	B.Com				Bachelor of		
				Dragramma Titla.	Commo	erce(AIDED&	
				Programme Title:	SELF		
					FINANCING)		
Course Code:	22UCO618			Title	Batch:	2022-2025	
				ENTREPRENEURIAL	Semester:	VI	
Lecture Hrs./Week				ENTREPRENEURIAL			
or	Tutorial -		-	DEVELOPMENT	<b>Credits:</b>	03	
Practical Hrs./Week	U	Hrs./Sem.					

To instill the concept of entrepreneurship and to impart the knowledge on the entrepreneurial development and supportive measures

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Examine the essentials of entrepreneurship and to know the presence of supportive institutions	*K1
CO2	Discuss the forms of entrepreneurship including the women Entrepreneurship	*K2
CO3	Apply the knowledge of entrepreneurship in understanding the pros and cons of entrepreneurial ventures	*K3
CO4	Enable the students to have a practical knowledge to start small business.	*K4
CO5	Enlarge the students ability to identify and appraise the project	*K5

### Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	Н	Н	Н	M	Н	Н	Н	Н
CO2	M	M	Н	Н	Н	M	Н	M	Н	Н
CO3	M	L	Н	Н	Н	M	Н	Н	Н	Н
CO4	Н	M	Н	Н	M	M	Н	Н	Н	Н
CO5	Н	M	Н	Н	Н	Н	Н	Н	M	Н

Units	Content	Hrs
	Introduction to Entrepreneurship	
Unit I	Entrepreneur – Definition and meaning- functions of Entrepreneur- Need for an Entrepreneur – Entrepreneur Vs Manager – Qualities of Entrepreneur – Types of Entrepreneurs – Traits of a successful Entrepreneur.  Entrepreneurship – Definition – Characteristics – Factors affecting Entrepreneurship growth – Barriers to Entrepreneurship – Role of Entrepreneurship in Economic Development.	18
Unit II	Project Identification and Appraisal  Meaning of Project – Objectives – Classification – Identification – Internal and External  Constraints – Techno Economic Survey – Project Life Cycle – Formulation and  Significance – Elements of Formulation-Project Selection – Design – Basic Concepts of  Network Analysis like CPM and PERT.	18
Unit III	Institutional finance to Entrepreneurs.  Need for Institutional Support – Institutional Support to Small Entrepreneurs – National small Industries Corporation Ltd (NSIC) – Small Industries Development Organization (SIDO) –Small Industries Development Corporations (SIDCO) – Small Industries Service Institutes (SISI) – District Industries Centers (DIC) – State Industries Promotion Corporation of Tamil Nadu Ltd (SIPCOT)- Industrial and Technical Consultancy Organization of Tamil Nadu Limited (ITCOT) - National Institute of Entrepreneurship and Small Business Development (NIESBUD)- Commercial Banks – Self Help Groups –	18
	Micro Credit.	
Unit IV	Women and Social Entrepreneurship Women Entrepreneurship - Characteristics – Problems of Women Entrepreneurship in India— Developing Women Entrepreneurship in India – Schemes for Women Entrepreneurs in India. Concept of Social Enterprise and Social Entrepreneurship: Sustainability Issues and Challenges.  Rural Entrepreneurship- Need – Problems of Rural Entrepreneurship and Family Business Entrepreneurship – Need and Importance – Issues and Challenges-Social Entrepreneurship: Introduction-Characteristics-Types.	18
	Government Policy to Small Scale Enterprises	
Unit V	Small Scale Industries (SSI) – Schemes - Micro, Small and Medium Enterprises (MSME) – Schemes- incentives and concession for small scale and tiny industries- Sickness in Micro, Small and Medium Enterprises- Government policy for small scale enterprises – government support to small scale industries.	18
	Total Contact Hrs	90

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

Text Book 22UCO618

 Vasant Desai (2019), Dynamics of Entrepreneurial Development, Wiley Eastern Ltd., New Delhi.

- 1. Gardon, E. and K. Natarajan (2017), Entrepreneurship Development, Himalaya Publishing House, Chennai.
- 2. Saravanavel, P. (2020), Entrepreneurial Development, Principles, Policies and Programmes, EssPee Kay Publishing House, Tanjore.
- 3. Sujatha, V. (2018), Entrepreneurial Development, Cauvery Publications, Tirchirappalli.
- 4. Kaliraj. P. and Devi. T.,(2020)., Higher Education for Industry 4.0 and Transformation to Education 5.0.

Caura Darianad by	Head of the	Curriculum	Controller of
Course Designed by	Department	Development	the Examination
		Cell	
Name and Signature	Name and	Name and	Name and Signature
	Signature	Signature	
Dr.P.V.Nandhini	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.T.S.Kavitha	Signature:	Signature:	Signature:

<b>Programme Code:</b>	B.Com		Programme Title:	(AID	elor of Commerce DED and SELF INANCING)	
Course Code:	22UCO61	9	Title	Batch: Semester:	2022– 2025 VI	
Lecture Hrs./Week or Practical Hrs./Week	03 Tutorial Hrs./Sen	- 1.	CASE ANALYSIS	Credits:	2	

To enable the students develop their analytical skills, problem solving abilities and decision making strategies.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Remember the depth knowledge about the study subject condition.	*K1
CO2	Understand alternative course of action to develop creative solution by group discussion.	*K2
CO3	Judge present case studies in a critical view point of a manner.	*K3
CO4	Analyse strategies to set objectives for solving cases.	*K4
CO5	Evaluate insight and understanding of issues and difficulties in computational Modeling through case study.	*K5

Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	Н	M	Н	Н	Н	Н
CO2	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н
CO3	Н	Н	Н	Н	Н	M	Н	Н	Н	Н
CO4	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO5	Н	Н	Н	Н	Н	Н	Н	M	Н	Н

Units	Content							
Unit I	Introduction to Case  Case Study-Meaning-Purpose-Preparation of Cases-Types of Cases-Role of Case  Analysis.	9						
Unit II	Case Studies in Marketing Management  Concept of Marketing-New Product Development-Pricing Strategy-Product  Promotion-Sales Management	9						
Unit III	Case Studies in Human Resources Management  Training and Development- Performance Appraisal-Leadership-Motivation- Industrial Relation.	9						
Unit IV	Case Studies in Financial Management Working Capital-Dividend Policies-Capital Structure-Budgeting.	9						
Unit V	Case Studies in Costing  Production and Material Management - Production Techniques —  Material Management - Cost Management - Case studies related to Transport Management	9						
	Total Contact Hrs	45						

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

22UCO619

#### **Text Book**

1. Sherlakar.(2020) Case Studies in Marketing, S.Chand & Co, New Delhi.

- 1. Renuka.V (2020), Case Anlyasis on Management.Margham Publications, Chennai.
- 2. Nair and Latha Nair (2020), Personnel Management and Industrial Relations,
- S. Chand & Co, New Delhi.
- 3. Ellet William, (2020), The case study, Harvard Business Review Press.

Course Designed by	Head of the	Curriculum	Controller of
Course Designed by	Department	<b>Development Cell</b>	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.P.Bruntha	Name: Dr.P.Bruntha	Name: (Mr.K.Srinivasan)	Name: (Dr.R.Manicka Chezian)
Dr.N.Giri	Signature:	Signature:	Signature:

Programme Code:	B.Com		Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:		22UCO6S1		Title	Batch: Semester:	2022– 2025 VI
Lecture Hrs./Week or Practical Hrs./Week	02	Tutorial Hrs./Sem.	-	INTRODUCTION TO INDUSTRY 4.0	Credits:	2

The objective is to enable the students to gain in-depth knowledge in introduction to Industry 4.0.

### **Course Outcomes**

On the successful completion of the course, students will be able to

Knowledge Level	CO Number
*K1	CO1
*K2	CO2
*K3	CO3
*K4	CO4
*K5	CO5
	COS

# Mapping

PO /PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	Н	M	Н	M	Н	Н	Н	Н
CO2	Н	Н	Н	Н	M	M	Н	Н	Н	Н
CO3	Н	Н	Н	Н	M	M	Н	Н	Н	Н
CO4	M	M	Н	M	Н	Н	Н	Н	Н	Н
CO5	M	Н	Н	M	Н	Н	Н	Н	Н	Н

Units	Content	Hrs		
	Industry 4.0			
Unit I	Reasons for Adopting Industry 4.0 - Definition - Goals and Design Principles -			
	Technologies of Industry 4.0 – Big Data – Artificial Intelligence (AI) – Industrial	6		
	Internet of Things - Cyber Security - Cloud - Augmented Reality.			
	Artificial Intelligence			
	Artificial Intelligence (AI) - Meaning - Scope - The AI - Environment - Societal	6		
Unit II	Influences of AI - Application of AI.	0		
	<b>Big Data and IoT</b> Big Data- Definitions - Essential of Big Data in Industry 4.0 - Big Data Merits - Big Data Components - Big Data Characteristics - Big Data Applications - Big Data Use	6		
Unit III	cases - Big Data for Industry.			
	Internet of Things (IoT): Introduction to IoT - Architecture of IoT - Technologies for			
	IoT - Applications of IoT.			
	Applications and Tools of Industry 4.0			
Unit IV	Applications of IoT – Manufacturing – Healthcare – Education – Aerospace and Defense – Agriculture – Transportation and Logistics.	6		
	Tools for Artificial Intelligence - Big Data and Data Analytics.			
	Jobs 2030			
Unit V	$Industry\ 4.0-Education\ 4.0-Curriculum\ 4.0-Faculty\ 4.0-Jobs\ 2030\ -\ Framework\ for\ aligning\ Education\ with\ Industry\ 4.0.$	6		
	Total Contact Hrs	30		

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task

**22UCO6S1** 

# **Text Book**

1. Kaliraj.P, Devi. T, (2020), Higher Education for Industry 4.0 and Transformation to Education 5.0. Auerbach Publications,

- 1. Alasdair Gilchrist, Industry 4.0: the industrial internet of things, 2016, Publisher: A press 901 Grayson StreetSuite 204 Berkely, CA United States.
- 2. Alasdair Gilchrist (2019), Industry 4.0: The Industrial Internet of Things, Apress, Pune.
- 3. Narendra Jadhav (2019), New Age Technology and Industrial Revolution 4.0, Konark Publishers Pvt Ltd, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	Development Cell	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.P.Bruntha	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Dr.Ahila.D	Signature:	Signature:	Signature:	

Programme Code:	B.Com			Programme Title:	Bachelor of Commerce (AIDED and SELF FINANCING)		
Course Code:	22UCO6S2			Title	Batch:	2022-2025	
					Semester:	VI	
Lecture Hrs./Week				INTELLECTUAL	~		
or Practical Hrs./Week	02	Tutorial Hrs./Sem.	-	PROPERTY RIGHTS (IPRS)	Credits:	2	

It aims to provide basic knowledge on Intellectual Property Rights followed in our country.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Recall the IPR concepts in India.	*K1
CO2	Understand various procedures for IPR in India.	*K2
CO3	Develops procedural knowledge to Legal System and solving the problem	*K3
	relating to intellectual property rights.	
CO4	Analyse pros and cons of IPR.	*K4
CO5	Evaluate the legal management of IPR in real life practice.	*K5

# **Mapping**

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	M	M	Н	M	Н	Н	Н	M
CO2	M	M	M	M	M	M	L	M	M	M
CO3	M	M	M	Н	M	M	M	M	M	Н
CO4	M	M	M	M	M	Н	M	M	M	L
CO5	M	M	M	M	M	M	M	M	M	M

Units	Content	Hrs
Unit I	Overview of Intellectual Property  Need for IPR- IPR in India and abroad- importance of IPR.	6
Unit II	Patents  Patent Document- Granting of Patent- Rights of Patent- Drafting and Filing of Patent.	6
Unit III	Copy Right  Meaning- Coverage Protection of Copy Right- Other Related Rights- Distinguish  Between Rights and Copy Rights.	6
Unit IV	<b>Trade Marks</b> Meaning- Rights- Kinds of Signs- Types of Trademark- Functions- Well Know Marks.	6
Unit V	Unfair competitions  Meaning- Relationship between Unfair and Intellectual Property Laws- Merits and Demerits of Unfair Competition.	6
	Total Contact Hrs	30

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO6S2** 

#### **Text Book**

1. Sople Vinod.V, (2018) Managing Intellectual Property by (Prentice hall of India Pvt.Ltd), 2006, New Delhi.

- 1. Primer, R. Anita Rao and Bhanoji Rao, (2017) Intellectual Property Rights, Lastain Book Company, Chennai.
- 2. Derek Bosworth and Elizabeth Webster, (2016) The Management of Intellectual Property, Edward Elgar Publishing Ltd, New Delhi.
- 3. Ahuja V.K (2017), Law Relating to Intellectual Property Rights, Lexis Nexis, Chennai.

Course Designed by	Department Department		Controller of the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
Dr.S.Shanmuga priya	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Dr.N.Giri	Signature:	Signature:	Signature:		

<b>Programme Code:</b>	B.Com		Programme Title:	Bachelor of Commerce (Aided & Self -Financing)	
Course Code:	22UCO6AL		Title	<b>Batch:</b> 2022–2025	
			ADVEDETOEMENT	Semester:	VI
Lecture Hrs./Week or Practical Hrs./Week	Tutorial - Hrs./Sem.		ADVERTISEMENT AND SALES PROMOTION	Credits:	3** Credit

To provide knowledge on Advertising and sales promotion.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement					
CO1	Keep in mind the communication objectives behind advertisement and promotion.	*K1				
CO2	Point out the advertising and promotion strategies and tactics utilized by Communicating agencies.	*K2				
CO3	Implement skills in selecting and integrating element to create effective Communication campaigns.	*K3				
CO4	Analyze current and past advertising and promotion campaigns.	*K4				
CO5	Evaluate the steps involved in sales force management.	*K5				

# Mapping

PO/PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	M	M	Н	Н	M	L	L	Н	M	Н
CO2	M	Н	M	M	M	Н	M	M	Н	M
CO3	M	M	M	Н	M	M	M	M	M	Н
CO4	M	M	Н	M	M	M	M	Н	Н	M
CO5	M	M	M	Н	Н	M	Н	M	M	M

Units	Content
	Advertising
Unit I	Advertising- Meaning - Definition -Objectives - Advertisement Copy - Clarification of
	copy – Advertising Media – Kinds of Media.
	Advertising Agencies
Unit II	Advertising Agencies- Definition - Functions - Organization of Advertising Department
	- Advertising Layout - Meaning - Function of Advertising Layout - Different Types
	of Layout.
_	Elements of Advertising
Unit III	Basic elements of Advertising- Print Production - Methods of Printing - Print Production
	Process – Broadcast vs. Print Production – Television Production – Radio Production.
	Advertising Campaign
Unit IV	Advertising Campaign – Campaign Planning – Media Planning – Scheduling
	the Message – Advertising budget– Methods.
	Sales Promotion
Unit V	Sales Promotion - Meaning - Methods - Sales Promotion Planning - Salesmanship
	and Sales Promotion – After Sales Service.
	Total Contact Hrs

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

**22UCO6AL** 

#### **Text Book**

1. Pillai. R.S.N & Bagavathi (2018), Modern Marketing Principles and Practices, S. Chand & Co Pvt. Ltd., New Delhi.

- 1. Philip Kotler (2018), Principles of Marketing, Prentice Hall of India, New Delhi.
- 2. Pingali Venugopal (2017), Marketing Management, Edition-1, SAGE Publication, New Delhi.
- 3. Pillai R. S. N, (2018), Marketing Management, S Chand & Co Ltd, New Delhi.

Corres Docimend by	Head of the	Curriculum	Controller of
Course Designed by	Department	<b>Development Cell</b>	the Examination
Name and Signature	Name and Signature	Name and Signature	Name and Signature
Dr.P.V.Nandhini	Name:	Name:	Name:
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)
Dr.N.Giri	Signature:	Signature:	Signature:

					Bachelor of		
Programme Code: B.Con				Programme Title:	Commerce(AIDED		
					&SELF		
					FINAN	CING)	
Course Code:	22UCO6VA			Title	Batch:	2022–2025	
	220C00VA			CONGLINED DE OFFICERON	Semester:	VI	
Lecture Hrs./Week or Practical Hrs./Week	45	Tutorial Hrs./Sem.	-	CONSUMER PROTECTION, ENVIRONMENT AWARENESS AND INTRODUCTION TO RTI ACT.	Credits:	(3**)	

	The programme will be conducted by highly experienced Consumer						
Faculty:	Activists, RTI activists, Lawyers, Professionals, Heads of various						
	international institutions, Academicians from reputed Universities and						
	senior members of Citizens Voice Coimbatore						
Qualification:	The programme is open to candidates with a minimum 10+2						
	qualifications or students pursuing UG / PG courses, to be studied						
	con-currently.						
Examination:	Consists of THREE papers, for 50 marks each. Each paper will						
	cover 5 units, including case analysis, mock sessions and talk						
	shows.						
Certification:	The programme will be conducted and certified thru'						
	College, Coimbatore affiliated to Bharathiyar University.						

- ➤ This Diploma Programis aimed at enhancing the knowledge of participants, by offering them sound theoretical knowledge of consumer laws, as well as exposing them to actual applications of the law before Consumer Forum. The course is structured envisioning the following objectives:
- > To build in depth understanding of consumer movement, highlighting the difference of the old and new Consumer Protection Act in India.
- To impart skills and methodology in dealing with the new age challenges such as e-commerce.
- ➤ The course will give an insight to RTI Act (2005) and make them aware of procedure of filing an effective RTI application.
- > To appraise about the role of Market Regulator (CCI) in supplementing and complementing the Consumer law regime in protecting consumer interests. (FSSAI, TRAI, SEBI,IRDA etc)
- > To spread awareness about Environmental issues and implement methods to reduce Carbon foot print and Global Warming, at the community level.

### **Program Details – 3 Papers:**

Paper 1: AWARENESS ON CONSUMER PROTECTION ACT (5 units)

Units	Content	Hrs
	Conceptual Framework	
I	Consumer & Markets - Concept of Consumer, based on the nature of markets: Liberalization and market	
	globalization with specific reference to Indian Consumer Markets, E Commerce. Concept of pricing in	
	Retail and Wholesale, with insight into MRP, Fair Price, GST, Labeling & Packaging with the	
	prevailing laws. The process of buying and voicing concerns as needed – Consumer Satisfaction /	
	Dissatisfaction, raising Grievances, Complaints, After Sales service, alternatives available to	
	Dissatisfied Consumers and Complaint Handling process.	
	The Consumer Protection Law in India	
	Objectives & Basic Concepts: Consumer rights and UN Guidelines on consumer protection, with	
II	relevance to the Indian Market scenario, covering defects in goods, spurious goods & services,	
	deficiency in service, unfair trade practice, restrictive trade practice etc. In sight into Consumer	
	Protection Council at the Central, State and District levels, including their respective adjudicatory	
	bodies.	
III	Grievance Redressal Mechanism under the Indian Consumer Protection Law:	
1111	Who can file a complaint? Grounds of filing a complaint, Limitation period, Procedure for filing and	
	hearing of a complaint, Disposal of cases, Enforcement of order and the right to Appeal. Dealing with	
	frivolous and vexatious complaints, offences & penalties. Review few leading cases under the CPA, as	
	delivered by the National Commission.	
	Role of Industry Regulators in Consumer Protection:	
IV	<ul> <li>Banking: RBI and Banking Ombudsman</li> <li>Insurance: IRDA and Insurance Ombudsman</li> </ul>	
	Telecommunication: TRAI	
	• Food Products: FSSAI	
	Electric Supply: Electricity Regulatory Commission	
	• Real Estate: RERA	
	Contemporary Issues in Consumer Affairs and case studies	
V	• The role of Consumer Forums / Organizations in Consumer Protection Act.	
	National Consumer Helpline     Supplies the consumeration and France Potings	
	<ul> <li>Sustainable consumption and Energy Ratings</li> <li>The role of various Quality Standardization agencies – ISI, Ag Mark, ISO etc.</li> </ul>	
	<ul> <li>Conduct mock court sessions to give students a practical purview.</li> </ul>	
	Total Contact Hrs	15
		HRS

Paper 2: AWARENESS TO RTI ACT. (5 units)

Units	Content	Hrs
	Introduction to RTI act (150 minutes)	
I	<ul> <li>Basic objective of RTI Act: It empowers citizens the right to seek and obtain information from Govt. authorities &amp; Public institutions to promote transparency and accountability of concerned officials.</li> <li>What is 'information' under RTI Act 2005: Information is any material in any form – it includes records, documents, memos, emails, opinions, advice, press releases, circulars, orders, log-books, contracts, reports, models held in any electronic format or in physical hard copy.</li> <li>Salient features of RTI including details of deterrent punishments, on non-compliance: It will deal with the multiple facets of obtaining information from the concerned authorities.</li> <li>Public Authority and Exempted information, to RTI. To review which of the information are considered 'classified' and exempt from being shared with anyone.</li> <li>Role of NGOs and activists in RTI (2005): Although it is a thin line between the two, it will help the common man to understand the mechanism within the Govt. and bring to light any irregularities, noticed in the execution or implementation of any specific project.</li> </ul>	
п	<ul> <li>Procedure to obtain Information under RTI Act (180 minutes)</li> <li>Steps involved in accessing information under RTI Act: To inform as to how an applicant can make a request in the web portal of RTI to the concerned Ministry / Dept. specifying particulars of the information sought from the PIO (Public Information Officer)</li> <li>Drafting of an RTI application and follow up system: How to effectively file anRTI application (mock) addressed to CPIO and understand the follow up system.</li> <li>Knowledge about second appeal and subsequent complaint to the Central information Commission, if required. To understand the role of Public Information Officer, Assistant Public Information Officer, and Appellate Authorities.</li> </ul>	
III	<ul> <li>Role of Central Information Commission and State Information Commission:</li> <li>To understand the working of both Commissions and its constituent members.</li> <li>Appointment of officials to both commissions and the importance of their individual roles.</li> <li>How the State and Central are different from each other in their roles.</li> </ul>	
IV	<ul> <li>Salient features of RTI related to good governance:</li> <li>Covers all sections of how RTI can improve the governance in the community.</li> <li>Understand the limitations of RTI act. which can impact the society, in its betterment.</li> <li>Study the key areas where RTI activists along with Consumer Forums can make a big difference to the society.</li> </ul>	
V	<ul> <li>Misuse and Challenges faced by RTI (2005) in India:</li> <li>To study how RTI activist can possibly misuse information received from the PIO to their personal advantage.</li> <li>Implementation challenges faced by RTI authorities, which is undermining the objectives of this Act., due to few systematic failures at various levels in the Authority.</li> <li>Dilution of supplementary laws like the whistleblower's protection act.</li> </ul> Total Contact Hrs	15 Hrs

Paper 3: ENVIRONMENT& ITS IMPACT ON CLIMATE CONTROL: (5 units)

Pape Units	r 3: ENVIRONMENT& ITS IMPACT ON CLIMATE CONTROL: (5 units)  Content	Hrs
	Basic Awareness to Environmental Control:	
I	• Understanding the need for a clean environment and the importance of improving greenery.	
	• Various factors that have contributed to Environmental Science as a 'multidisciplinary' subject.	
	• The importance of maintaining the ecological balance and other significant factors affecting its	
	balance.	
	Soil erosion and the need to Save Soil.	
	• Green House gases and its effect on global warming.	
	Ozone layer depletion and the effect of CFC on environment.	_
	<b>Solid Waste Management Techniques:</b> Sustainable solid waste management in India – the practices and challenges being faced.	
II	Types of Municipal Solid Waste & the need for segregation at source.	
11	Major categories of solid waste generated – biodegradable, non-biodegradable, recyclable.	
	Handling of Medical and Hazardous waste material – its impact on society, if not taken	
	care.	
	The 3 'R's of Waste Management.	
	Concept of Waste to Wealth and Waste to Energy – the sustainable alternative to landfills.	
	Swach Bharat Mission – its objectives and challenges ahead.	
	Liquid Waste Management	1
	• The different types of Liquid Waste being generated in India – insight into handling of	
III	domestic sewage water, Industrial liquid waste, Commercial water and Storm water drainage.	
	• Exploring alternative and advanced methods for cleaning of sewer lines – super sucker	
	machines etc, to avoid people dying from inhaling toxic gases.	
	• Water treatment processes currently adapted in housing communities – STP and RO etc.	
	• Insight into the disadvantages of using RO water and the need to spread awareness not to consume RO water.	
	• Storm water drainage – challenges being faced by Urban Local Bodies and the need to adapt latest technology for its maintenance.	
	Conservation of water and its direct impact on nature and environment.	
	The Environmental Laws:	
IV	Role of NGT in environment control and its structure.	
	Role of State and Central Pollution Control Board and its interface with NGT.	
	• The salient features of the environmental laws (2016) related to 'waste management'	
	applicable to Housing Societies, local communities, and gated communities.	
	• The International scenario – the highlights of the COP 26 – 2021 UN Climate Change	
	Conference.	
	• India's ambitious plan for NET ZERO by 2070 – highlights, its implications, and challenges	
	ahead.	
	Project work on Waste Management:	
	• To form teams amongst students / participants and submit a proposal in brief about how we	
V	could improve our Waste Management schemes.	
	• To have debates / talk shows/ mock courts amongst students to build up their awareness on	
<u> </u>	Global Warming.	
	Total Contact Hrs	15 Hrs

#### **Career opportunities in doing this course:**

It is believed that the requirement for such candidates is rapidly increasing in a developing country like ours, with emphasizes being given to the e-commerce sector. The need of the hour is to reduce global warming and effectively control waste generation and its disposal. This specialization of consumer law& environmental sciences is in demand in the private sector, as well as in all other fields. Students who successfully complete this course, have a large variety of opportunities in all Municipal corporations, legal fraternity, counseling in marketing firms, and legal executives in public limited companies, lecturers in educational institutions, or in NGO groups etc.

Programme Code:	BCA		Programme Title:	Computer Application SELF FINANCING	
Course Code:	22UBC3A3		Title	Batch:	2022–2025
			AGGOLDITANGVEOD	Semester:	III
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	ACCOUNTANCY FOR DECISION MAKING	Credits:	4

To enlighten the students on the basics of Accountancy

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Provide the knowledge of accounting theory based on conceptual framework of accounting.	*K1
CO2	Enable students to understand the concept of accounting.	*K2
CO3	Impart knowledge accounting in decision making.	*K3
CO4	Analyse and interpret accounting related transactions in accordance with accounting theory.	*K4
CO5	Summarise ratio analysis and fund flow statement	*K5

## **Mapping**

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	Н	L	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	Н	M	Н	M
CO4	Н	Н	M	Н	M	Н	Н	M	M	Н
CO5	Н	M	Н	M	Н	M	M	M	Н	Н

H-High; M-Medium; L-Low

Units	Content	Hrs						
Unit I	Financial Accounting	12						
Omt 1	Meaning - Definition- Concepts - Conventions - Accounting Cycle - Methods							
	of Book Keeping- Journal - Ledger - Trial Balance.							
	Subsidiary Books and Final Accounts							
Unit II	Subsidiary Books – Purchase Book and Sales Book – Purchase Returns and Sales	12						
	Returns Book - Cash Book - Single column- Double Column-Triple column Cash							
	book - Preparation of Final Accounts with Simple Adjustment							
	Cost Accounting	10						
Unit III	Meaning – Definition- Objectives - Elements of Cost – Cost Sheet – Meaning –	12						
	Definition - Methods of Stock Valuation - FIFO - LIFO - Simple AverageMethod.							
	Management Accounting	10						
Unit IV	Meaning -Definition -Objectives of Management Accounting - Budgetary Control	12						
	Cash Budget –Flexible Budget– Material Budget- Sales Budget (Simple problems)							
	Cash Flow Statement	10						
Unit V	Cash Flow Analysis – Meaning- Classification of Cash Flows – Cash Flows from	12						
	Operating activities - Cash Flow from investing activities - Cash flow from							
	Financing activities - Procedure for preparing cash flow statement. (Simple							
	problems only)							
	Total Contact Hrs	60						

# **Pedagogy and Assessment Methods**

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

Distribution of Marks: 20 % Theory & 80% Problems

**22UBC3A3** 

### **Text Book**

1. Sharma. K, Shashi.K.Gupta. (2020), Management Accounting, Kalyani Publishers, New Delhi.

- 1. Jain. S.P and Narang. K.L, Cost Accounting (2020), Kalyan Publishers, New Delhi.
- 2. Shukla. M.C And Grewal. T.S and Gupta. S.L.(2020), Advanced Accountancy, S.Chand and Co. New Delhi.
- 3. Dr.K.L.Gupta (2020), Accountancy for Managerial Decisions, Sahitya Bhawan Publications, Agra.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	<b>Development Cell</b>	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
Ms.G.Nithya	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Ms.P.Anitha	Signature:	Signature:	Signature:		

Programme Code:	BCA			Programme Title:	Computer Application Self Financing		
Course Code:	22UBC3A4			Title	Batch:	2022– 2025	
					Semester:	III	
Lecture Hrs./Week or Practical Hrs./Week	04	Tutorial Hrs./Sem.	-	FINANCIAL ACCOUNTING	Credits:	4	

To introduce the students to the basics of Financial Accounting.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the basic concepts, conventions, methods and techniques underlying the accounting practices.	*K1
CO2	Interpret the idea for preparing and presenting financial statements in accordance with generally accepted accounting principles.	*K2
CO3	Describe the accounting Principles and Regulations in accordance with appropriate standard.	*K3
CO4	Evaluate conceptual knowledge of the financial accounting and to impart skills for recording various kinds of business transactions.	*K4
CO5	Assess students' demonstrate skills in critical-thinking and problem-solving	*K5

## Mapping

PO / PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	Н	Н	M	Н	Н
CO3	Н	Н	Н	Н	M	M	L	Н	M	Н
CO4	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO5	M	Н	Н	Н	Н	M	Н	M	Н	Н

H-High; M-Medium; L-Low

Units	Content	Hrs
Cints	Accounting	
	Accounting-Definition-Concepts-Conventions-Journal –Ledger- Preparation of Trial	
Unit I	Balance –Subsidiary Books- Cash book, Purchase book, Sales book, Purchase return book,	12
	Sales return book, Bills receivable book, Bills payables	
	book and Journal proper.	
	Final Accounts	
Unit II	Final Accounts of Sole Trader with Simple Adjustments- Depreciation, prepaid expenses,	12
	outstanding expenses, interest on capital, Bad debts Provision.	
	Single Entry	
Unit III	Single Entry- Meaning and Salient features- Statement of Affairs Method- Conversion	12
	Method.(with Simple adjustment problems)	
	Branch Accounts	
Unit IV	Branch Accounts-Meaning-Definition-Types of Branch Accounting- Dependent Branch-	12
	Stock and Debtors system.	
	Depreciation	
Unit V	Depreciation Accounting-Meaning-Definition - Straight Line and Diminishing Balance	12
	Method.	
	Total Contact Hrs	60

## **Pedagogy and Assessment Methods**

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

Distribution of Marks: 20 % Theory & 80 % Problems

**22UBC3A4** 

### **Text Book**

1. Reddy. T.S and Moorthy, (2021), Financial Accounting, Margham Publications, Chennai.

- 1. Gupta. R.L and Radha. M. (2017), Advanced Accountancy, Sultan Chand and Sons, New Delhi.
- 2. Raman.B.S, (2017), Financial Accounting, United Publisher, Mangalore.
- 3. Narayanswamy.K (2018) Financial Accounting, PHI Learning, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of		
Course Designed by	Department	Development Cell	the Examination		
Name and Signature	Name and Signature	Name and Signature	Name and Signature		
Ms.G.Nithya	Name:	Name:	Name:		
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)		
Ms.P.Anitha	Signature:	Signature:	Signature:		

Programme Code:	B.SC (CS)			Programme Title:	Computer Science Aided / Self Financing	
Course Code:		22UCS4A1		Title	Batch:	2022– 2025
				A GGOAD THA NAGAL FOR	Semester:	IV
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	-	ACCOUNTANCY FOR DECISION MAKING	Credits:	3

To enlighten the students on the basics of Accountancy

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Provide the knowledge of accounting theory based on conceptual	*K1
	framework of accounting.	
CO2	Enable students to understand the concept of accounting.	*K2
CO3	Impart knowledge accounting in decision making.	*K3
CO4	Analyze and interpret accounting related transactions in accordance with accounting theory.	*K4
CO5	Summarise ratio analysis and fund flow statement	*K5

## Mapping

PO /PSO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	M	Н	Н	Н	L	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO3	Н	Н	Н	Н	Н	Н	Н	M	Н	M
CO4	Н	Н	M	Н	M	Н	Н	M	M	Н
CO5	Н	M	Н	M	Н	M	M	M	Н	Н

H- High; M-Medium; L-Low

Units	Content	Hrs
	Financial Accounting	15
Unit I	Meaning - Definition- Concepts - Conventions - Accounting Cycle - Methodsof	
	Book Keeping- Journal - Ledger - Trial Balance.	
	Subsidiary Books and Final Accounts	15
Unit II	Subsidiary Books – Purchase Book and Sales Book – Purchase Returns and Sales	
	Returns Book – Cash Book – single column- Double Column-Triple column cash	
	book - Preparation of Final Accounts with Simple Adjustment	
	Cost Accounting	15
Unit III	Meaning – Definition- Objectives - Elements of Cost – Cost Sheet – Meaning –	
	Definition - Methods of Stock Valuation - FIFO - LIFO - Simple AverageMethod.	
	Management Accounting	15
Unit IV	Meaning -Definition- Objectives of Management Accounting – Budgetary Control –	
	Cash Budget –Flexible Budget– Material Budget- Sales Budget (Simple problems)	
	Cash Flow Statement	15
Unit V	Cash Flow Analysis – Meaning- Classification of Cash Flows – Cash Flows from	
	Operating activities - Cash Flow from investing activities - Cash flow from	
	Financing activities - Procedure for preparing cash flow statement. (Simple problems	
	only)	
	Total Contact Hrs	75

### **Pedagogy and Assessment Methods:**

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

Distribution of Marks: 20 % Theory & 80 % Problems

**22UCS4A1** 

### **Text Book**

1. Sharma. K, Shashi.K.Gupta. (2020), Management Accounting, Kalyani Publishers, New Delhi.

- 1. Jain. S.P and Narang. K.L. (2020) Cost Accounting, Kalyan Publishers, New Delhi.
- 2 Gupta K.L. (2020), Accountancy for Managerial Decisions, Sahitya Bhawan, Publications. New Delhi.
- 3. Shukla. M.C and Grewal. T.S and Gupta. S.L.(2020), Advanced Accountancy, S.Chand and Co, New Delhi.

Course Designed by	Head of the	Curriculum	Controller of	
Course Designed by	Department	<b>Development Cell</b>	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
	Name:	Name:	Name:	
Dr.T.S.Kavitha	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Ms.P.Anitha	Signature:	Signature:	Signature:	

Programme Code:	B.SC (CS)		Programme Title:	Computer Science Aided / Self Financing		
Course Code:	Course Code:			Title	Batch:	2022-2025
		22UCS4A2			Semester:	IV
Lecture Hrs./Week or Practical Hrs./Week	05	Tutorial Hrs./Sem.	-	FINANCIAL ACCOUNTING	Credits:	3

To introduce the students to the basics of Financial Accounting.

### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Recollect the basic concepts, conventions, methods and techniques underlying the accounting practices.	*K1
CO2	Interpret the idea for preparing and presenting financial statements in accordance with generally accepted accounting principles.	*K2
CO3	Describe the accounting Principles and Regulations in accordance with appropriate standard.	*K3
CO4	Evaluate conceptual knowledge of the financial accounting and to impart skills for recording various kinds of business transactions.	*K4
CO5	Assess students' demonstrate skills in critical-thinking and problem-solving	*K5

## Mapping

PO / PSO CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2
CO1	Н	Н	M	Н	M	Н	Н	Н	Н	Н
CO2	Н	Н	Н	M	Н	Н	Н	M	Н	Н
CO3	Н	Н	Н	Н	M	M	L	Н	M	Н
CO4	Н	Н	Н	M	Н	M	Н	Н	Н	Н
CO5	M	Н	Н	Н	Н	M	Н	M	Н	Н

H-High; M-Medium; L-Low

T I:4-	Content	Hrs
Units	Introduction	
	Accounting-Definition-Concepts-Conventions-Journal –Ledger- Preparation of Trial	
Unit I	Balance –Subsidiary Books- Cash book, Purchase book, Sales book, Purchase return book,	15
	Sales return book, Bills receivable book, Bills payables	
	book and Journal proper.	
	Final Accounts	
Unit II	Final Accounts of Sole Trader with Simple Adjustments- Depreciation, prepaid expenses,	15
	outstanding expenses, interest on capital, Bad debts Provision.	
	Single Entry	
Unit III	Single Entry- Meaning and Salient features- Statement of Affairs Method- Conversion	15
	Method.(with Simple adjustment problems)	
	Branch Accounts	
Unit IV	Branch Accounts-Meaning-Definition-Types of Branch Accounting- Dependent Branch-	15
	Stock and Debtors system.	
	Depreciation	
Unit V	Depreciation Accounting-Meaning-Definition - Straight Line and Diminishing Balance	15
	Method.	
	Total Contact Hrs	75

### **Pedagogy and Assessment Methods**

Seminar, Power Point Presentation, Direct Instruction, Quiz, Assignments, Group Task.

Distribution of Marks: 20 % Theory & 80 % Problems

**22UCS4A2** 

### **Text Book**

1. Reddy. T.S and Moorthy, (2021), Financial Accounting, Margham Publications, Chennai.

- 1. Gupta. R.L and Radha. M. (2020), Advanced Accountancy, Sultan Chand and Sons, New Delhi.
- 2. Raman. B.S., (2021), Financial Accounting, United Publisher, Mangalore.
- 3. Narayanswamy.K, (2020) Financial Accounting, PHI Learning, New Delhi.

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Course Designed by	Department	<b>Development Cell</b>	the Examination	
Name and Signature	Name and Signature	Name and Signature	Name and Signature	
Dr.T.S.Kavitha	Name:	Name:	Name:	
	Dr.P.Bruntha	(Mr.K.Srinivasan)	(Dr.R.Manicka Chezian)	
Ms.P.Anitha	Signature:	Signature:	Signature:	